

DYER & BLAIR INVESTMENT BANK

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

13th December 2019



DYER & BLAIR
INVESTMENT BANK

WE KNOW. YOU KNOW.

	Year	Market	Weighting	12 M	12 M	Current	YTD	Daily trading	EPS*	DPS**	NAV	P/E	P/B	Div	Payout	ROE*	ROA*
	end	Cap***	(%)	High	Low	Price	%	val (USD)***	(KES)	(KES)	(KES)	ratio (x)	ratio (x)	yld %	%	%	%
NSE Market Multiples*****												13.6	6.2	5.8	9.7	8.6	1.9
AGRICULTURAL																	
Eaagads Ltd	Mar	3.56	0.0	17.60	10.20	11.25	(22.4)	70.8	0.19	-	24.99	60.8	0.5	-	-	0.7	0.7
Kakuzi Ltd	Dec	67.47	0.3	423.50	300.00	350.00	12.9	1,614.3	23.30	9.00	241.77	15.0	1.4	2.6	38.6	9.6	8.9
Kapchorua Tea	Mar	5.79	0.0	92.50	59.75	75.25	0.3	337.3	(8.21)	10.00	465.26	(9.2)	0.2	13.3	(121.8)	(1.8)	(3.3)
The Limuru Tea	Dec	10.62	0.0	600.00	450.00	450.00	(10.0)	83.3	(5.48)	1.00	71.90	(82.1)	6.3	0.2	(18.3)	(7.6)	(5.4)
Sasini Ltd	Sept	36.23	0.2	20.95	14.15	16.15	(18.8)	439.3	0.06	1.00	47.38	260.1	0.3	6.2	1,610.4	0.1	0.1
Williamson Tea	Mar	23.08	0.1	165.00	127.00	134.00	(10.7)	1,982.9	(8.75)	20.00	325.84	(15.3)	0.4	14.9	(228.7)	(2.7)	(1.9)
Industry Median			0.6				(10.3)	388.3			156.8	2.9	0.4	4.4	(9.1)	(0.8)	(0.9)
AUTO & ACCESSORIES																	
Car & General	Sept	8.68	0.0	26.45	18.50	22.00	2.3	86.6	5.50	0.60	85.11	4.0	0.3	2.7	10.9	6.5	2.1
BANKING																	
Barclays BNK (K)	Dec	694.52	2.9	13.50	10.15	13.00	18.7	65,575.0	1.39	1.10	8.10	9.4	1.6	8.5	79.2	17.1	2.1
BK Group	Dec	246.97	1.0	33.00	28.00	28.00	(15.2)	0.9	4.01	1.37	27.08	7.0	1.0	4.9	34.2	14.8	3.3
Diamond Trust BNK	Dec	302.52	1.3	158.00	110.00	110.00	(29.7)	238,011.2	26.58	2.60	210.69	4.1	0.5	2.4	9.8	12.6	1.9
Equity BNK	Dec	1,902.29	7.9	52.25	33.60	51.25	47.1	2,107,263.2	5.69	2.00	28.81	9.0	1.8	3.9	35.2	19.8	3.2
H.F.C.K BNK	Dec	20.96	0.1	7.34	3.50	5.54	-	9,969.0	(0.91)	-	27.15	(6.1)	0.2	-	-	(3.4)	(0.6)
I&M H. BNK	Dec	406.62	1.7	62.38	43.80	50.00	17.6	61,519.2	11.23	3.90	65.94	4.5	0.8	7.8	34.7	17.0	2.9
KCB BNK	Dec	1,649.22	6.8	53.25	36.30	52.25	39.5	1,013,663.6	7.83	3.50	37.78	6.7	1.4	6.7	44.7	20.7	3.3
National BNK	Dec	1.69	0.0	6.50	3.57	4.12	(22.6)	-	9.41	-	175.12	0.4	0.0	-	-	5.4	0.4
NCBA Group	Dec	497.93	2.1	40.40	26.60	33.80	21.6	65,336.8	6.92	1.25	47.21	4.9	0.7	3.7	18.1	14.7	2.1
Stanbic BNK (K)	Dec	388.84	1.6	112.50	87.50	100.00	10.2	29,077.3	16.56	5.05	95.57	6.04	1.05	5.1	30.5	17.3	2.2
StanChart BNK (K)	Dec	680.82	2.8	220.00	179.75	201.50	3.6	33,485.5	23.35	19.00	139.46	8.6	1.4	9.4	81.4	16.7	2.8
Co-op BNK	Dec	897.38	3.7	16.10	11.00	15.55	8.7	153,906.5	2.27	1.00	12.60	6.9	1.2	6.4	44.1	18.0	3.0
Industry Median			31.9				9.5	63,428.0			42.50	6.36	1.04	4.97	34.44	16.89	2.49
COMM. & SERVICES																	
Deacons	Dec	0.55	0.0	0.45	0.45	0.45	-	-	(7.84)	-	2.67	(0.1)	0.2	-	-	(293.7)	(62.4)
Eveready E.A.	Sept	2.48	0.0	1.28	0.89	1.20	20.0	63.7	(0.44)	-	1.90	(2.8)	0.6	-	-	(23.0)	(17.1)
Express K.	Dec	3.29	0.0	8.00	4.68	7.00	40.0	66.7	(1.14)	-	(0.00)	(6.1)	(5,214.9)	-	-	N/A	(17.6)
Kenya Airways	Mar	120.15	0.5	9.38	2.15	2.15	(75.8)	2,853.1	(2.13)	-	(2.85)	(1.0)	(0.8)	-	-	N/A	(5.7)
Longhorn Kenya	Jun	16.35	0.1	8.24	4.52	6.10	32.3	931.3	0.68	0.52	4.05	9.0	1.5	8.5	76.5	16.8	7.9
NBV	Mar	0.28	0.0	1.20	0.74	0.74	(35.7)	18.3	(0.90)	-	(0.94)	(0.8)	(0.8)	-	-	N/A	(57.0)
Nation Media	Dec	70.84	0.3	70.00	35.70	38.20	(44.2)	18,253.8	5.26	5.00	43.99	7.3	0.9	13.1	95.0	12.0	8.4
Industry Median			1.1		-		(15.3)	1,703.0			16.1	9.0	1.0	2.4	34.1	8.0	(1.2)

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	end	Cap***	(%)	High	Low	Price	%	val (USD)***	(KES)	(KES)	(KES)	ratio (x)	ratio (x)	yld %	%	%	%
COMM. & SERVICES																	
Sameer	Dec	9.36	0.0	4.53	1.72	3.42	84.9	2,474.7	(2.52)	-	3.41	(1.4)	1.0	-	-	(73.9)	(32.4)
Standard Group	Dec	20.10	0.1	31.00	23.75	25.00	(15.3)	86.7	1.89	0.60	23.65	13.2	1.1	2.4	31.7	8.0	3.3
TPSEA Serena	Dec	30.46	0.1	24.55	15.05	17.00	(26.1)	666.8	1.03	0.35	50.73	16.6	0.3	2.1	34.1	2.0	1.2
Uchumi Supermarket	Jun	1.26	0.0	0.90	0.27	0.35	(56.3)	1,134.5	(5.56)	-	(11.73)	(0.1)	(0.0)	-	-	N/A	(49.1)
WPP Scangroup	Dec	71.84	0.3	20.05	10.75	16.90	20.7	6,164.0	1.54	4.00	16.13	11.0	1.0	23.7	259.7	9.6	4.9
Industry Median			1.1		-		(15.3)	1,703.0			16.1	9.0	1.0	2.4	34.1	8.0	(1.2)
CEMENT/CONSTRUCTION																	
ARM Cement	Dec	52.40	0.2	5.55	5.55	5.55	-	-	(7.77)	-	19.83	(0.7)	0.3	-	-	(39.2)	(18.3)
Bamburi Cement	Dec	285.60	1.2	145.00	80.00	80.00	(39.6)	23,099.6	1.68	1.00	79.45	47.8	1.0	1.3	59.7	2.1	1.2
Crown Paints	Dec	44.81	0.2	87.00	62.00	64.00	(20.0)	150.3	2.42	0.60	14.84	26.4	4.3	0.9	24.8	16.3	3.9
E.A.Cables	Dec	6.62	0.0	3.81	2.10	2.66	(2.2)	402.5	1.46	-	8.43	1.8	0.3	-	-	17.3	5.8
E.A.P.C Cement	Jun	12.84	0.1	19.90	13.00	14.50	(9.4)	23.1	78.62	-	260.17	0.2	0.1	-	-	30.2	18.7
Industry Median			1.7				(9.4)	150.3			19.83	1.83	0.32	0.47	12.39	16.32	3.86
UTILITIES & DOWNSTREAM OIL																	
KenGen	Jun	377.51	1.6	7.22	5.50	5.82	(17.1)	21,734.6	1.20	0.40	29.05	4.8	0.2	6.9	33.3	4.1	2.0
Kenya Power	Jun	53.55	0.2	5.34	2.79	2.79	(31.4)	7,823.4	0.74	-	34.16	3.8	0.1	-	-	2.2	0.4
Total Kenya	Dec	48.21	0.2	31.65	26.00	28.00	1.8	1,297.1	13.63	1.30	131.13	2.1	0.2	4.6	9.5	10.4	7.2
Umeme Ltd	Dec	113.72	0.5	9.00	5.46	7.12	(12.1)	641.1	2.31	0.80	13.28	3.1	0.5	11.2	34.7	17.4	5.3
Industry Median			2.5				(17.1)	1,297.1			29.05	3.09	0.20	4.64	33.31	10.39	5.29
INSURANCE																	
Britam INS	Dec	203.53	0.8	10.40	6.80	8.20	(18.0)	31,882.5	(0.60)	-	10.23	(13.6)	0.8	-	-	(5.9)	(1.3)
CIC INS	Dec	77.18	0.3	4.74	2.96	3.00	(22.3)	3,291.1	0.04	0.13	2.95	71.9	1.0	4.3	311.4	1.4	0.3
Jubilee H. INS	Dec	250.03	1.0	449.00	330.00	350.75	(13.3)	16,521.2	57.25	9.00	410.57	6.1	0.9	2.6	15.7	13.9	1.9
Kenya Re INS	Dec	85.37	0.4	3.76	2.80	3.10	(11.1)	16,687.4	0.76	0.11	10.42	4.1	0.3	3.6	14.8	7.3	4.6
Liberty (K) INS	Dec	55.33	0.2	12.95	8.84	10.50	(18.6)	1,031.3	1.22	0.50	14.96	8.6	0.7	4.8	41.0	8.1	1.7
Sanlam INS	Dec	23.37	0.1	26.00	16.00	16.50	(25.0)	2,349.4	1.33	-	15.47	12.4	1.1	-	-	8.6	0.6
Industry Median			2.9				(18.3)	9,906.1			12.69	7.37	0.83	3.10	15.27	7.72	1.17

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	Year end	Market Cap***	Weighting (%)	12 M High	12 M Low	Current Price	YTD %	Daily trading val (USD)***	EPS* (KES)	DPS** (KES)	NAV (KES)	P/E ratio (x)	P/B ratio (x)	Div yld %	Payout %	ROE* %	ROA* %
INVESTMENT																	
Centum Investment	Mar	196.03	0.8	36.95	26.00	29.95	2.4	93,517.1	(2.69)	1.20	75.52	(11.1)	0.4	4.0	(44.6)	(3.6)	(2.8)
Home Afrika	Dec	2.19	0.0	0.73	0.46	0.55	(21.4)	488.9	(0.75)	-	(2.39)	(0.7)	(0.2)	-	-	N/A	(5.8)
Kurwitu Ventures	Dec	1.51	0.0	1,500.00	1,500.00	1,500.00	-	-	(30.44)	-	575.72	(49.3)	2.6	-	-	(5.3)	(2.2)
Olympia Capital	Feb	0.79	0.0	3.28	2.00	2.01	(4.3)	69.2	0.10	-	20.82	19.4	0.1	-	-	0.5	0.3
Trans-Century Ltd	Dec	9.96	0.0	4.35	2.46	2.70	(8.5)	4,116.8	(6.72)	-	(8.00)	(0.4)	(0.3)	-	-	N/A	(15.1)
Industry Median			0.9				(4.3)	488.9			20.82	(0.74)	0.10	-	-	(1.53)	(2.82)
INVESTMENT SERVICES																	
NSE	Dec	28.33	0.1	15.45	9.82	11.10	(23.7)	2,847.4	0.31	0.49	7.64	35.5	1.5	4.4	156.9	4.1	3.5
MANUFACTURING & ALLIED																	
B.O.C.K. Gases	Dec	12.10	0.1	83.00	54.25	63.00	(16.0)	1,601.7	1.60	5.20	78.89	39.3	0.8	8.3	-	2.0	1.4
BAT Kenya	Dec	472.13	2.0	725.00	480.00	480.00	(33.8)	328,756.1	45.99	35.00	86.93	10.4	5.5	7.3	76.1	52.9	25.4
Carbacid	July	20.05	0.1	10.95	7.20	8.00	(20.0)	17,832.7	1.04	0.70	12.27	7.7	0.7	8.8	67.4	8.5	7.6
E.A. Breweries	Jun	1,497.27	6.2	224.25	163.00	192.50	10.2	400,750.4	14.56	8.50	20.43	13.2	9.4	4.4	58.4	71.3	13.2
Flame Tree	Dec	4.43	0.0	3.00	2.10	2.53	1.2	377.0	0.02	-	6.12	130.1	0.4	-	-	0.3	0.2
Kenya Orchards	Dec	1.58	0.0	14.00	12.50	12.50	(10.7)	1.5	198.32	-	2.08	0.1	6.0	-	-	N/A	2,231.7
Mumias Sugar	Jun	4.06	0.0	0.66	0.27	0.27	(53.4)	53.8	(9.62)	-	(10.40)	(0.0)	(0.0)	-	-	N/A	(95.4)
Unga Group	Jun	23.75	0.1	39.45	31.00	31.90	(19.1)	187.2	7.20	0.50	79.98	4.4	0.4	1.6	6.9	9.0	5.1
Industry Median			8.6				(17.6)	989.3			16.35	9.07	0.73	2.99	3.47	30.68	6.33
TELECO																	
Safaricom	Mar	11,940.70	49.6	31.20	21.30	30.30	36.5	2,152,996.8	1.69	1.87	2.62	17.9	11.6	6.2	110.4	64.6	32.1
REIT																	
Fahari I-REIT	Dec	15.74	0.00	11.15	7.00	8.84	(19.3)	1,359.1	1.13	0.75	20.25	7.8	0.4	8.5	66.5	5.6	5.4

APPENDIX

N/A: Metric considered an outlier if: (150.0%>X>-150.0%)

**Based on Trailing Earnings*

***Includes Interim and Final DPS declared*

****Based on a 3 month daily trading average*

*****Market Capitalization recorded in USD MN*

******Market Trading Multiples are Weighted against respective counter Market Capitalization*

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COMPANY INVESTMENT RATINGS

Buy: Share price may generate more than 15.0% upside over the next 12 months

Overweight: Share price may generate between 10.0% and 15.0% upside over the next 12 months

Hold: Share price may fall within the range of +/- 10% over the next 12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels. Company fundamentals however remain strong

Underweight: Share price may generate between 10.0% and 15.0% downside over the next 12 months

Sell: Share price may generate more than 15.0% downside over the next 12 months, significant business and/or financial risks present, industry concerns

Not Rated: Counter is not within regular research coverage

SECTOR INVESTMENT RATINGS

Overweight: Industry performance better than that of the whole market

Equal weight: Industry performance about the same as that of the whole market

Underweight: Industry performance worse than that of the whole market

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