

DYER & BLAIR INVESTMENT BANK

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

16th August 2019



DYER & BLAIR
INVESTMENT BANK

WE KNOW. YOU KNOW.

	Year	Market	Weighting	12 M	12 M	Current	YTD	Daily trading	EPS*	DPS**	NAV	P/E	P/B	Div	Payout	ROE*	ROA*
	end	Cap***	(%)	High	Low	Price	%	val (USD)***	(KES)	(KES)	(KES)	ratio (x)	ratio (x)	yld %	%	%	%
NSE Market Multiples*****												14.64	5.3	6.14	10.5	9.7	2.1
AGRICULTURAL																	
Eaagads Ltd	Mar	4.36	0.0	21.50	10.40	14.00	(3.4)	77.7	0.08	-	26.34	170.1	0.5	-	-	0.3	0.3
Kakuzi Ltd	Dec	64.49	0.3	341.00	300.00	340.00	9.7	12,217.7	23.30	9.00	241.77	14.6	1.4	2.6	38.6	9.6	8.9
Kapchorua Tea	Mar	5.53	0.0	101.00	59.75	73.00	(2.7)	492.0	(16.06)	10.00	187.59	(4.5)	0.4	13.7	(62.3)	(8.6)	(6.2)
The Limuru Tea	Dec	10.92	0.0	600.00	450.00	470.00	(6.0)	2,014.4	(5.48)	1.00	71.90	(85.8)	6.5	0.2	(18.3)	(7.6)	(5.4)
Sasini Ltd	Sept	37.52	0.2	22.25	14.15	17.00	(14.6)	815.5	0.06	1.00	47.38	273.8	0.4	5.9	1,610.4	0.1	0.1
Williamson Tea	Mar	22.03	0.1	174.00	130.00	130.00	(13.3)	7,249.7	(9.84)	20.00	360.73	(13.2)	0.4	15.4	(203.2)	(2.7)	(2.1)
Industry Median			0.6				(4.7)	1,414.9			129.7	5.0	0.5	4.3	(18.3)	(1.3)	(1.0)
AUTO & ACCESSORIES																	
Car & General	Sept	8.34	0.0	26.45	18.00	21.50	-	213.1	5.50	0.60	85.11	3.9	0.3	2.8	10.9	6.5	2.1
BANKING																	
Barclays BNK (K)	Dec	565.06	2.5	12.25	10.00	10.75	(1.8)	88,079.4	1.37	1.10	8.48	7.9	1.3	10.2	80.4	16.1	2.2
BK Group	Dec	243.00	1.1	33.00	28.00	28.00	(15.2)	25,316.8	3.62	1.37	24.37	7.7	1.1	4.9	37.9	14.8	3.3
Diamond Trust BNK	Dec	322.00	1.4	194.00	112.00	119.00	(24.0)	126,680.0	25.93	2.60	198.31	4.6	0.6	2.2	10.0	13.1	2.0
Equity BNK	Dec	1,431.58	6.4	50.00	33.60	39.20	12.5	867,600.1	5.52	2.00	27.23	7.1	1.4	5.1	36.2	20.3	3.3
H.F.C.K BNK	Dec	13.12	0.1	7.90	3.50	3.50	(36.8)	4,349.1	(2.05)	-	26.50	(1.7)	0.1	-	-	(7.7)	(1.3)
I&M H. BNK	Dec	397.67	1.8	124.75	49.70	49.70	16.9	18,802.8	10.95	3.90	60.63	4.5	0.8	7.8	35.6	18.1	3.0
KCB BNK	Dec	1,180.94	5.3	49.50	35.75	39.80	6.3	549,444.0	8.03	3.50	38.33	5.0	1.0	8.8	43.6	20.9	3.3
National BNK	Dec	12.33	0.1	6.50	3.57	3.76	(29.3)	2,120.1	1.16	-	21.33	3.3	0.2	-	-	5.4	0.4
NIC BNK	Dec	192.11	0.9	40.40	22.00	28.20	1.4	29,038.7	5.95	1.25	53.00	4.7	0.5	4.4	21.0	11.2	2.0
Stanbic BNK (K)	Dec	376.83	1.7	107.00	87.50	98.50	8.5	80,952.4	17.17	5.05	118.46	5.74	0.83	5.1	29.4	14.5	2.2
StanChart BNK (K)	Dec	654.06	2.9	220.00	178.00	196.75	1.2	29,280.9	25.25	19.00	143.03	7.8	1.4	9.7	75.3	17.6	2.9
Co-op BNK	Dec	678.52	3.0	17.15	11.40	11.95	(16.4)	123,488.6	2.20	1.00	12.41	5.4	1.0	8.4	45.5	17.7	3.0
Industry Median			27.2				(0.3)	55,116.7			32.78	5.20	0.90	5.11	35.93	15.49	2.52
COMM. & SERVICES																	
Deacons	Dec	0.54	0.0	1.15	0.45	0.45	-	1.6	(7.84)	-	2.67	(0.1)	0.2	-	-	(293.7)	(62.4)
Eveready E.A.	Sept	2.13	0.0	1.50	0.89	1.05	5.0	80.6	(2.60)	-	2.08	(0.4)	0.5	-	-	(124.7)	(95.1)
Express K.	Dec	2.40	0.0	8.00	4.07	7.00	40.0	254.4	(1.97)	-	(3.87)	(3.6)	(1.8)	-	-	N/A	(21.7)
Kenya Airways	Mar	163.85	0.7	12.35	2.73	2.98	(66.5)	2,933.2	(1.33)	-	(0.44)	(2.2)	(6.8)	-	-	N/A	(5.5)
Longhorn Kenya	Jun	20.83	0.1	8.24	4.15	7.90	71.4	1,234.7	0.79	0.42	4.07	10.0	1.9	5.3	53.0	19.5	9.8
NBV	Mar	0.32	0.0	1.90	0.83	0.86	(25.2)	26.3	(1.26)	-	0.78	(0.7)	1.1	-	-	(162.1)	(36.3)
Industry Median			1.5		-		(11.8)	853.6			10.10	(0.06)	1.04	2.21	32.82	9.5	1.4

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	Year	Market	Weighting	12 M	12 M	Current	YTD	Daily trading	EPS*	DPS**	NAV	P/E	P/B	Div	Payout	ROE*	ROA*
COMM. & SERVICES																	
Nation Media	Dec	81.38	0.4	89.50	44.50	44.60	(34.9)	8,658.6	5.93	5.00	45.46	7.5	1.0	11.2	84.4	13.0	10.0
Sameer	Dec	10.10	0.0	4.53	1.72	3.75	102.7	472.4	(1.90)	-	4.06	(2.0)	0.9	-	-	(46.9)	(20.5)
Standard Group	Dec	21.44	0.1	31.00	23.75	27.10	(8.1)	274.9	4.74	0.60	23.91	5.7	1.1	2.2	12.7	19.8	8.3
TPSEA Serena	Dec	33.41	0.1	26.00	18.55	18.95	(17.6)	348.4	0.48	0.35	50.73	39.7	0.4	1.8	73.3	0.9	0.6
Uchumi Supermarket	Jun	1.17	0.0	1.55	0.29	0.33	(58.8)	252.4	(5.56)	-	(11.73)	(0.1)	(0.0)	-	-	N/A	(49.1)
WPP Scangroup	Dec	51.65	0.2	20.05	10.75	12.35	(11.8)	23,712.1	1.54	4.00	16.13	8.0	0.8	32.4	259.8	9.5	4.9
Industry Median			1.5		-		(11.8)	853.6			10.10	(0.06)	1.04	2.21	32.82	9.5	1.4
CEMENT/CONSTRUCTION																	
ARM Cement	Dec	51.56	0.2	5.55	5.10	5.55	-	-	(8.22)	-	19.83	(0.7)	0.3	-	-	(41.5)	(19.3)
Bamburi Cement	Dec	382.87	1.7	185.00	106.00	109.00	(17.7)	17,639.4	1.69	5.10	81.86	64.4	1.3	4.7	301.5	2.1	1.3
Crown Paints	Dec	56.49	0.3	87.00	66.00	82.00	2.5	767.6	2.58	0.60	14.43	31.8	5.7	0.7	23.2	17.9	3.4
E.A.Cables	Dec	9.33	0.0	3.81	2.10	3.81	40.1	315.2	1.46	-	0.84	2.6	4.5	-	-	172.7	5.8
E.A.P.C Cement	Jun	15.09	0.1	20.00	12.60	14.40	(10.0)	30.6	86.72	-	274.40	0.2	0.1	-	-	31.6	20.5
Industry Median			2.3				-	315.2			19.83	2.62	1.33	0.37	11.62	17.90	3.36
UTILITIES & DOWNSTREAM OIL																	
KenGen	Jun	368.87	1.7	7.45	5.50	5.78	(17.7)	37,504.5	1.20	0.40	29.05	4.8	0.2	6.9	33.3	4.1	2.0
KenolKobil	Dec	330.17	1.5	22.00	13.15	-	15.5	4,879.1	1.74	0.66	7.89	-	-	-	38.0	22.0	9.7
Kenya Power	Jun	69.88	0.3	6.15	3.06	3.70	(9.1)	10,581.6	0.74	-	34.16	5.0	0.1	-	-	2.2	0.4
Total Kenya	Dec	46.08	0.2	31.65	25.00	27.20	(1.1)	2,215.0	13.21	1.30	129.47	2.1	0.2	4.8	9.8	10.2	5.9
Umeme Ltd	Dec	119.43	0.5	11.00	5.46	7.60	(6.2)	335.3	2.24	0.56	12.18	3.4	0.6	7.3	24.9	18.4	5.4
Industry Median			4.2				(6.2)	4,879.1			29.05	3.39	0.20	4.78	24.88	10.20	5.39
INSURANCE																	
Britam INS	Dec	176.32	0.8	14.20	7.12	7.22	(27.8)	24,978.4	1.13	-	9.49	6.4	0.8	-	-	11.9	2.8
CIC INS	Dec	81.25	0.4	4.85	2.98	3.21	(16.8)	7,097.5	0.04	0.13	2.95	76.9	1.1	4.0	311.4	1.4	0.3
Jubilee H. INS	Dec	245.48	1.1	507.00	350.00	350.00	(13.5)	113,424.6	57.63	9.00	387.34	6.1	0.9	2.6	15.6	14.9	3.7
Kenya Re INS	Dec	20.66	0.1	16.80	3.05	3.05	(12.5)	12,773.0	3.04	0.11	41.66	1.0	0.1	3.7	3.7	7.3	4.6
Liberty (K) INS	Dec	51.53	0.2	13.80	9.10	9.94	(22.9)	800.5	1.14	0.50	14.33	8.8	0.7	5.0	44.0	7.9	1.7
Sanlam INS	Dec	56.81	0.1	26.00	17.55	18.90	(14.1)	713.5	(13.75)	-	11.02	(1.4)	1.7	-	-	(124.7)	(6.8)
Industry Median			2.7				(15.5)	9,935.2			12.68	6.23	0.83	3.13	9.66	7.60	2.21

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	Year end	Market Cap***	Weighting (%)	12 M High	12 M Low	Current Price	YTD %	Daily trading val (USD)***	EPS* (KES)	DPS** (KES)	NAV (KES)	P/E ratio (x)	P/B ratio (x)	Div yld %	Payout %	ROE* %	ROA* %
INVESTMENT																	
Centum Investment	Mar	207.36	0.9	36.95	24.75	32.20	10.1	62,435.2	4.87	1.20	77.58	6.6	0.4	3.7	24.6	6.3	3.2
Home Afrika	Dec	2.24	0.0	0.85	0.48	0.57	(18.6)	569.9	(0.85)	-	(2.60)	(0.7)	(0.2)	-	-	32.9	(7.7)
Kurwitu Ventures	Dec	1.48	0.0	1,500.00	1,500.00	1,500.00	-	15,811.6	(52.73)	-	592.46	(28.4)	2.5	-	-	(8.9)	(3.9)
Olympia Capital	Feb	0.83	0.0	3.30	1.90	2.15	2.4	82.0	0.01	-	23.91	242.3	0.1	-	-	0.0	0.0
Trans-Century Ltd	Dec	13.07	0.1	4.35	2.71	3.60	22.0	249.9	(9.34)	-	(8.81)	(0.4)	(0.4)	-	-	106.0	(21.0)
Industry Median			1.0				2.4	569.9			23.91	(0.39)	0.09	-	-	3.16	(3.90)
INVESTMENT SERVICES																	
NSE	Dec	27.62	0.1	17.10	10.95	11.00	(24.4)	2,019.5	0.73	0.49	8.08	15.0	1.4	4.5	66.7	9.1	8.6
MANUFACTURING & ALLIED																	
B.O.C K. Gases	Dec	12.61	0.1	94.00	58.00	66.75	(11.0)	383.8	3.56	5.20	78.03	18.7	0.9	7.8	-	4.6	3.2
BAT Kenya	Dec	498.39	2.2	725.00	485.25	515.00	(29.0)	198,667.1	45.99	35.00	86.93	11.2	5.9	6.8	76.1	52.9	25.4
Carbacid	July	18.94	0.1	11.90	7.68	7.68	(23.2)	2,287.3	0.94	-	11.66	8.2	0.7	-	-	8.0	7.2
E.A. Breweries	Jun	1,534.37	6.9	224.25	160.00	200.50	14.7	442,436.4	14.56	8.50	20.43	13.8	9.8	4.2	58.4	71.3	13.2
Flame Tree	Dec	4.95	0.0	3.95	2.15	2.87	14.8	141.4	0.19	-	4.57	15.1	0.6	-	-	4.2	1.8
Kenya Orchards	Dec	1.57	0.0	82.00	12.60	12.60	(10.0)	505.4	0.69	-	1.88	18.2	6.7	-	-	36.7	7.8
Mumias Sugar	Jun	4.44	0.0	0.90	0.27	0.30	(48.3)	696.0	(10.90)	-	(10.40)	(0.0)	(0.0)	-	-	N/A	(108.0)
Unga Group	Jun	24.10	0.1	41.75	31.10	32.90	(16.6)	2,873.9	7.64	1.00	78.18	4.3	0.4	3.0	13.1	9.8	5.6
Industry Median			9.5				(13.8)	1,491.7			16.04	12.48	0.76	1.52	-	30.47	6.41
TELECO																	
Safaricom	Mar	11,321.84	50.7	29.75	21.30	29.20	31.5	2,031,930.4	1.58	1.87	3.58	18.5	8.2	6.4	118.2	44.3	33.5
REIT																	
Fahari I-REIT	Dec	15.41	0.00	11.15	7.70	8.80	(19.6)	1,635.0	1.13	0.75	20.25	7.8	0.4	8.5	66.5	5.6	5.4

(Source: NSE, DBIB Research)

APPENDIX

N/A: Metric considered an outlier if: (150.0%>X>-150.0%)

*Based on Trailing Earnings

**Includes Interim and Final DPS declared

***Based on a 3 month daily trading average

****Market Capitalization recorded in USD MN

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COMPANY INVESTMENT RATINGS

Buy: Share price may generate more than 15.0% upside over the next 12 months

Overweight: Share price may generate between 10.0% and 15.0% upside over the next 12 months

Hold: Share price may fall within the range of +/- 10% over the next 12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels. Company fundamentals however remain strong

Underweight: Share price may generate between 10.0% and 15.0% downside over the next 12 months

Sell: Share price may generate more than 15.0% downside over the next 12 months, significant business and/or financial risks present, industry concerns

Not Rated: Counter is not within regular research coverage

SECTOR INVESTMENT RATINGS

Overweight: Industry performance better than that of the whole market

Equal weight: Industry performance about the same as that of the whole market

Underweight: Industry performance worse than that of the whole market

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