## ANNOUNCEMENT OF RESULTS FOR THE SIX MONTHS PERIOD ENDED 31<sup>ST</sup> MARCH 2023 (Unaudited)

STATEMENT OF COMPREHENSIVE INCOME										
STATEMENT OF COMPREHENSIVE INCOME	31-Mar-23 Ksh '000	GROUP 31-Mar-22 Ksh '000								
Revenue	2,270,298	3,408,563	667,47	72 1,295,216						1
Cost of sales Gross profit/(loss)	(1,539,091) 731,207	(2,301,076) 1,107,487	(532,74 134,73			A A				
Fair value changes (loss)/gain on biological assets	(56,711)	(45,687)	(64,52	1) 620						
Other income Total operating income	49,526 724,022	116,073 1,177,873	102,08 172,29				1 117			
Administration and establishment expenses	(576,603)	(562,748)	(271,86							
Selling and distribution expenses	(51,748)	(67,448)	100 57	400.056						
Results from operations Finance income	<b>95,671</b> 139,206	<b>547,677</b> 44,406	(99,57							
Finance cost	(34,535)	(9,440)	17,25							
Net Finance income / (costs)	104,671	34,966	(16,63	3,114		X.31				
Profit / (loss) before tax	200,342	582,643	(116,20	6) 184,070					DEF	VIC
Tax (expense) / credit	(78,228)	(161,272)	34,75	(55,294)		25 A				
Profit (/loss) for the Period	122,114	421,371	(81,44)	128,776					OTE	
Other comprehensive income:  Items that are or may be reclassified subsequently to profit or loss										
Net change in FV of Debt investments at FVOCI	(2,499)			-		FAF				
	(2,499)		200	<u> </u>		FA				
Total comprehensive income: Profit / (Loss) attributable to:	119,615	421,371	(81,44)	128,776		T/AA	IN	ACDI	1131	CC
Non-controlling interest	(2,578)	1,576					111	HUIIII	JOSHIL	.00
Owners of parent	124,692 122,114	419,795 <b>421,371</b>	(81,448			1				
Profit / (losses) arising from operating activities	163,796	450,998	1			1002				
Fair value changes on biological assets - net of tax	(39,104)	(31,203)	(36,283							
Earning / (Loss) per share (Kshs) on operating activities	124,692 0.72	419,795 1.98	(81,448							
(Loss) / Earning per share (Kshs) on biological assets	(0.17)	(0.14)	(0.20			HA SHE				
Earning/ (Loss) per share (Kshs)	0.55	1.84	(0.36	0.56						
Issued and fully paid shares of Kshs 1 each	228,055	228,055	228,05	5 228,055			6.5			
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	Share Capital Ksh '000	Capital Reserves Ksh '000	Revaluation Reserves Ksh '000	Defined Benefit Reserves Ksh '000	Biological Assets Fair Value Ksh '000	Bond Fair Value Deficit Ksh '000	Retained Earnings Ksh '000	Proposed Dividends Ksh '000	Non-Controlling Interest	Total
At 1 October 2021	228,055	98,530	9,741,029	139,427	289,179	KSN 000	2,526,452	114,028	Ksh '000	Ksh '000
Total comprehensive income for the year	220,033	70,550	7,741,027	137,427	207,177	-		114,026	307,291	13,443,991
Profit for the period Fair value loss on biological assets		: 1		-	(31,203)	-	419,795 31,203	-	1,576	421,371
Total comprehensive income for the period										
Transactions with owners of the		<u>-</u>			(31,203)		450,998		1,576	421,371
company recorded directly in equity										
Final 2021 dividend paid								(114,028)		(114,028)
Total distribution to owners of the company	-				THE STREET			(114,028)	- 254 SA-43-576	(114,028)
At 31 March 2022	228,055	98,530	9,741,029	139,427	257,976		2,977,450		308,867	13,751,334
At 1 October 2022 Total comprehensive income for the period	228,055	98,530	9,712,585	130,530	361,205	(10,832)	3,421,197		300,018	14,241,288
Profit for the period		. 5				-	124,692	-	(2,578)	122,114
Fair value gain on biological assets Fair value loss on investment in bonds				-	(39,104)	(2,499)	39,104			(2.499)
Deferred tax on revaluation							-		A 100 A	
Total comprehensive income for the period	-			<del>i</del>	(39,104)	(2,499)	163,796		(2,578)	119,615
Transactions with owners of the company recorded directly in equity		. 1								
Total distribution to owners of the company				-					-	
At 31 March 2023	228,055	98,530	9,712,585	130,530	322,101	(13,331)	3,584,993		297,440	14,360,903
							AND DESCRIPTION OF THE PERSON	_	The second second second	
COMPANY STATEMENT OF CHANGES IN EQUITY	Share Capital	Capital Reserves	Revaluation Reserves	Defined Benefit Reserves	Biological Assets Fair Value	Bond Fair Value Deficit	Retained Earnings	Proposed Dividends	Non-Controlling Interest	Total
	Ksh '000	Ksh '000	Ksh '000	Ksh '000	Ksh '000	Ksh '000	Ksh '000	Ksh '000	Ksh '000	Ksh '000
At 1 October 2021	228,055	40,594	7,046,471	9,826	216,737	-	1,023,467	114,028		8,679,178
Total comprehensive income for the year Profit for the period		- 1		-	424		128,776	-		128,776
Fair value loss on biological assets	Fra Rode				434	-	(434)	-		
Total comprehensive income for the period			12000000		434		128,342		-	128,776
Transactions with owners of the company recorded directly in equity										
Final 2021 dividend paid								(114,028)		(114,028)
Total distribution to owners of the company			7 - 7 - 7 m - 7		10000000		ECHAPT N	(114,028)		(114,028)
At 31 March 2022	228,055	40,594	7,046,471	9,826	217,171	-	1,151,809	:	<u> </u>	8,693,926
At 1 October 2022	228,055	40,594	7,046,471	10,852	200,359		1,383,884			8,910,215
Total comprehensive income for the period Loss for the period							(81,448)			
Fair value loss on biological assets				-	(45,165)	-	45,165			(81,448)
Total comprehensive income for the period		<del></del>			(45,165)	-	(36,283)			(81,448)
Transactions with owners of the										
company recorded directly in equity		- 1		-		-		-		-
Total distribution to owners of the company					23.00					
At 31 March 2023	228,055	40,594	7,046,471	10,852	155,194		1,347,601	-	A STATE OF THE STA	8,828,767



## ANNOUNCEMENT OF RESULTS FOR THE SIX MONTHS PERIOD ENDED 31<sup>ST</sup> MARCH 2023 (Unaudited)

STATEMENT OF FINANCIAL POSITION		GROUP	COMPANY		
	31-Mar-23	30-Sep-22	31-Mar-23 30-Sep-23		
ASSETS	Ksh '000	Ksh '000	Ksh '000	Ksh '000	
NON-CURRENT ASSETS					
Property, plant and equipment	11,248,572	11,132,410	7,330,170	7,330,442	
Capital work-in-progress	156,280	203,594	51,556	50,693	
Intangible assets	11,662	14,526	7,964	9,699	
Biological assets	1,356,599	1,346,829	229,792	225,601	
Right of use asset	64,195	69,133	54,110	59,029	
Investment in subsidiaries		-	637,727	637,727	
Other investments	282,584	277,691		-	
	13,119,892	13,044,183	8,311,319	8,313,191	
CURRENT ASSETS	4.450.770	700.054	450,700	204 500	
Inventories	1,158,778	739,051	659,780	331,589	
Biological assets	130,613	197,094	98,699	167,411	
Trade and other receivables	841,727	812,426	343,328	202,018	
Current income tax recoverable		7,411	41,736		
Amount due from related companies			139,461	233,918	
Short term deposits	326,784	467,146	95,232	165,269	
Cash and Bank balances	1,152,679	1,088,406	400,580	368,475	
	3,610,581	3,311,534	1,778,816	1,468,680	
TOTAL ASSETS	16,730,473	16,355,717	10,090,135	9,781,871	
EQUITY AND LIABILITIES					
Capital and reserves					
Share capital	228,055	228,055	228,055	228,055	
Non - distributable reserves	10,250,415	10,292,018	7,253,111	7,298,276	
Distributable reserves	3,584,993	3,421,197	1,347,601	1,383,884	
	14,063,463	13,941,270	8,828,767	8,910,215	
Non-controlling interest	297,440	300,018	-		
Total equity	14,360,903	14,241,288	8,828,767	8,910,215	
Non-current liabilities					
Deferred tax liability	1,166,204	1.166,212	457.221	457,220	
Lease Iliability	54,227	48,869	54,227	48.869	
Post-employment benefits	116.441	130.410	17.553	21.306	
1 ost employment benefits	1.336.872	1,345,491	529,001	527,395	
	1,330,672	1,343,471	327,001	327,373	
Current liabilities					
Amounts due to related companies			970	60,334	
Trade and other Payables	522,513	510,020	269,744	222,777	
Lease liability	2,401	10,160	2,401	10,160	
Current income tax payable	39,621	238,145		49,288	
Post-employment benefits	10,613	10,613	1,702	1,702	
Borrowings	457,550		457,550		
	1,032,698	768,938	732,367	344,261	
TOTAL EQUITY AND LIABILITIES	16,730,473	16,355,717	10,090,135	9,781,871	

TOTAL EQUITY AND LIABILITIES	16,730,473	16,355,717	10,090,135	9,781,871	
CASHFLOW STATEMENT	GROUP		COMPANY		
	31-Mar-23	30-Sep-22	31-Mar-23	30-Sep-22	
Cash flows from operating activities	Ksh '000	Ksh '000	Ksh '000	Ksh '000	
Net cash flow (used)/generated from operations	(127,473)	1.660.038	(378,122)	610,749	
Gratuity paid	(23,484)	(47,150)	(1,903)	(1.005)	
Interest paid on lease liability	(643)	(744)	(643)	(744)	
Income taxes paid	(273,874)	(128,189)	(56,266)	(84,978)	
Net cash (used in) /generated from operating activities	(425,474)	1,483,955	(436,934)	524,022	
Cash flows from investing activities					
Interest received	57,734	59,522	13.081	9.531	
Purchase of other Investments -(infrastructure bonds)		(288,523)	SECTION AND ADDRESS.	-	
Realisation of short-term deposits	390,416	-	130.914		
Placement of short-term deposits	(250,054)	(467,146)	(60,877)	(165,269)	
Purchase of property, and equipment	(210,018)	(133,995)	(37,636)	(44,094)	
Purchase of capital work- in -progress assets	(2,237)	(59,593)	(2,237)	(7,471)	
Purchase of intangible assets		(424)	THE REAL PROPERTY.	(333)	
Proceeds from sale of property, and equipment	1,820	10,152	360	7,383	
Net cash (used in)/generated from investing activities	(12,339)	(880,007)	43,605	(200,253)	
Cash flows from financing activities					
Interest paid on other borrowings	(6,522)	(13,416)	(6,522)	(27,385)	
Payment of lease liability - principal	(2,401)	(17,697)	(2,401)	(17,697)	
Borrowing received	457,550	852,548	457,550	852,548	
Borrowing repaid		(852,548)		(852,548)	
Proceeds from redeemed preference shares		-		180,000	
Dividend paid to non-controlling Interest		(9,000)			
Dividend paid on ordinary shares		(342,084)		(342,084)	
Net cash generated from /(used in) financing activities	448,627	(382,197)	448,627	(207,166)	
Net increase in cash and cash equivalents	10.814	221,751	55,298	116.603	
Cash and cash equivalents at the beginning of the period	1,088,406	821,973	368,475	247,324	
Effects of movement in exchange rates on cash	53,459	44,682	(23,193)	4,548	
Cash and cash equivalents at the end of the period	1,152,679	1,088,406	400,580	368,475	
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## COMMENTS ON THE RESULTS (UNAUDITED) FOR THE SIX MONTHS ENDED 31<sup>5T</sup> MARCH 2023

The Group's performance has endured an extremely challenging environment posed by the prolonged dry weather conditions in the country for the first six months ended 31st March 2023. The effect on the business has been severe in all units as manifested in lower production volumes, lower price realizations and higher cost of production.

We lost almost half of our tea production in the drought months and our avocado and coffee units were also adversely affected due to the drought. This was coupled by a downturn in global coffee prices, total collapse of the macadamia market occasioned by high recession in the main market - USA, the late opening of avocado season due to late maturing of fruits occasioned by the drought, and inflationary effects of doing business.

However, management was able to leverage efficiency in production, cost containment measures, automation, and returns from other investments. Although the performance was not as expected, the Group showed resilience and remained profitable.

# PERFORMANCE AT A GLAN



33.4% DECREASE IN TURNOVER

compared to the same period last year.

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33.1%
DECREASE IN COST OF SALES compared to the same period last year.

65.6%

DECLINE IN PROFIT
BEFORE TAX

declined to Kes. 200.34 million compared to Kes. 586.64 million for the same period in the prior year.



GROUP ATTAINED PROFIT AFTER TAX

and non-controlling interest (including the changes in the fair value of biological assets) (prior year same period, Kes. 421.37 million)

PROFIT FROM THE OPERATING ACTIVITIES

Kes. 163.79 M

(prior year Kes. 450.99 million)



LOSSES FROM CHANGES IN FAIR VALUE OF BIOLOGICAL ASSETS

Kes. 39.10 M

(prior year Kes. 31.20 million)

## OUTLOOK

The second half of the year looks positive with the onset of the long-awaited rains, whose effect on production of all our crops should be good and the resumption of avocado exports. Global coffee prices will remain depressed and will continue to negatively affect results for the coffee division for the foreseeable future.

The macadamia market will be depressed for the rest of the financial year and so we do not expect strong recovery from this business segment. However we still expect a strong performance in the second half of the year and an improvement over the first half of the year.

Despite the unfavorable effects on the business, our liquidity is strong and will be sufficient to support the business units during the remaining six-month period of the financial year. We continue to exercise prudent business decisions to withstand these negative effects and aim to continue delivering the desired results in this very challenging and unpredictable environment.

## DIVIDEND

Considering our cash position and reserves, the ongoing difficulties with the high cost of living, the Directors recommend the **payment of an interim dividend** of 100%(Kes 1.00) per share, for the year ending 30<sup>th</sup> September 2023, amounting to Kes 228.05 million), Y2022 interim dividend paid of Kes 228.05 million), payable on or about 3<sup>rd</sup> July 2023 to the members on the register at the close of business on 2<sup>rd</sup> June 2023.

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Dr. James Boyd McFie, PhD, FCPA Chairman

9th May 2023

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Mr. Martin R. Ochien'g, MBA, BSc. Group Managing Director 9th May 2023