

# DYER & BLAIR INVESTMENT BANK

## MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

21<sup>ST</sup> MAY 2021



DYER & BLAIR  
INVESTMENT BANK

WE KNOW. YOU KNOW.

|                                  | Year | Market   | Weighting   | 12 M   | 12 M     | Current | YTD          | Daily trading   | EPS*    | DPS** | NAV          | P/E          | P/B        | Div        | Payout        | ROE*         | ROA*          |
|----------------------------------|------|----------|-------------|--------|----------|---------|--------------|-----------------|---------|-------|--------------|--------------|------------|------------|---------------|--------------|---------------|
|                                  | end  | Cap***   | (%)         | High   | Low      | Price   | %            | val (USD)***    | (KES)   | (KES) | (KES)        | ratio (x)    | ratio (x)  | yld %      | %             | %            | %             |
| <b>NSE Market Multiples*****</b> |      |          |             |        |          |         |              |                 |         |       |              | <b>13.3</b>  | <b>8.4</b> | <b>4.5</b> | <b>-</b>      | <b>6.3</b>   | <b>0.9</b>    |
| <b>AGRICULTURAL</b>              |      |          |             |        |          |         |              |                 |         |       |              |              |            |            |               |              |               |
| Eaagads Ltd                      | Mar  | 4.46     | 0.0         | 15.00  | 8.24     | 15.00   | 20.0         | 350.6           | 1.72    | -     | 26.16        | 8.7          | 0.6        | -          | -             | 6.6          | 5.8           |
| Kakuzi Ltd                       | Dec  | 65.19    | 0.3         | 397.00 | 320.50   | 360.00  | (1.4)        | 271.1           | 31.74   | 18.00 | 284.00       | 11.3         | 1.3        | 5.0        | 56.7          | 11.2         | 9.0           |
| Kapchorua Tea                    | Mar  | 5.89     | 0.0         | 90.00  | 71.00    | 81.50   | 4.5          | 553.7           | (15.76) | 10.00 | 170.75       | (5.2)        | 0.5        | 12.3       | (63.5)        | (9.2)        | (6.7)         |
| The Limuru Tea                   | Dec  | 7.54     | 0.0         | 400.00 | 340.00   | 340.00  | (5.6)        | 25.7            | (1.53)  | 0.70  | 79.49        | (222.6)      | 4.3        | 0.2        | (45.8)        | (1.9)        | (1.6)         |
| Sasini Ltd                       | Sept | 39.09    | 0.2         | 20.00  | 10.50    | 18.55   | (4.9)        | 869.1           | 0.66    | 0.50  | 57.77        | 27.9         | 0.3        | 2.7        | 75.2          | 1.2          | 1.0           |
| Williamson Tea                   | Mar  | 23.46    | 0.1         | 149.75 | 119.75   | 145.00  | 11.3         | 2,575.9         | (4.14)  | 20.00 | 331.92       | (35.0)       | 0.4        | 13.8       | (482.6)       | (1.2)        | (0.9)         |
| <b>Industry Median</b>           |      |          | <b>0.6</b>  |        |          |         | <b>1.6</b>   | <b>452.2</b>    |         |       | <b>125.1</b> | <b>1.8</b>   | <b>0.5</b> | <b>3.8</b> | <b>(22.9)</b> | <b>(0.0)</b> | <b>0.0</b>    |
| <b>AUTO &amp; ACCESSORIES</b>    |      |          |             |        |          |         |              |                 |         |       |              |              |            |            |               |              |               |
| Car & General                    | Sept | 8.15     | 0.0         | 26.00  | 20.00    | 22.00   | -            | 142.7           | 14.21   | 0.80  | 107.87       | 1.5          | 0.2        | 3.6        | 5.6           | 13.2         | 4.7           |
| <b>BANKING</b>                   |      |          |             |        |          |         |              |                 |         |       |              |              |            |            |               |              |               |
| ABSA BNK (K)                     | Dec  | 456.68   | 1.9         | 10.80  | 8.62     | 9.10    | (5.8)        | 17,345.9        | 0.85    | -     | 8.96         | 10.7         | 1.0        | -          | -             | 9.5          | 1.2           |
| BK Group                         | Dec  | 215.43   | 0.9         | 26.15  | 12.15    | 26.00   | 26.8         | 22,377.4        | 4.73    | 1.59  | 31.69        | 5.5          | 0.8        | 6.1        | 33.6          | 14.9         | 2.9           |
| Diamond Trust BNK                | Dec  | 164.69   | 0.7         | 77.50  | 59.50    | 63.75   | (15.0)       | 10,274.0        | 11.61   | -     | 221.64       | 5.5          | 0.3        | -          | -             | 5.2          | 0.8           |
| Equity BNK                       | Dec  | 1,446.99 | 6.1         | 42.00  | 28.10    | 41.50   | 13.5         | 591,454.4       | 5.24    | -     | 36.74        | 7.9          | 1.1        | -          | -             | 14.3         | 1.9           |
| H.F.C.K BNK                      | Dec  | 12.86    | 0.1         | 4.99   | 3.00     | 3.62    | 9.0          | 2,777.7         | (4.44)  | -     | 22.26        | (0.8)        | 0.2        | -          | -             | (19.9)       | (3.1)         |
| I&M H. BNK                       | Dec  | 356.76   | 0.8         | 26.25  | 23.10    | 23.35   | 3.8          | 66,762.2        | 4.88    | 2.55  | 38.82        | 4.8          | 0.6        | 10.9       | 52.2          | 12.6         | 2.3           |
| KCB BNK                          | Dec  | 1,217.33 | 5.1         | 42.45  | 30.55    | 41.00   | 7.6          | 508,671.4       | 6.10    | 1.00  | 44.32        | 6.7          | 0.9        | 2.4        | 16.4          | 13.8         | 2.0           |
| National BNK                     | Dec  | 39.65    | 0.2         | 4.12   | 4.12     | 4.12    | -            |                 | (0.21)  | -     | 11.39        | (20.0)       | 0.4        | -          | -             | (1.8)        | (0.2)         |
| NCBA BNK                         | Dec  | 378.28   | 1.6         | 28.00  | 20.20    | 24.85   | (7.1)        | 35,861.3        | 2.77    | 1.50  | 43.91        | 9.0          | 0.6        | 6.0        | 54.1          | 6.3          | 0.9           |
| Stanbic BNK (K)                  | Dec  | 295.86   | 1.3         | 87.25  | 73.50    | 81.00   | (4.7)        | 40,246.5        | 14.11   | 3.80  | 109.96       | 5.7          | 0.7        | 4.7        | 26.9          | 12.8         | 1.8           |
| StanChart BNK (K)                | Dec  | 459.10   | 1.9         | 173.75 | 131.00   | 131.50  | (8.8)        | 58,865.1        | 15.40   | 10.50 | 139.97       | 8.5          | 0.9        | 8.0        | 68.2          | 11.0         | 1.7           |
| Co-op BNK                        | Dec  | 664.08   | 2.8         | 13.90  | 10.30    | 12.25   | (2.0)        | 73,933.4        | 1.82    | 1.00  | 15.97        | 6.7          | 0.8        | 8.2        | 54.9          | 11.4         | 1.9           |
| <b>Industry Median</b>           |      |          | <b>23.4</b> |        |          |         | <b>(1.0)</b> | <b>40,246.5</b> |         |       | <b>37.8</b>  | <b>6.2</b>   | <b>0.8</b> | <b>3.6</b> | <b>21.7</b>   | <b>11.2</b>  | <b>1.7</b>    |
| <b>COMM. &amp; SERVICES</b>      |      |          |             |        |          |         |              |                 |         |       |              |              |            |            |               |              |               |
| Deacons                          | Dec  | 0.51     | 0.0         | 0.45   | 0.45     | 0.45    | -            | -               | (7.84)  | -     | 2.67         | (0.1)        | 0.2        | -          | -             | (293.7)      | (62.4)        |
| Eveready E.A.                    | Sept | 2.02     | 0.0         | 1.38   | 0.87     | 1.04    | (13.3)       | 210.8           | (0.33)  | -     | 0.20         | (3.2)        | 5.3        | -          | -             | (168.4)      | (34.3)        |
| Express K.                       | Dec  | 1.79     | 0.0         | 6.00   | 2.58     | 4.05    | 12.2         | 28.7            | (1.26)  | -     | 0.37         | (3.2)        | 10.9       | -          | -             | (339.6)      | (12.9)        |
| Kenya Airways                    | Dec  | 201.06   | 0.9         | 3.83   | 1.99     | 3.83    | -            | -               | (6.38)  | -     | (11.30)      | (0.6)        | (0.3)      | -          | -             | N/A          | (21.1)        |
| Longhorn Kenya                   | Jun  | 11.28    | 0.0         | 5.06   | 4.06     | 4.48    | (8.2)        | 251.0           | (1.87)  | 0.52  | 2.16         | (2.4)        | 2.1        | 11.6       | (27.8)        | (86.4)       | (20.7)        |
| <b>Industry Median</b>           |      |          | <b>1.3</b>  |        | <b>-</b> |         | <b>(6.3)</b> | <b>1,227.4</b>  |         |       | <b>11.3</b>  | <b>(2.4)</b> | <b>1.6</b> | <b>-</b>   | <b>-</b>      | <b>(3.4)</b> | <b>(14.1)</b> |

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|---------------------------------------|------|----------|------------|--------|----------|---------|---------------|----------------|---------|-------|--------------|--------------|------------|------------|-------------|---------------|---------------|
|                                       | end  | Cap*** * | (%)        | High   | Low      | Price   | %             | val (USD)***   | (KES)   | (KES) | (KES)        | ratio (x)    | ratio (x)  | yld %      | %           | %             | %             |
| <b>COMM. &amp; SERVICES</b>           |      |          |            |        |          |         |               |                |         |       |              |              |            |            |             |               |               |
| NBV                                   | Mar  | 24.28    | 0.0        | 5.70   | 0.53     | 5.34    | 24.8          | 3,307.2        | (0.01)  | -     | (0.19)       | (413.5)      | (28.7)     | -          | -           | N/A           | (41.6)        |
| Nation Media                          | Dec  | 31.91    | 0.1        | 25.35  | 9.04     | 16.65   | 7.8           | 16,264.1       | 0.23    | -     | 38.25        | 72.1         | 0.4        | -          | -           | 0.6           | 0.4           |
| Sameer                                | Dec  | 9.26     | 0.0        | 4.26   | 2.61     | 3.60    | 10.8          | 369.7          | 0.16    | -     | 0.41         | 23.0         | 8.7        | -          | -           | 37.9          | 4.2           |
| Standard Group                        | Dec  | 13.67    | 0.1        | 25.30  | 15.55    | 18.10   | (19.6)        | 76.7           | (3.69)  | -     | 11.29        | (4.9)        | 1.6        | -          | -           | (32.7)        | (7.4)         |
| TPSEA Serena                          | Dec  | 25.25    | 0.1        | 18.00  | 11.75    | 15.00   | (6.3)         | 2,085.2        | (1.64)  | -     | 48.45        | (9.2)        | 0.3        | -          | -           | (3.4)         | (1.9)         |
| Uchumi Supermarket                    | Jun  | 0.88     | 0.0        | 0.38   | 0.21     | 0.26    | (7.1)         | 405.4          | (5.56)  | -     | (11.73)      | (0.0)        | (0.0)      | -          | -           | N/A           | (49.1)        |
| WPP Scangroup                         | Dec  | 21.96    | 0.1        | 22.10  | 5.10     | 5.50    | (8.3)         | 4,589.0        | 4.22    | 8.00  | 22.82        | 1.3          | 0.2        | 145.5      | 189.5       | 18.5          | 14.2          |
| <b>Industry Median</b>                |      |          | <b>1.3</b> |        | <b>-</b> |         | <b>(6.3)</b>  | <b>1,227.4</b> |         |       | <b>11.3</b>  | <b>(2.4)</b> | <b>1.6</b> | <b>-</b>   | <b>-</b>    | <b>(3.4)</b>  | <b>(14.1)</b> |
| <b>CEMENT/CONSTRUCTION</b>            |      |          |            |        |          |         |               |                |         |       |              |              |            |            |             |               |               |
| ARM Cement                            | Dec  | 49.23    | 0.2        | 5.55   | 5.55     | 5.55    | -             |                | (7.77)  | -     | 19.83        | (0.7)        | 0.3        | -          | -           | (39.2)        | (18.3)        |
| Bamburi Cement                        | Dec  | 123.08   | 0.5        | 46.35  | 19.90    | 36.70   | (3.0)         | 25,935.2       | 3.11    | 3.00  | 83.49        | 11.8         | 0.4        | 8.2        | 96.4        | 3.7           | 2.6           |
| Crown Paints                          | Dec  | 25.65    | 0.1        | 49.50  | 36.00    | 39.00   | 2.6           | 438.0          | 7.60    | -     | 21.92        | 5.1          | 1.8        | -          | -           | 34.7          | 9.8           |
| E.A.Cables                            | Dec  | 3.16     | 0.0        | 2.36   | 1.25     | 1.35    | (2.2)         | 311.2          | (5.71)  | -     | 7.54         | (0.2)        | 0.2        | -          | -           | (75.8)        | (23.5)        |
| E.A.P.C Cement                        | Jun  | 6.65     | 0.1        | 16.00  | 7.98     | 8.00    | (27.3)        | 129.3          | (24.77) | -     | 197.00       | (0.3)        | 0.0        | -          | -           | (12.6)        | (6.4)         |
| <b>Industry Median</b>                |      |          | <b>0.9</b> |        |          |         | <b>(2.2)</b>  | <b>374.6</b>   |         |       | <b>21.92</b> | <b>(0.2)</b> | <b>0.3</b> | <b>-</b>   | <b>-</b>    | <b>(12.6)</b> | <b>(6.4)</b>  |
| <b>UTILITIES &amp; DOWNSTREAM OIL</b> |      |          |            |        |          |         |               |                |         |       |              |              |            |            |             |               |               |
| KenGen                                | Jun  | 244.33   | 1.0        | 6.04   | 4.09     | 4.01    | (14.9)        | 28,633.7       | 2.31    | 0.30  | 32.81        | 1.7          | 0.1        | 7.5        | 13.0        | 7.1           | 3.6           |
| Kenya Power                           | Jun  | 25.06    | 0.1        | 2.40   | 1.24     | 1.39    | (18.7)        | 8,378.0        | 0.70    | -     | 28.30        | 2.0          | 0.0        | -          | -           | 2.5           | 0.4           |
| Total Kenya                           | Dec  | 38.82    | 0.2        | 27.15  | 21.10    | 24.00   | -             | 3,378.4        | 5.24    | 1.30  | 153.43       | 4.6          | 0.2        | 5.4        | 24.8        | 3.4           | 2.1           |
| Umeme Ltd                             | Dec  | 90.02    | 0.4        | 8.56   | 5.68     | 6.00    | (17.6)        | 1,488.5        | 0.80    | 1.18  | 14.83        | 7.5          | 0.4        | 19.7       | 148.3       | 5.4           | 1.6           |
| <b>Industry Median</b>                |      |          | <b>1.7</b> |        |          |         | <b>(16.2)</b> | <b>5,878.2</b> |         |       | <b>30.6</b>  | <b>3.3</b>   | <b>0.1</b> | <b>6.4</b> | <b>18.9</b> | <b>4.4</b>    | <b>1.9</b>    |
| <b>INSURANCE</b>                      |      |          |            |        |          |         |               |                |         |       |              |              |            |            |             |               |               |
| Britam INS                            | Dec  | 169.27   | 0.7        | 10.65  | 6.40     | 7.26    | -             | 12,891.2       | (3.61)  | -     | 6.76         | (2.0)        | 1.1        | -          | -           | (53.4)        | (6.7)         |
| CIC INS                               | Dec  | 51.47    | 0.2        | 2.53   | 1.98     | 2.13    | -             | 3,008.0        | (0.11)  | -     | 2.92         | (18.8)       | 0.7        | -          | -           | (3.9)         | (0.8)         |
| Jubilee H. INS                        | Dec  | 187.49   | 0.8        | 296.00 | 215.00   | 280.00  | (1.4)         | 27,999.8       | 56.40   | 9.00  | 490.33       | 5.0          | 0.6        | 3.2        | 16.0        | 11.5          | 2.8           |
| Kenya Re INS                          | Dec  | 61.05    | 0.3        | 2.70   | 2.00     | 2.36    | 1.7           | 7,939.0        | 1.59    | 0.10  | 11.82        | 1.5          | 0.2        | 4.2        | 6.3         | 13.5          | 8.4           |
| Liberty (K) INS                       | Dec  | 36.63    | 0.2        | 10.30  | 6.80     | 7.40    | (3.9)         | 614.9          | 1.26    | -     | 15.69        | 5.9          | 0.5        | -          | -           | 8.0           | 1.7           |
| Sanlam INS                            | Dec  | 15.03    | 0.1        | 16.50  | 9.58     | 11.30   | (12.7)        | 431.1          | (0.81)  | -     | 9.19         | (13.9)       | 1.2        | -          | -           | (8.8)         | (0.4)         |
| <b>Industry Median</b>                |      |          | <b>2.2</b> |        |          |         | <b>(0.7)</b>  | <b>5,473.5</b> |         |       | <b>10.51</b> | <b>(0.3)</b> | <b>0.7</b> | <b>-</b>   | <b>-</b>    | <b>2.1</b>    | <b>0.7</b>    |

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|-----------------------------------|------|-----------|------------|----------|----------|----------|--------------|----------------|---------|-------|--------------|---------------|------------|-------|--------|------------|--------------|
|                                   | end  | Cap***    | (%)        | High     | Low      | Price    | %            | val (USD)***   | (KES)   | (KES) | (KES)        | ratio (x)     | ratio (x)  | yld % | %      | %          | %            |
| <b>INVESTMENT</b>                 |      |           |            |          |          |          |              |                |         |       |              |               |            |       |        |            |              |
| Centum Investment                 | Mar  | 91.61     | 0.4        | 27.35    | 14.50    | 14.90    | (7.2)        | 24,753.1       | 6.63    | 1.20  | 75.08        | 2.2           | 0.2        | 8.1   | 18.1   | 8.8        | 4.1          |
| Home Afrika                       | Dec  | 1.50      | 0.0        | 0.50     | 0.35     | 0.40     | (4.8)        | 280.8          | (2.53)  | -     | (4.13)       | (0.2)         | (0.1)      | -     | -      | N/A        | (23.3)       |
| Kurwitu Ventures                  | Dec  | 1.42      | 0.0        | 1,500.00 | 1,500.00 | 1,500.00 | -            |                | (30.44) | -     | 575.72       | (49.3)        | 2.6        | -     | -      | (5.3)      | (2.2)        |
| Olympia Capital                   | Feb  | 0.74      | 0.0        | 2.53     | 1.87     | 2.00     | (9.1)        | 32.1           | 0.10    | -     | 20.82        | 19.3          | 0.1        | -     | -      | 0.5        | 0.3          |
| Trans-Century Ltd                 | Dec  | 4.26      | 0.0        | 2.52     | 1.03     | 1.23     | (15.2)       | 1,948.2        | (15.00) | -     | (22.42)      | (0.1)         | (0.1)      | -     | -      | N/A        | (44.8)       |
| <b>Industry Median</b>            |      |           | <b>0.4</b> |          |          |          | <b>(7.2)</b> | <b>1,114.5</b> |         |       | <b>20.82</b> | <b>(0.08)</b> | <b>0.1</b> | -     | -      | <b>4.7</b> | <b>(2.2)</b> |
| <b>INVESTMENT SERVICES</b>        |      |           |            |          |          |          |              |                |         |       |              |               |            |       |        |            |              |
| NSE                               | Dec  | 21.53     | 0.1        | 9.10     | 6.58     | 8.98     | 10.0         | 2,541.9        | 0.65    | 0.08  | 8.38         | 13.9          | 1.1        | 0.9   | 12.4   | 7.7        | 7.3          |
| <b>MANUFACTURING &amp; ALLIED</b> |      |           |            |          |          |          |              |                |         |       |              |               |            |       |        |            |              |
| B.O.C K. Gases                    | Dec  | 12.31     | 0.1        | 69.00    | 54.00    | 68.25    | 8.3          | 8,775.8        | 5.21    | 4.15  | 82.33        | 13.1          | 0.8        | 6.1   | 79.7   | 6.3        | 4.9          |
| BAT Kenya                         | Dec  | 434.26    | 1.8        | 499.75   | 309.50   | 470.00   | 30.2         | 86,734.6       | 55.18   | 45.00 | 118.56       | 8.5           | 4.0        | 9.6   | 81.6   | 46.5       | 25.4         |
| Carbacid                          | July | 24.49     | 0.1        | 12.80    | 7.90     | 10.40    | (14.0)       | 3,072.8        | 1.40    | 0.70  | 13.59        | 7.4           | 0.8        | 6.7   | 50.1   | 10.3       | 9.2          |
| E.A. Breweries                    | Jun  | 1,271.32  | 5.4        | 177.50   | 148.25   | 174.00   | 12.8         | 467,761.4      | (4.56)  | -     | 15.17        | (38.2)        | 11.5       | -     | -      | (30.1)     | (3.7)        |
| Flame Tree                        | Dec  | 2.22      | 0.0        | 1.99     | 0.82     | 1.35     | 9.8          | 184.2          | 0.42    | -     | 6.09         | 3.2           | 0.2        | -     | -      | 6.9        | 3.0          |
| Kenya Orchards                    | Dec  | 1.24      | 0.0        | 17.25    | 10.40    | 10.40    | (1.0)        | -              | (0.97)  | -     | 1.56         | (10.7)        | 6.7        | -     | -      | (62.6)     | (9.9)        |
| Mumias Sugar                      | Jun  | 3.82      | 0.0        | 0.27     | 0.27     | 0.27     | -            | -              | (9.62)  | -     | (10.40)      | (0.0)         | (0.0)      | -     | -      | N/A        | (95.4)       |
| Unga Group                        | Jun  | 19.59     | 0.1        | 33.00    | 27.00    | 28.00    | (11.9)       | 170.1          | 1.10    | -     | 81.36        | 25.4          | 0.3        | -     | -      | 1.4        | 0.9          |
| <b>Industry Median</b>            |      |           | <b>7.6</b> |          |          |          | <b>4.2</b>   | <b>1,628.5</b> |         |       | <b>14.38</b> | <b>5.32</b>   | <b>0.8</b> | -     | -      | <b>8.3</b> | <b>1.9</b>   |
| <b>TELECO</b>                     |      |           |            |          |          |          |              |                |         |       |              |               |            |       |        |            |              |
| Safaricom                         | Mar  | 14,622.42 | 61.8       | 40.83    | 26.15    | 39.50    | 15.3         | 2,859,843.2    | 1.71    | 1.37  | 3.44         | 23.0          | 11.5       | 3.5   | 79.9   | 49.9       | 29.8         |
| <b>REIT</b>                       |      |           |            |          |          |          |              |                |         |       |              |               |            |       |        |            |              |
| Fahari I-REIT                     | Dec  | 10.00     | 0.00       | 7.04     | 5.00     | 5.98     | 6.0          | 2,106.4        | 0.82    | 0.60  | 20.86        | 7.3           | 0.3        | 10.0  | 73.4   | 3.9        | 3.8          |

### APPENDIX

N/A: Metric considered an outlier if: (150.0%>X>-150.0%)

\*Based on Trailing Earnings

\*\*Includes Interim and Final DPS declared

\*\*\*Based on a 3 month daily trading average

\*\*\*\*Market Capitalization recorded in USD MN

\*\*\*\*\*Market Trading Multiples are Weighted against respective counter Market Capitalization

# DYER & BLAIR INVESTMENT BANK

## MARKET TRADING MULTIPLES

*Founder Member of the Nairobi Securities Exchange*



### COMPANY INVESTMENT RATINGS

**Buy:** Share price may generate more than 15.0% upside over the next 12 months

**Overweight:** Share price may generate between 10.0% and 15.0% upside over the next 12 months

**Hold:** Share price may fall within the range of +/- 10% over the next 12 months

**Take Profit:** Target price has been attained. Look to accumulate at lower levels. Company fundamentals however remain strong

**Underweight:** Share price may generate between 10.0% and 15.0% downside over the next 12 months

**Sell:** Share price may generate more than 15.0% downside over the next 12 months, significant business and/or financial risks present, industry concerns

**Not Rated:** Counter is not within regular research coverage

### SECTOR INVESTMENT RATINGS

**Overweight:** Industry performance better than that of the whole market

**Equal weight:** Industry performance about the same as that of the whole market

**Underweight:** Industry performance worse than that of the whole market

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