

MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

28TH APRIL 2022



DYER & BLAIR
INVESTMENT BANK

WE KNOW. YOU KNOW.

| Year end | Market Cap*** * | Weighting (%) | 12 M High | 12 M Low | Current Price | YTD % val (USD)*** | Daily trading | EPS* (KES) | DPS** (KES) | NAV (KES) | P/E ratio (x) | P/B ratio (x) | Div yld % | Payout % | ROE* % | ROA* % |
|----------------------------------|--------------------|------------------|--------------|-------------|------------------|--------------------------|---------------|-----------------|----------------|--------------|------------------|------------------|--------------|-------------|---------------|--------------|
| NSE Market Multiples***** | | | | | | | | | | | | | | | | |
| AGRICULTURAL | | | | | | | | | | | | | | | | |
| Eaagads Ltd | Mar | 3.5 | 0.0 | 15.0 | 10.5 | 12.7 | (6.3) | 69.0 | (0.2) | - | 31.4 | (51.8) | 0.4 | - | (0.8) | (0.7) |
| Kakuzi Ltd | Dec | 67.7 | 0.3 | 427.0 | 355.0 | 400.0 | 3.9 | 248.3 | 16.6 | 22.0 | 282.6 | 24.1 | 1.4 | 5.5 | 132.4 | 5.9 |
| Kapchorua Tea | Mar | 6.7 | 0.0 | 101.0 | 80.0 | 99.0 | 3.7 | 232.6 | 5.8 | 10.0 | 183.2 | 17.1 | 0.5 | 10.1 | 172.3 | 3.2 |
| The Limuru Tea | Dec | 6.6 | 0.0 | 360.0 | 263.0 | 320.0 | - | 108.0 | (4.0) | - | 76.0 | (80.4) | 4.2 | - | (5.2) | (4.6) |
| Sasini Ltd | Sept | 41.6 | 0.2 | 22.4 | 16.9 | 21.1 | 12.8 | 944.0 | 2.5 | 1.0 | 59.0 | 8.4 | 0.4 | 4.7 | 39.8 | 4.3 |
| Williamson Tea | Mar | 19.7 | 0.1 | 152.3 | 126.0 | 130.0 | - | 4,385.8 | (10.7) | 10.0 | 318.3 | (12.1) | 0.4 | 7.7 | (93.2) | (3.4) |
| Industry Median | | 0.7 | | | | 1.8 | | 240.4 | 1.1 | 5.5 | 129.6 | (1.9) | 0.5 | 5.1 | 19.9 | 0.9 |
| AUTO & ACCESSORIES | | | | | | | | | | | | | | | | |
| Car & General | Sept | 20.8 | 0.1 | 76.0 | 20.0 | 30.0 | (11.6) | 493.3 | 14.8 | 3.2 | 60.5 | 2.0 | 0.5 | 10.7 | 21.7 | 24.4 |
| BANKING | | | | | | | | | | | | | | | | |
| ABSA BNK (K) | Dec | 468.2 | 2.3 | 12.7 | 8.6 | 9.98 | (15.8) | 60,324.6 | 2.0 | 1.1 | 10.4 | 5.0 | 1.0 | 11.0 | 55.0 | 19.3 |
| BK Group Plc | Dec | 232.4 | 1.2 | 40.0 | 24.3 | 30.00 | 3.4 | 6,432.5 | 6.5 | 3.2 | 35.7 | 4.6 | 0.8 | 10.8 | 50.2 | 18.1 |
| Diamond Trust BNK | Dec | 132.8 | 0.7 | 69.0 | 54.8 | 55.00 | (7.6) | 7,823.8 | 14.0 | 3.0 | 240.7 | 3.9 | 0.2 | 5.5 | 21.5 | 5.8 |
| Equity BNK | Dec | 1,561.3 | 7.7 | 54.3 | 39.0 | 47.90 | (9.2) | 491,464.8 | 10.4 | 3.0 | 44.8 | 4.6 | 1.1 | 6.3 | 28.9 | 23.2 |
| H.F.C.K BNK | Dec | 10.0 | 0.0 | 4.9 | 2.9 | 3.00 | (23.1) | 678.7 | (1.5) | - | 20.7 | (1.9) | 0.1 | - | (7.4) | (1.1) |
| I&M H. BNK | Dec | 260.0 | 1.3 | 23.8 | 18.2 | 18.20 | (13.7) | 9,551.0 | 4.9 | 1.5 | 42.1 | 3.7 | 0.4 | 8.2 | 30.5 | 11.7 |
| KCB BNK | Dec | 1,039.5 | 5.2 | 49.9 | 37.5 | 37.45 | (17.6) | 526,186.8 | 10.6 | 3.0 | 53.4 | 3.5 | 0.7 | 8.0 | 28.3 | 19.9 |
| NCBA BNK | Dec | 370.0 | 1.8 | 28.2 | 23.0 | 26.00 | 3.2 | 27,823.9 | 6.21 | 3.0 | 47.3 | 4.2 | 0.6 | 11.5 | 48.3 | 13.1 |
| Stanbic BNK (K) | Dec | 359.4 | 1.8 | 105.3 | 76.0 | 105.25 | 20.6 | 88,729.2 | 18.2 | 9.0 | 142.8 | 5.8 | 0.7 | 8.6 | 49.4 | 12.8 |
| StanChart BNK (K) | Dec | 419.4 | 2.1 | 146.3 | 124.0 | 128.50 | 0.2 | 142,688.2 | 23.9 | 19.0 | 140.8 | 5.4 | 0.9 | 14.8 | 79.4 | 17.0 |
| Co-op BNK | Dec | 643.6 | 3.2 | 14.0 | 11.8 | 12.70 | (1.9) | 31,985.2 | 2.8 | 1.0 | 17.1 | 4.5 | 0.7 | 7.9 | 35.5 | 16.5 |
| Industry Median | | 27.2 | | | | (7.6) | | 31,985.2 | 6.5 | 3.0 | 44.8 | 4.5 | 0.7 | 8.2 | 35.5 | 14.4 |
| COMM. & SERVICES | | | | | | | | | | | | | | | | |
| Deacons | Dec | 0.5 | 0.0 | 0.5 | 0.5 | 0.5 | - | - | (7.8) | - | 2.7 | (0.1) | 0.2 | - | (293.7) | (62.4) |
| Eveready E.A. | Sept | 1.4 | 0.0 | 1.2 | 0.8 | 0.8 | (19.4) | 75.0 | (0.3) | - | 0.2 | (2.4) | 4.0 | - | (168.4) | (34.3) |
| Express K. | Dec | 1.6 | 0.0 | 4.6 | 3.4 | 3.9 | (4.9) | 13.5 | (1.3) | - | 0.4 | (3.1) | 10.5 | - | (339.6) | (12.9) |
| Homeboyz Entert. | Dec | 2.5 | 0.0 | 4.7 | 4.7 | 4.7 | - | - | (0.3) | - | 0.5 | (18.1) | 9.4 | - | (52.0) | (13.6) |
| Kenya Airways | Dec | 188.0 | 0.9 | 3.8 | 3.8 | 3.8 | - | - | (2.8) | - | (14.7) | (1.4) | (0.3) | - | N/A | (10.2) |
| Longhorn Kenya | Jun | 8.0 | 0.0 | 4.6 | 3.3 | 3.4 | (15.0) | 189.4 | 0.6 | - | 2.8 | 5.5 | 1.2 | - | 22.2 | 6.4 |
| Industry Median | | 1.7 | | | | (4.1) | | 189.4 | (0.3) | | 2.6 | (1.4) | 1.2 | - | (12.4) | (4.7) |

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|---------------------------------------|--------|---------------|-----------|----------|---------------|---------------|----------------------------|----------------|--------------|------------|---------------|---------------|------------|------------|-------------|---------------|--------------|
| COMM. & SERVICES | | | | | | | | | | | | | | | | | |
| NBV Ltd | Mar | 47.4 | 0.2 | 12.8 | 3.7 | 4.1 | (33.2) | 2,204.0 | 0.0 | - | 2.6 | 84.9 | 1.5 | - | - | 1.8 | 1.4 |
| Nation Media | Dec | 36.3 | 0.2 | 26.1 | 15.0 | 22.1 | 19.8 | 5,212.2 | 2.6 | 1.5 | 42.1 | 8.5 | 0.5 | 6.8 | 57.9 | 6.2 | 3.9 |
| Sameer | Dec | 6.7 | 0.0 | 3.9 | 2.2 | 2.8 | (2.1) | 201.8 | 0.8 | - | 1.2 | 3.6 | 2.3 | - | - | 65.1 | 19.3 |
| Standard Group | Dec | 9.2 | 0.0 | 20.0 | 11.9 | 13.0 | (4.1) | 116.5 | (1.4) | - | 10.6 | (9.6) | 1.2 | - | - | (12.7) | (2.6) |
| TPSEA Serena | Dec | 18.9 | 0.1 | 17.0 | 11.5 | 12.0 | (21.3) | 4,219.7 | (6.3) | - | 37.5 | (1.9) | 0.3 | - | - | (16.8) | (6.9) |
| Uchumi Supermarket | Jun | 0.6 | 0.0 | 0.3 | 0.2 | 0.2 | (20.8) | 58.6 | (5.6) | - | (11.7) | (0.0) | (0.0) | - | - | N/A | (49.1) |
| WPP Scangroup | Dec | 15.6 | 0.1 | 6.2 | 3.6 | 4.2 | 1.2 | 2,088.2 | (2.5) | 8.0 | 12.2 | (1.7) | 0.3 | 190.9 | (317.4) | (20.6) | (12.4) |
| Industry Median | | 1.7 | | | | (4.1) | | 189.4 | (0.3) | - | 2.6 | (1.4) | 1.2 | - | - | (12.4) | (4.7) |
| CEMENT/CONSTRUCTION | | | | | | | | | | | | | | | | | |
| ARM Cement | Dec | - | - | 5.6 | - | - | - | - | (7.8) | - | 19.8 | - | - | - | - | (39.2) | (18.3) |
| Bamburi Cement | Dec | 116.2 | 0.6 | 41.9 | 33.6 | 37.1 | (2.5) | 6,801.6 | 3.8 | 3.6 | 85.8 | 9.7 | 0.4 | 9.7 | 94.2 | 4.4 | 2.7 |
| Crown Paints | Dec | 45.5 | 0.2 | 42.8 | 19.7 | 37.0 | 21.3 | 4,141.0 | 4.8 | - | 14.8 | 7.7 | 2.5 | - | - | 32.6 | 10.4 |
| E.A.Cables | Dec | 2.3 | 0.0 | 1.6 | 0.9 | 1.0 | (14.2) | 134.3 | (1.2) | - | 4.3 | (0.9) | 0.2 | - | - | (27.3) | (5.4) |
| E.A.P.C Cement | Jun | 5.4 | 0.1 | 9.4 | 6.1 | 6.9 | 4.2 | 26.1 | 22.4 | - | 223.4 | 0.3 | 0.0 | - | - | 10.0 | 5.9 |
| Industry Median | | 0.9 | | | | 0.9 | | 134.3 | 3.8 | - | 19.8 | 0.3 | 0.2 | - | - | 19.2 | 2.7 |
| UTILITIES & DOWNSTREAM OIL | | | | | | | | | | | | | | | | | |
| KenGen | Jun | 202.2 | 1.0 | 5.0 | 3.5 | 3.6 | (15.3) | 14,554.7 | 0.2 | 0.3 | 32.4 | 18.7 | 0.1 | 8.5 | 157.8 | 0.6 | 0.3 |
| Kenya Power | Jun | 25.1 | 0.1 | 2.0 | 1.3 | 1.5 | (14.9) | 8,284.7 | 2.6 | - | 31.3 | 0.6 | 0.05 | - | - | 8.5 | 1.6 |
| Total Kenya | Dec | 35.5 | 0.2 | 26.3 | 22.1 | 23.5 | (6.2) | 1,280.3 | 15.6 | 1.3 | 163.4 | 1.5 | 0.1 | 5.6 | 8.4 | 9.6 | 5.8 |
| Umeme Ltd | Dec | 110.0 | 0.5 | 8.3 | 5.5 | 7.8 | 16.3 | 8,992.2 | 2.7 | 1.7 | 17.6 | 2.9 | 0.4 | 22.0 | 63.1 | 15.6 | 5.5 |
| Industry Median | | 1.8 | | | | (10.5) | | 8,638.5 | 2.7 | 0.8 | 31.8 | 2.2 | 0.1 | 7.0 | 35.8 | 8.5 | 3.6 |
| INSURANCE | | | | | | | | | | | | | | | | | |
| Britam INS | Dec | 147.3 | 0.7 | 8.4 | 6.6 | 6.8 | (9.9) | 2,750.2 | 0.0 | - | 7.6 | 236.5 | 0.9 | - | - | 0.4 | 0.05 |
| CIC INS | Dec | 47.4 | 0.2 | 3.4 | 2.0 | 2.1 | (5.0) | 1,710.7 | 0.3 | - | 3.1 | 8.2 | 0.7 | - | - | 8.4 | 1.6 |
| Jubilee H. INS | Dec | 165.3 | 0.8 | 390.0 | 248.5 | 264.0 | (16.7) | 8,723.3 | 94.2 | 14.0 | 583.4 | 2.8 | 0.5 | 5.3 | 14.9 | 16.2 | 4.4 |
| Kenya Re INS | Dec | 52.0 | 0.3 | 2.7 | 2.1 | 2.2 | (6.5) | 3,192.7 | 1.1 | 0.1 | 13.2 | 2.0 | 0.2 | 4.7 | 9.4 | 8.0 | 5.3 |
| Liberty (K) INS | Dec | 26.0 | 0.1 | 10.0 | 5.4 | 5.6 | (19.7) | 248.6 | 0.1 | - | 15.9 | 37.6 | 0.4 | - | - | 0.9 | 0.2 |
| Sanlam INS | Dec | 12.6 | 0.1 | 15.0 | 9.2 | 10.2 | (12.1) | 89.2 | (1.9) | - | 9.5 | (5.4) | 1.1 | - | - | (19.8) | (0.8) |
| Industry Median | | 2.2 | | | | (11.0) | | 2,230.5 | 0.2 | - | 11.4 | 5.5 | 0.6 | - | - | 1.8 | 0.9 |

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|-----------------------------------|----------|-----------------|---------------|-----------|----------|---------------|------------|----------------------------|--------------|-------------|-------------|---------------|---------------|------------|-------------|--------------|--------------|
| INVESTMENT | | | | | | | | | | | | | | | | | |
| Centum Investment | Mar | 69.0 | 0.3 | 17.9 | 12.0 | 12.0 | (14.9) | 8,692.0 | 1.1 | 0.3 | 69.7 | 11.2 | 0.2 | 2.8 | 30.8 | 1.5 | 0.6 |
| Home Afrika | Dec | 1.3 | 0.0 | 0.5 | 0.3 | 0.4 | (10.0) | 169.4 | (0.6) | - | (4.8) | (0.6) | (0.1) | - | - | N/A | (5.6) |
| Kurwitu Ventures | Dec | 1.3 | 0.0 | 1,500.0 | 1,500.0 | 1,500.0 | - | - | (19.2) | - | 502.6 | (78.1) | 3.0 | - | - | (3.8) | (0.4) |
| Olympia Capital | Feb | 0.7 | 0.0 | 2.3 | 1.8 | 2.2 | 8.5 | 56.9 | 0.2 | - | 23.6 | 9.4 | 0.1 | - | - | 1.0 | 0.6 |
| Trans-Century Ltd | Dec | 3.9 | 0.0 | 1.5 | 1.0 | 1.2 | 1.7 | 45.7 | (15.0) | - | (22.4) | (0.1) | (0.1) | - | - | N/A | (44.8) |
| Industry Median | | 0.4 | | | | | - | 56.9 | (0.6) | - | 23.6 | (0.1) | 0.1 | - | - | (2.4) | (0.4) |
| INVESTMENT SERVICES | | | | | | | | | | | | | | | | | |
| NSE | Dec | 18.0 | 0.1 | 10.2 | 7.0 | 8.0 | 0.2 | 2,851.6 | 0.5 | 1.4 | 8.0 | 15.7 | 1.0 | 17.5 | 274.1 | 6.4 | 6.0 |
| MANUFACTURING & ALLIED | | | | | | | | | | | | | | | | | |
| B.O.C K. Gases | Dec | 13.6 | 0.1 | 93.3 | 61.3 | 80.5 | 15.0 | 385.6 | 5.5 | 4.4 | 81.4 | 14.5 | 1.0 | 5.5 | 79.3 | 6.8 | 5.4 |
| BAT Kenya | Dec | 374.7 | 1.9 | 509.0 | 420.3 | 433.8 | (1.8) | 79,947.2 | 64.8 | 53.5 | 149.7 | 6.7 | 2.9 | 12.3 | 82.5 | 43.3 | 26.9 |
| Carbacid | July | 26.4 | 0.1 | 13.3 | 10.0 | 12.0 | 9.1 | 3,587.7 | 2.2 | 1.6 | 13.5 | 5.4 | 0.9 | 13.3 | 72.1 | 16.4 | 14.0 |
| E.A. Breweries | Jun | 983.6 | 4.9 | 193.8 | 144.0 | 144.0 | (12.7) | 285,232.5 | 15.1 | 3.8 | 31.0 | 9.6 | 4.6 | 2.6 | 24.9 | 48.5 | 10.8 |
| Flame Tree | Dec | 2.0 | 0.0 | 1.4 | 1.2 | 1.3 | 0.8 | 55.5 | 0.6 | - | 6.7 | 2.2 | 0.2 | - | - | 8.6 | 3.6 |
| Kenya Orchards | Dec | 1.2 | 0.0 | 10.4 | 10.4 | 10.4 | - | - | 0.3 | - | 1.8 | 36.3 | 5.6 | - | - | 15.6 | 2.9 |
| Mumias Sugar | Jun | 3.6 | 0.0 | 0.3 | 0.3 | 0.3 | - | - | (9.6) | - | (10.4) | (0.0) | (0.0) | - | - | N/A | (95.4) |
| Unga Group | Jun | 18.4 | 0.1 | 36.3 | 26.1 | 28.2 | 1.8 | 73.5 | 5.4 | - | 84.4 | 5.2 | 0.3 | - | - | 6.4 | 4.1 |
| Industry Median | | 7.1 | | | | | 0.4 | 229.6 | 3.8 | 0.8 | 22.3 | 6.0 | 0.9 | 1.3 | 12.5 | 17.1 | 4.8 |
| TELECO | | | | | | | | | | | | | | | | | |
| Safaricom | Mar | 11,662.5 | 57.8 | 45.0 | 33.7 | 33.7 | (11.2) | 1,832,587.7 | 1.8 | 1.6 | 3.4 | 18.6 | 9.9 | 4.6 | 85.9 | 53.3 | 21.8 |
| REIT | | | | | | | | | | | | | | | | | |
| Fahari I-REIT | Dec | 9.4 | 0.0 | 7.2 | 5.6 | 6.0 | (3.8) | 649.8 | (0.7) | 0.5 | 19.6 | (8.8) | 0.3 | 8.3 | (73.0) | (3.5) | (3.3) |

APPENDIX

N/A: Metric considered an outlier if: (150.0%>X>-150.0%)

*Based on Trailing Earnings

**Includes Interim and Final DPS declared

***Based on a 3 month daily trading average

****Market Capitalization recorded in USD MN

*****Market Trading Multiples are Weighted against respective counter Market Capitalization



COMPANY INVESTMENT RATINGS

Buy: Share price may generate more than 15.0% upside over the next 12 months

Overweight: Share price may generate between 10.0% and 15.0% upside over the next 12 months

Hold: Share price may fall within the range of +/- 10% over the next 12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels. Company fundamentals however remain strong

Underweight: Share price may generate between 10.0% and 15.0% downside over the next 12 months

Sell: Share price may generate more than 15.0% downside over the next 12 months, significant business and/or financial risks present, industry concerns

Not Rated: Counter is not within regular research coverage

SECTOR INVESTMENT RATINGS

Overweight: Industry performance better than that of the whole market

Equal weight: Industry performance about the same as that of the whole market

Underweight: Industry performance worse than that of the whole market

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