

DYER & BLAIR INVESTMENT BANK

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

10th January 2020



DYER & BLAIR
INVESTMENT BANK

WE KNOW. YOU KNOW.

	Year	Market	Weighting	12 M	12 M	Current	YTD	Daily trading	EPS*	DPS**	NAV	P/E	P/B	Div	Payout	ROE*	ROA*
	end	Cap***	(%)	High	Low	Price	%	val (USD)***	(KES)	(KES)	(KES)	ratio (x)	ratio (x)	yld %	%	%	%
NSE Market Multiples*****												13.9	7.3	5.5	8.2	8.6	1.9
AGRICULTURAL																	
Eaagads Ltd	Mar	3.29	0.0	17.60	10.10	10.40	3.0	38.4	0.19	-	24.99	56.2	0.4	-	-	0.7	0.7
Kakuzi Ltd	Dec	69.45	0.3	423.50	300.00	360.00	5.9	1,740.3	23.30	9.00	241.77	15.4	1.5	2.5	38.6	9.6	8.9
Kapchorua Tea	Mar	5.78	0.0	92.50	59.75	75.00	(6.3)	373.4	(8.21)	10.00	465.26	(9.1)	0.2	13.3	(121.8)	(1.8)	(3.3)
The Limuru Tea	Dec	10.63	0.6	600.00	450.00	450.00	-	87.5	(5.48)	1.00	71.90	(82.1)	6.3	0.2	(18.3)	(7.6)	(5.4)
Sasini Ltd	Sept	38.83	0.0	20.95	14.15	17.30	2.4	452.1	(1.48)	0.50	55.16	(11.7)	0.3	2.9	(33.8)	(2.7)	(2.3)
Williamson Tea	Mar	23.06	0.2	165.00	127.00	133.75	(4.1)	2,078.5	(8.75)	20.00	325.84	(15.3)	0.4	15.0	(228.7)	(2.7)	(1.9)
Industry Median			1.1				1.2	412.8			156.8	(10.4)	0.4	2.7	(26.0)	(2.2)	(2.1)
AUTO & ACCESSORIES																	
Car & General	Sept	9.47	0.0	26.45	20.00	24.00	(7.7)	86.7	5.50	0.60	85.11	4.4	0.3	2.5	10.9	6.5	2.1
BANKING																	
Barclays BNK (K)	Dec	711.07	2.8	13.50	10.15	13.30	(0.4)	48,609.4	1.39	1.10	8.10	9.6	1.6	8.3	79.2	17.1	2.1
BK Group	Dec	247.16	-	33.00	28.00	28.00	-	0.9	4.01	1.37	27.08	7.0	1.0	4.9	34.2	14.8	3.3
Diamond Trust BNK	Dec	330.95	1.3	154.75	108.25	120.25	10.3	291,447.5	26.58	2.60	210.69	4.5	0.6	2.2	9.8	12.6	1.9
Equity BNK	Dec	2,033.69	8.1	54.75	35.90	54.75	2.3	2,289,960.7	5.69	2.00	28.81	9.6	1.9	3.7	35.2	19.8	3.2
H.F.C.K BNK	Dec	21.58	0.1	7.34	3.50	5.70	(11.8)	3,517.9	(0.91)	-	27.15	(6.2)	0.2	-	-	(3.4)	(0.6)
I&M H. BNK	Dec	472.03	1.9	62.38	43.80	58.00	7.4	51,545.2	11.23	3.90	65.94	5.2	0.9	6.7	34.7	17.0	2.9
KCB BNK	Dec	1,737.30	6.6	55.00	36.30	55.00	1.9	982,875.2	7.83	3.50	37.78	7.0	1.5	6.4	44.7	20.7	3.3
National BNK	Dec	1.69	0.1	6.28	3.57	4.12	-	-	9.41	-	175.12	0.4	0.0	-	-	5.4	0.4
NCBA Group	Dec	538.11	1.0	40.40	27.55	36.50	(0.9)	87,353.2	6.92	1.25	47.21	5.3	0.8	3.4	18.1	14.7	2.1
Stanbic BNK (K)	Dec	419.28	1.7	112.50	90.00	107.75	(1.4)	20,243.4	16.56	5.05	95.57	6.50	1.13	4.7	30.5	17.3	2.2
StanChart BNK (K)	Dec	696.54	2.8	220.00	179.75	206.00	1.7	27,174.1	23.35	19.00	139.46	8.8	1.5	9.2	81.4	16.7	2.8
Co-op BNK	Dec	952.91	3.8	16.55	11.00	16.50	0.9	148,768.3	2.27	1.00	12.60	7.3	1.3	6.1	44.1	18.0	3.0
Industry Median			30.0				0.5	50,077.3			42.50	6.75	1.08	4.79	34.44	16.89	2.49
COMM. & SERVICES																	
Deacons	Dec	0.55	0.0	0.45	0.45	0.45	-	-	(7.84)	-	2.67	(0.1)	0.2	-	-	(293.7)	(62.4)
Eveready E.A.	Sept	2.32	0.0	1.28	0.89	1.12	1.8	46.1	(0.44)	-	1.90	(2.6)	0.6	-	-	(23.0)	(17.1)
Express K.	Dec	2.89	0.0	8.00	5.56	6.16	(9.9)	5.4	(1.14)	-	(0.00)	(5.4)	(4,589.1)	-	-	84,841.2	(17.6)
Kenya Airways	Mar	121.36	0.5	9.38	1.94	2.17	5.9	2,906.8	(2.13)	-	(2.85)	(1.0)	(0.8)	-	-	74.7	(5.7)
Longhorn Kenya	Jun	18.18	0.1	8.24	4.62	6.78	0.3	697.2	0.68	0.52	4.05	10.0	1.7	7.7	76.5	16.8	7.9
NBV	Mar	0.27	0.0	1.05	0.67	0.70	-	15.9	(0.90)	-	(0.94)	(0.8)	(0.7)	-	-	95.8	(57.0)
Nation Media	Dec	71.82	0.3	69.75	35.70	38.70	(2.8)	8,297.1	5.26	5.00	43.99	7.4	0.9	12.9	95.0	12.0	8.4
Industry Median			1.1		-		(2.8)	1,711.9			16.1	10.0	0.9	2.4	34.1	8.0	(1.2)

DYER & BLAIR INVESTMENT BANK

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

10th January 2020



DYER & BLAIR
INVESTMENT BANK

WE KNOW. YOU KNOW.

	Year	Market	Weighting	12 M	12 M	Current	YTD	Daily trading	EPS*	DPS**	NAV	P/E	P/B	Div	Payout	ROE*	ROA*
	end	Cap***	(%)	High	Low	Price	%	val (USD)***	(KES)	(KES)	(KES)	ratio (x)	ratio (x)	yld %	%	%	%
COMM. & SERVICES																	
Sameer	Dec	8.22	-	4.53	1.72	3.00	(13.0)	2,718.1	(2.52)	-	3.41	(1.2)	0.9	-	-	(73.9)	(32.4)
Standard Group	Dec	20.27	0.1	31.00	23.75	25.20	(8.5)	99.1	1.89	0.60	23.65	13.3	1.1	2.4	31.7	8.0	3.3
TPSEA Serena	Dec	30.48	0.1	24.00	15.05	17.00	(3.1)	705.7	1.03	0.35	50.73	16.6	0.3	2.1	34.1	2.0	1.2
Uchumi Supermarket	Jun	0.90	0.0	0.90	0.25	0.25	(13.8)	1,178.0	(5.56)	-	(11.73)	(0.0)	(0.0)	-	-	47.4	(49.1)
WPP Scangroup	Dec	79.97	0.3	20.05	10.75	18.80	9.3	8,542.0	1.54	4.00	16.13	12.2	1.2	21.3	259.7	9.6	4.9
Industry Median			1.1		-		(2.8)	1,711.9			16.1	10.0	0.9	2.4	34.1	8.0	(1.2)
CEMENT/CONSTRUCTION																	
ARM Cement	Dec	52.44	0.2	5.55	5.55	5.55	-	-	(7.77)	-	19.83	(0.7)	0.3	-	-	(39.2)	(18.3)
Bamburi Cement	Dec	272.42	1.1	140.00	76.25	76.25	(4.7)	24,529.6	1.68	1.00	79.45	45.5	1.0	1.3	59.7	2.1	1.2
Crown Paints	Dec	47.64	0.2	87.00	62.00	68.00	8.8	146.0	2.42	0.60	14.84	28.1	4.6	0.9	24.8	16.3	3.9
E.A.Cables	Dec	6.23	0.0	3.81	2.10	2.50	-	361.0	1.46	-	8.43	1.7	0.3	-	-	17.3	5.8
E.A.P.C Cement	Jun	12.85	0.1	19.90	13.00	14.50	-	22.6	78.62	-	260.17	0.2	0.1	-	-	30.2	18.7
Industry Median			1.6				-	146.0			19.83	1.72	0.30	0.44	12.39	16.32	3.86
UTILITIES & DOWNSTREAM OIL																	
KenGen	Jun	376.49	1.5	7.04	5.50	5.80	1.4	18,696.6	1.20	0.40	29.05	4.8	0.2	6.9	33.3	4.1	2.0
KenolKobil	Dec	-	-	22.00	20.85	-	-	-	1.74	0.66	7.89	-	-	-	38.0	22.0	9.7
Kenya Power	Jun	57.63	0.2	5.34	2.79	3.00	6.8	6,786.9	0.74	-	34.16	4.0	0.1	-	-	2.2	0.4
Total Kenya	Dec	48.94	0.2	31.65	26.10	28.40	3.3	1,181.1	13.63	1.30	131.13	2.1	0.2	4.6	9.5	10.4	7.2
Umeme Ltd	Dec	131.07	0.5	8.42	5.46	8.20	(1.0)	787.5	2.31	0.80	13.28	3.6	0.6	9.8	34.7	17.4	5.3
Industry Median			2.4				1.4	1,181.1			29.05	3.55	0.20	4.58	33.31	10.39	5.29
INSURANCE																	
Britam INS	Dec	236.47	0.9	10.05	6.80	9.52	5.8	37,938.9	(0.60)	-	10.23	(15.8)	0.9	-	-	(5.9)	(1.3)
CIC INS	Dec	77.49	0.3	4.74	2.68	3.01	12.3	3,449.3	0.04	0.13	2.95	72.1	1.0	4.3	311.4	1.4	0.3
Jubilee H. INS	Dec	256.81	1.0	449.00	330.00	360.00	2.6	114,325.5	57.25	9.00	410.57	6.3	0.9	2.5	15.7	13.9	1.9
Kenya Re INS	Dec	82.13	0.1	3.74	2.80	2.98	(1.7)	11,756.7	0.76	0.11	10.42	3.9	0.3	3.8	14.8	7.3	4.6
Liberty (K) INS	Dec	55.10	0.2	12.15	8.84	10.45	1.0	1,011.8	1.22	0.50	14.96	8.6	0.7	4.8	41.0	8.1	1.7
Sanlam INS	Dec	24.17	0.1	26.00	16.00	17.05	(0.9)	3,745.8	1.33	-	15.47	12.8	1.1	-	-	8.6	0.6
Industry Median			2.7				1.8	7,751.2			12.69	7.43	0.90	3.14	15.27	7.72	1.17

DYER & BLAIR INVESTMENT BANK

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

10th January 2020



DYER & BLAIR
INVESTMENT BANK

WE KNOW. YOU KNOW.

	Year end	Market Cap***	Weighting (%)	12 M High	12 M Low	Current Price	YTD %	Daily trading val (USD)***	EPS* (KES)	DPS** (KES)	NAV (KES)	P/E ratio (x)	P/B ratio (x)	Div yld %	Payout %	ROE* %	ROA* %
INVESTMENT																	
Centum Investment	Mar	191.59	0.8	36.95	28.10	29.25	(0.8)	91,927.2	(2.69)	1.20	75.52	(10.9)	0.4	4.1	(44.6)	(3.6)	(2.8)
Home Afrika	Dec	2.19	0.0	0.73	0.46	0.55	(8.3)	443.6	(0.75)	-	(2.39)	(0.7)	(0.2)	-	-	31.3	(5.8)
Kurwitu Ventures	Dec	1.51	0.0	1,500.00	1,500.00	1,500.00	-	-	(30.44)	-	575.72	(49.3)	2.6	-	-	(5.3)	(2.2)
Olympia Capital	Feb	2.03	0.0	5.16	2.00	5.16	156.7	56.4	0.10	-	20.82	49.9	0.2	-	-	0.5	0.3
Trans-Century Ltd	Dec	9.23	0.0	4.35	2.46	2.50	-	4,251.4	(6.72)	-	(8.00)	(0.4)	(0.3)	-	-	83.9	(15.1)
Industry Median			0.8				-	443.6			20.82	(0.74)	0.25	-	-	(1.53)	(2.82)
INVESTMENT SERVICES																	
NSE	Dec	29.50	0.1	15.45	9.82	11.55	(6.5)	4,793.9	0.31	0.49	7.64	37.0	1.5	4.2	156.9	4.1	3.5
MANUFACTURING & ALLIED																	
B.O.C K. Gases	Dec	12.11	0.0	83.00	54.25	63.00	8.6	660.5	1.60	5.20	78.89	39.3	0.8	8.3	-	2.0	1.4
BAT Kenya	Dec	497.08	2.0	680.00	461.25	505.00	1.0	227,764.1	45.99	35.00	86.93	11.0	5.8	6.9	76.1	52.9	25.4
Carbacid	July	21.32	0.1	10.50	7.20	8.50	6.3	20,212.8	1.04	0.70	12.27	8.2	0.7	8.2	67.4	8.5	7.6
E.A. Breweries	Jun	1,595.67	6.3	224.25	163.00	205.00	3.3	394,025.3	14.56	8.50	20.43	14.1	10.0	4.1	58.4	71.3	13.2
Flame Tree	Dec	3.68	0.0	2.95	2.10	2.10	(15.0)	375.9	0.02	-	6.12	108.0	0.3	-	-	0.3	0.2
Kenya Orchards	Dec	1.58	0.0	14.00	12.50	12.50	-	1.6	198.32	-	2.08	0.1	6.0	-	-	9,546.2	2,231.7
Mumias Sugar	Jun	4.07	0.0	0.66	0.27	0.27	-	0.0	(9.62)	-	(10.40)	(0.0)	(0.0)	-	-	92.5	(95.4)
Unga Group	Jun	25.34	0.1	39.00	31.00	34.00	-	195.9	7.20	0.50	79.98	4.7	0.4	1.5	6.9	9.0	5.1
Industry Median			8.7				0.5	518.2			16.35	9.58	0.75	2.81	3.47	30.68	6.33
TELECO																	
Safaricom	Mar	12,935.41	51.3	32.80	23.20	32.80	4.1	2,393,422.4	1.69	1.87	2.62	19.4	12.5	5.7	110.4	64.6	32.1
REIT																	
Fahari I-REIT	Dec	16.39	0.00	10.85	7.00	9.20	(2.3)	878.0	1.13	0.75	20.25	8.2	0.5	8.2	66.5	5.6	5.4

APPENDIX

N/A: Metric considered an outlier if: (150.0%>X>-150.0%)

**Based on Trailing Earnings*

***Includes Interim and Final DPS declared*

****Based on a 3 month daily trading average*

*****Market Capitalization recorded in USD MN*

******Market Trading Multiples are Weighted against respective counter Market Capitalization*

DYER & BLAIR INVESTMENT BANK

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange



COMPANY INVESTMENT RATINGS

Buy: Share price may generate more than 15.0% upside over the next 12 months

Overweight: Share price may generate between 10.0% and 15.0% upside over the next 12 months

Hold: Share price may fall within the range of +/- 10% over the next 12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels. Company fundamentals however remain strong

Underweight: Share price may generate between 10.0% and 15.0% downside over the next 12 months

Sell: Share price may generate more than 15.0% downside over the next 12 months, significant business and/or financial risks present, industry concerns

Not Rated: Counter is not within regular research coverage

SECTOR INVESTMENT RATINGS

Overweight: Industry performance better than that of the whole market

Equal weight: Industry performance about the same as that of the whole market

Underweight: Industry performance worse than that of the whole market

DISCLAIMER

While every care has been taken in preparing this report and it has been prepared from sources believed to be reliable, no representation, warranty, or undertaking (express or implied) is given and no responsibility is accepted by Dyer and Blair Investment Bank Limited, its related companies, subsidiaries, affiliates, its employees and agents, as to the accuracy and completeness of the information contained herein or in respect of any reliance on or use thereof. This report is solely intended for distribution to clients of Dyer and Blair Investment Bank Limited. Any information may be changed after distribution at any time without any notice.