

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

14TH JANUARY 2022



DYER & BLAIR
INVESTMENT BANK

WE KNOW. YOU KNOW.

Year end	Market Cap*** *	Weighting (%)	12 M High	12 M Low	Current Price	YTD %	Daily trading val (USD)***	EPS* (KES)	DPS** (KES)	NAV (KES)	P/E ratio (x)	P/B ratio (x)	Div yld %	Payout %	ROE* %	ROA* %
NSE Market Multiples*****																
AGRICULTURAL																
Eaagads Ltd	Mar	3.9	0.0	15.0	10.5	13.8	2.2	63.0	(0.2)	-	31.4	(56.5)	0.4	-	(0.8)	(0.7)
Kakuzi Ltd	Dec	66.6	0.3	423.5	351.0	385.0	-	3,340.4	27.7	18.0	275.9	13.9	1.4	4.7	64.9	10.1
Kapchorua Tea	Mar	6.8	0.0	99.5	78.0	99.0	3.7	156.7	5.8	10.0	183.2	17.1	0.5	10.1	172.3	3.2
The Limuru Tea	Dec	6.8	0.0	360.0	263.0	320.0	-	64.2	(0.5)	0.7	75.9	(644.8)	4.2	0.2	(141.1)	(0.7)
Sasini Ltd	Sept	42.3	0.2	22.4	16.5	21.1	12.6	30,357.6	2.5	1.0	59.0	8.4	0.4	4.8	39.8	4.3
Williamson Tea	Mar	20.1	0.1	152.3	126.0	130.0	-	1,071.3	(10.7)	10.0	318.3	(12.1)	0.4	7.7	(93.2)	(3.4)
Industry Median		0.6				1.1		614.0	1.1	5.5	129.6	(1.9)	0.5	4.7	19.9	0.9
AUTO & ACCESSORIES																
Car & General	Sept	20.5	0.1	58.0	20.0	58.0	70.8	136.1	14.2	0.8	107.9	4.1	0.5	1.4	5.6	13.2
BANKING																
ABSA BNK (K)	Dec	567.7	2.5	12.0	8.6	11.9	-	65,958.3	1.7	-	9.6	7.0	1.2	-	-	17.6
BK Group Plc	Dec	237.3	1.0	40.0	18.5	30.0	3.4	8,350.9	4.6	1.6	34.3	6.6	0.9	5.3	34.8	13.3
Diamond Trust BNK	Dec	145.5	0.6	77.5	54.8	59.0	(0.8)	12,117.2	14.5	-	266.4	4.1	0.2	-	-	5.4
Equity BNK	Dec	1,647.7	7.3	54.3	36.5	49.5	(6.2)	702,152.5	8.3	-	41.4	6.0	1.2	-	-	20.0
H.F.C.K BNK	Dec	12.2	0.1	5.0	3.3	3.6	(7.4)	4,019.3	(4.0)	-	20.8	(0.9)	0.2	-	-	(19.3)
I&M H. BNK	Dec	307.0	1.4	25.0	20.4	21.1	(0.2)	7,736.1	5.5	2.6	41.1	3.8	0.5	12.1	46.0	13.5
KCB BNK	Dec	1,279.8	5.7	49.9	35.7	45.2	(0.7)	588,816.9	10.5	1.0	50.7	4.3	0.9	2.2	9.5	20.8
NCBA BNK	Dec	377.8	1.7	28.2	23.0	26.0	3.2	41,529.7	5.2	1.5	45.4	5.0	0.6	5.8	28.8	11.5
Stanbic BNK (K)	Dec	304.2	1.3	95.3	74.0	87.3	-	60,604.5	15.5	3.8	135.3	5.6	0.6	4.4	24.5	11.5
StanChart BNK (K)	Dec	431.6	1.9	146.8	124.0	129.5	1.0	36,881.1	19.7	10.5	140.4	6.6	0.9	8.1	53.2	14.1
Co-op BNK	Dec	670.2	3.0	14.0	11.6	13.0	-	41,049.9	2.2	1.0	16.2	6.0	0.8	7.7	46.3	13.3
Industry Median		26.4				-		41,049.9	5.5	1.0	41.4	5.6	0.8	4.4	24.5	13.4
COMM. & SERVICES																
Deacons	Dec	0.5	0.0	0.5	0.5	0.5	-	-	(7.8)	-	2.7	(0.1)	0.2	-	-	(293.7)
Eveready E.A.	Sept	1.8	0.0	1.2	0.9	1.0	1.0	103.1	(0.3)	-	0.2	(3.0)	5.1	-	-	(168.4)
Express K.	Dec	1.5	0.0	4.6	3.3	3.6	(12.2)	24.2	(1.3)	-	0.4	(2.9)	9.7	-	-	(339.6)
Homeboyz Entert.	Dec	2.6	0.0	4.7	4.7	4.7	-	-	(0.3)	-	0.5	(18.1)	9.4	-	-	(52.0)
Kenya Airways	Dec	192.0	0.8	3.8	3.8	3.8	-	-	(5.9)	-	(13.0)	(0.7)	(0.3)	-	-	N/A
Longhorn Kenya	Jun	9.6	0.0	4.9	3.6	4.0	(0.5)	1,030.7	0.0	-	2.7	145.1	1.5	-	-	1.0
Industry Median		1.6				(0.2)		272.4	(0.3)		2.6	(0.7)	1.5	-	-	(12.4)

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

14TH JANUARY 2022



DYER & BLAIR
INVESTMENT BANK

WE KNOW. YOU KNOW.

Year end	Market	Weighting (%)	12 M High	12 M Low	Current Price	YTD %	Daily trading val (USD)***	EPS* (KES)	DPS** (KES)	NAV (KES)	P/E ratio (x)	P/B ratio (x)	Div yld %	Payout %	ROE* %	ROA* %	
COMM. & SERVICES																	
NBV Ltd	Mar	55.5	0.2	12.8	3.8	4.7	(23.3)	12,415.3	0.0	-	2.6	97.5	1.8	-	-	1.8	1.4
Nation Media	Dec	32.3	0.1	26.1	12.7	19.3	4.3	5,197.9	3.7	-	42.2	5.3	0.5	-	-	8.7	5.7
Sameer	Dec	6.4	0.0	3.9	2.5	2.6	(8.7)	272.4	0.2	-	0.4	16.7	6.3	-	-	37.9	4.2
Standard Group	Dec	11.2	0.0	22.5	13.5	15.5	14.4	151.3	(1.4)	-	10.6	(11.5)	1.5	-	-	(12.7)	(2.6)
TPSEA Serena	Dec	23.4	0.1	18.0	13.7	14.6	(4.6)	2,307.0	(6.3)	-	37.5	(2.3)	0.4	-	-	(16.8)	(6.9)
Uchumi Supermarket	Jun	0.7	0.0	0.3	0.2	0.2	(8.3)	102.8	(5.6)	-	(11.7)	(0.0)	(0.0)	-	-	N/A	(49.1)
WPP Scangroup	Dec	15.7	0.1	6.4	3.6	4.1	(0.2)	2,943.0	(2.5)	8.0	12.2	(1.6)	0.3	193.7	(317.4)	(20.6)	(12.4)
Industry Median		1.6				(0.2)		272.4	(0.3)	-	2.6	(0.7)	1.5	-	-	(12.4)	(4.7)
CEMENT/CONSTRUCTION																	
ARM Cement	Dec	-	-	5.6	-	-	-	-	(7.8)	-	19.8	-	-	-	-	(39.2)	(18.3)
Bamburi Cement	Dec	121.8	0.5	46.4	33.6	38.1	0.1	5,522.1	3.3	3.0	93.5	11.7	0.4	7.9	92.0	3.5	2.3
Crown Paints	Dec	40.7	0.2	42.8	19.7	32.5	6.4	1,058.0	4.8	-	14.8	6.7	2.2	-	-	32.6	10.4
E.A.Cables	Dec	2.7	0.0	1.6	1.2	1.2	(0.8)	155.3	(2.1)	-	4.5	(0.6)	0.3	-	-	(46.1)	(95.7)
E.A.P.C Cement	Jun	5.6	0.1	11.3	6.1	7.0	5.1	110.6	21.0	-	233.5	0.3	0.0	-	-	9.0	5.4
Industry Median		0.8				2.6		155.3	3.3	-	19.8	0.3	0.3	-	-	16.4	2.3
UTILITIES & DOWNSTREAM OIL																	
KenGen	Jun	240.8	1.1	5.2	3.9	4.1	(1.2)	13,870.1	0.2	0.3	31.9	23.0	0.1	7.2	166.5	0.6	0.3
Kenya Power	Jun	29.1	0.1	2.0	1.3	1.7	(3.4)	14,090.0	0.8	-	29.3	2.2	0.1	-	-	2.6	0.4
Total Kenya	Dec	37.6	0.2	26.3	21.9	24.4	(2.6)	1,553.2	22.1	1.3	157.5	1.1	0.2	5.3	5.9	14.0	8.9
Umeme Ltd	Dec	96.5	0.4	7.4	5.5	6.7	-	719.6	1.3	1.2	15.4	5.1	0.4	17.5	88.8	8.6	2.8
Industry Median		1.8				(1.9)		7,711.7	1.0	0.7	30.6	3.6	0.1	6.3	47.4	3.4	1.6
INSURANCE																	
Britam INS	Dec	164.7	0.7	8.4	6.7	7.4	(1.3)	2,380.9	(2.8)	-	7.2	(2.6)	1.0	-	-	(39.1)	(4.8)
CIC INS	Dec	50.8	0.2	3.4	2.0	2.2	(0.5)	2,151.9	0.1	-	2.9	19.3	0.8	-	-	3.9	725.8
Jubilee H. INS	Dec	198.2	0.9	390.0	261.8	310.0	(2.1)	22,631.8	93.3	9.0	507.5	3.3	0.6	2.9	9.6	18.4	4.5
Kenya Re INS	Dec	56.1	0.2	2.7	2.2	2.3	(1.3)	2,974.2	0.7	0.2	12.5	3.3	0.2	8.8	29.3	5.4	3.5
Liberty (K) INS	Dec	32.9	0.1	10.3	6.5	7.0	(0.6)	217.1	1.1	-	16.1	6.6	0.4	-	-	6.5	1.3
Sanlam INS	Dec	13.3	0.1	14.0	9.2	10.5	(9.1)	196.5	(1.9)	-	9.5	(5.6)	1.1	-	-	(19.8)	(0.8)
Industry Median		2.3				(1.3)		2,266.4	0.4	-	11.0	3.3	0.7	-	-	3.6	2.4

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

14TH JANUARY 2022



DYER & BLAIR
INVESTMENT BANK

WE KNOW. YOU KNOW.

	Year end	Market Cap*** *	Weighting (%)	12 M High	12 M Low	Current Price	YTD %	Daily trading val (USD)***	EPS* (KES)	DPS** (KES)	NAV (KES)	P/E ratio (x)	P/B ratio (x)	Div yld %	Payout %	ROE* %	ROA* %
INVESTMENT																	
Centum Investment	Mar	86.9	0.4	18.0	14.1	14.8	5.0	30,885.6	1.1	0.3	69.7	13.8	0.2	2.2	30.8	1.5	0.6
Home Afrika	Dec	1.4	0.0	0.5	0.4	0.4	(5.0)	246.8	(0.6)	-	(4.8)	(0.7)	(0.1)	-	-	N/A	(5.6)
Kurwitu Ventures	Dec	1.4	0.0	1,500.0	1,500.0	1,500.0	-	-	(19.2)	-	502.6	(78.1)	3.0	-	-	(3.8)	(0.4)
Olympia Capital	Feb	0.6	0.0	2.4	1.8	1.8	(10.0)	43.6	0.2	-	23.6	7.8	0.1	-	-	1.0	0.6
Trans-Century Ltd	Dec	4.5	0.0	1.5	1.0	1.4	16.2	23.6	(15.0)	-	(22.4)	(0.1)	(0.1)	-	-	N/A	(44.8)
Industry Median		0.4					-	43.6	(0.6)	-	23.6	(0.1)	0.1	-	-	(2.4)	(0.4)
INVESTMENT SERVICES																	
NSE	Dec	19.1	0.1	10.2	7.7	8.3	4.3	10,134.4	0.5	0.1	8.2	16.1	1.0	1.0	15.4	6.3	5.5
MANUFACTURING & ALLIED																	
B.O.C K. Gases	Dec	12.6	0.1	75.3	57.0	73.0	4.3	597.7	6.4	4.2	84.3	11.4	0.9	5.7	64.6	7.6	5.8
BAT Kenya	Dec	387.5	1.7	499.8	385.8	439.3	(0.5)	99,191.6	55.4	45.0	105.2	7.9	4.2	10.2	81.3	52.6	28.6
Carbacid	July	24.3	0.1	13.3	10.0	10.8	(1.8)	3,202.8	1.8	1.6	13.7	6.2	0.8	14.8	91.3	12.8	11.4
E.A. Breweries	Jun	1,103.8	4.9	193.8	148.3	158.3	(4.1)	432,715.8	8.8	-	18.8	18.0	8.4	-	-	46.9	7.0
Flame Tree	Dec	2.1	0.0	1.4	1.2	1.3	4.0	96.9	0.5	-	6.7	2.7	0.2	-	-	7.3	3.3
Kenya Orchards	Dec	1.2	0.0	10.5	10.4	10.4	-	-	(1.2)	-	1.3	(8.6)	8.2	-	-	(95.7)	(14.3)
Mumias Sugar	Jun	3.6	0.0	0.3	0.3	0.3	-	-	(9.6)	-	(10.4)	(0.0)	(0.0)	-	-	N/A	(95.4)
Unga Group	Jun	18.1	0.1	33.2	26.1	27.1	(2.0)	31.6	1.8	-	85.2	15.5	0.3	-	-	2.1	1.3
Industry Median		6.9					(0.3)	347.3	1.8	-	16.2	7.0	0.8	-	-	10.8	4.5
TELECO																	
Safaricom	Mar	13,376.6	59.1	45.0	35.1	37.9	(0.3)	2,666,664.6	1.8	1.4	3.4	20.8	11.1	3.6	75.4	53.3	21.8
REIT																	
Fahari I-REIT	Dec	10.4	0.0	7.2	5.7	6.5	3.8	711.6	0.6	0.6	20.5	11.3	0.3	9.2	104.2	2.8	2.7

APPENDIX

N/A: Metric considered an outlier if: (150.0% > X > -150.0%)

*Based on Trailing Earnings

**Includes Interim and Final DPS declared

***Based on a 3 month daily trading average

****Market Capitalization recorded in USD MN

*****Market Trading Multiples are Weighted against respective counter Market Capitalization



COMPANY INVESTMENT RATINGS

Buy: Share price may generate more than 15.0% upside over the next 12 months

Overweight: Share price may generate between 10.0% and 15.0% upside over the next 12 months

Hold: Share price may fall within the range of +/- 10% over the next 12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels. Company fundamentals however remain strong

Underweight: Share price may generate between 10.0% and 15.0% downside over the next 12 months

Sell: Share price may generate more than 15.0% downside over the next 12 months, significant business and/or financial risks present, industry concerns

Not Rated: Counter is not within regular research coverage

SECTOR INVESTMENT RATINGS

Overweight: Industry performance better than that of the whole market

Equal weight: Industry performance about the same as that of the whole market

Underweight: Industry performance worse than that of the whole market

DISCLAIMER

While every care has been taken in preparing this report and it has been prepared from sources believed to be reliable, no representation, warranty, or undertaking (express or implied) is given and no responsibility is accepted by Dyer and Blair Investment Bank Limited, its related companies, subsidiaries, affiliates, its employees and agents, as to the accuracy and completeness of the information contained herein or in respect of any reliance on or use thereof. This report is solely intended for distribution to clients of Dyer and Blair Investment Bank Limited. Any information may be changed after distribution at any time without any notice.