

# DYER & BLAIR INVESTMENT BANK

## MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

28<sup>TH</sup> MARCH 2024



DYER & BLAIR  
INVESTMENT BANK

WE KNOW. YOU KNOW.

|                                  | Year | Market  | Weighting   | 12 M  | 12 M  | Current | YTD         | Daily trading   | EPS*         | DPS**       | NAV          | P/E          | P/B        | Div         | Payout      | ROE*          | ROA*         |
|----------------------------------|------|---------|-------------|-------|-------|---------|-------------|-----------------|--------------|-------------|--------------|--------------|------------|-------------|-------------|---------------|--------------|
|                                  | end  | Cap**** | (%)         | High  | Low   | Price   | %           | val (USD)***    | (KES)        | (KES)       | (KES)        | ratio (x)    | ratio (x)  | yld %       | %           | %             | %            |
| <b>NSE Market Multiples*****</b> |      |         |             |       |       |         |             |                 |              |             |              | <b>9.5</b>   | <b>2.1</b> | <b>6.2</b>  | <b>8.5</b>  | <b>9.1</b>    | <b>1.7</b>   |
| <b>AGRICULTURAL</b>              |      |         |             |       |       |         |             |                 |              |             |              |              |            |             |             |               |              |
| Eaagads Ltd                      | Mar  | 3.4     | 0.0         | 14.4  | 10.4  | 14.0    | -           | 38.4            | (1.8)        | -           | 35.7         | (7.5)        | 0.4        | -           | -           | (5.2)         | (4.0)        |
| Kakuzi Ltd                       | Dec  | 55.2    | 0.4         | 430.0 | 240.0 | 371.3   | (3.6)       | 189.8           | 23.1         | 24.0        | 302.8        | 16.0         | 1.2        | 6.5         | 103.7       | 7.6           | 6.0          |
| Kapchorua Tea                    | Mar  | 13.6    | 0.1         | 240.0 | 115.0 | 229.8   | 6.9         | 846.9           | 53.3         | 25.0        | 242.1        | 4.3          | 0.9        | 10.9        | 46.9        | 22.0          | 15.9         |
| The Limuru Tea                   | Dec  | 6.9     | 0.1         | 430.0 | 380.0 | 380.0   | -           | 9.5             | 2.7          | 10.0        | 78.9         | 139.9        | 4.8        | 2.6         | 368.1       | 3.4           | 2.8          |
| Sasini Ltd                       | Sept | 35.2    | 0.3         | 31.4  | 18.2  | 20.4    | 1.8         | 5,069.3         | 1.1          | 1.5         | 63.8         | 19.1         | 0.3        | 7.4         | 140.6       | 1.7           | 1.5          |
| Williamson Tea                   | Mar  | 31.2    | 0.2         | 270.8 | 160.0 | 235.0   | 13.0        | 1,258.5         | 41.9         | 10.0        | 368.9        | 5.6          | 0.6        | 4.3         | 23.9        | 11.3          | 8.5          |
| <b>Industry Median</b>           |      |         | <b>1.1</b>  |       |       |         | <b>0.9</b>  | <b>518.3</b>    | <b>12.9</b>  | <b>10.0</b> | <b>160.5</b> | <b>10.8</b>  | <b>0.8</b> | <b>5.4</b>  | <b>75.3</b> | <b>8.1</b>    | <b>4.4</b>   |
| <b>AUTO &amp; ACCESSORIES</b>    |      |         |             |       |       |         |             |                 |              |             |              |              |            |             |             |               |              |
| Car & General                    | Sept | 17.6    | 0.1         | 41.5  | 21.3  | 29.0    | 16.0        | 67.2            | 1.8          | 0.8         | 68.8         | 15.8         | 0.4        | 2.8         | 43.7        | 2.7           | 0.8          |
| <b>BANKING</b>                   |      |         |             |       |       |         |             |                 |              |             |              |              |            |             |             |               |              |
| ABSA BNK (K)                     | Dec  | 574.9   | 4.3         | 14.2  | 10.1  | 13.95   | 21.8        | 39,517.8        | 3.0          | 1.6         | 12.7         | 4.6          | 1.1        | 11.1        | 51.4        | 23.7          | 3.1          |
| BK Group Plc                     | Dec  | 231.3   | 1.7         | 37.0  | 29.7  | 34.00   | (5.0)       | 953.5           | 10.3         | 1.0         | 49.4         | 3.3          | 0.7        | 3.1         | 10.1        | 20.8          | 3.6          |
| Diamond Trust BNK                | Dec  | 116.7   | 0.9         | 55.8  | 44.1  | 55.00   | 22.1        | 10,568.6        | 24.6         | 6.0         | 267.8        | 2.2          | 0.2        | 10.9        | 24.4        | 9.2           | 1.1          |
| Equity BNK                       | Dec  | 1,350.0 | 10.1        | 49.2  | 33.7  | 47.15   | 40.1        | 603,889.6       | 11.1         | 4.0         | 55.1         | 4.2          | 0.9        | 8.5         | 36.0        | 20.2          | 2.3          |
| H.F.C.K BNK                      | Dec  | 12.3    | 0.1         | 5.1   | 3.3   | 4.21    | 21.0        | 1,881.5         | 1.0          | -           | 23.0         | 4.2          | 0.2        | -           | -           | 4.4           | 0.6          |
| I&M H. BNK                       | Dec  | 276.6   | 2.1         | 22.7  | 15.9  | 22.05   | 26.0        | 15,252.0        | 7.6          | 2.6         | 53.3         | 2.9          | 0.4        | 11.6        | 33.4        | 14.3          | 2.2          |
| KCB BNK                          | Dec  | 732.7   | 5.5         | 36.4  | 15.8  | 30.05   | 37.2        | 314,997.8       | 11.7         | -           | 71.1         | 2.6          | 0.4        | -           | -           | 16.4          | 1.7          |
| NCBA BNK                         | Dec  | 547.5   | 4.1         | 44.6  | 30.7  | 43.80   | 12.5        | 8,685.9         | 13.0         | 4.8         | 58.7         | 3.4          | 0.7        | 10.8        | 36.5        | 22.2          | 2.9          |
| Stanbic BNK (K)                  | Dec  | 379.4   | 2.8         | 129.8 | 97.3  | 126.50  | 16.3        | 18,133.5        | 30.8         | 15.4        | 173.4        | 4.1          | 0.7        | 12.1        | 49.9        | 17.7          | 2.6          |
| StanChart BNK (K)                | Dec  | 566.9   | 4.2         | 198.5 | 135.3 | 197.75  | 22.1        | 18,562.1        | 36.6         | 29.0        | 162.8        | 5.4          | 1.2        | 14.7        | 79.2        | 22.5          | 3.2          |
| Co-op BNK                        | Dec  | 667.7   | 5.0         | 15.1  | 10.2  | 15.00   | 31.6        | 54,812.3        | 4.0          | 1.5         | 19.4         | 3.8          | 0.8        | 10.0        | 38.0        | 20.4          | 3.5          |
| <b>Industry Median</b>           |      |         | <b>40.7</b> |       |       |         | <b>22.1</b> | <b>18,133.5</b> | <b>11.1</b>  | <b>2.6</b>  | <b>55.1</b>  | <b>3.8</b>   | <b>0.7</b> | <b>10.8</b> | <b>36.0</b> | <b>20.2</b>   | <b>2.6</b>   |
| <b>COMM. &amp; SERVICES</b>      |      |         |             |       |       |         |             |                 |              |             |              |              |            |             |             |               |              |
| Deacons                          | Dec  | 0.4     | 0.0         | 0.5   | 0.5   | 0.5     | -           | -               | (7.8)        | -           | 2.7          | (0.1)        | 0.2        | -           | -           | (293.7)       | (62.4)       |
| Eveready E.A.                    | Sept | 2.2     | 0.0         | 1.9   | 0.6   | 1.4     | 25.0        | 39.9            | (0.3)        | -           | (0.3)        | (4.7)        | (4.6)      | -           | -           | N/A           | (163.3)      |
| Express K.                       | Dec  | 1.3     | 0.0         | 5.4   | 3.2   | 3.5     | (5.7)       | 31.0            | (1.9)        | -           | 12.3         | (1.8)        | 0.3        | -           | -           | (15.4)        | (6.7)        |
| Homeboyz Entert.                 | Dec  | 2.2     | 0.0         | 4.7   | 4.7   | 4.7     | -           | -               | (0.3)        | -           | 0.3          | (16.1)       | 17.4       | -           | -           | (108.5)       | (11.8)       |
| Kenya Airways                    | Dec  | 165.1   | 1.2         | 3.8   | 3.8   | 3.8     | -           | -               | (8.8)        | -           | (23.5)       | (0.4)        | (0.2)      | -           | -           | N/A           | (29.8)       |
| Longhorn Kenya                   | Jun  | 4.8     | 0.0         | 2.9   | 2.0   | 2.3     | (4.6)       | 69.9            | (2.4)        | -           | 0.4          | (1.0)        | 5.8        | -           | -           | (602.0)       | (26.4)       |
| <b>Industry Median</b>           |      |         | <b>2.0</b>  |       |       |         | -           | <b>41.0</b>     | <b>(0.3)</b> | -           | <b>1.4</b>   | <b>(0.4)</b> | <b>0.3</b> | -           | -           | <b>(20.8)</b> | <b>(3.5)</b> |

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|                                       | Year | Market | Weighting  | 12 M  | 12 M  | Current | YTD         | Daily trading  | EPS*         | DPS**      | NAV         | P/E          | P/B        | Div        | Payout      | ROE*          | ROA*         |
|---------------------------------------|------|--------|------------|-------|-------|---------|-------------|----------------|--------------|------------|-------------|--------------|------------|------------|-------------|---------------|--------------|
|                                       | end  | Cap*** | (%)        | High  | Low   | Price   | %           | val (USD)***   | (KES)        | (KES)      | (KES)       | ratio (x)    | ratio (x)  | yld %      | %           | %             | %            |
| <b>COMM. &amp; SERVICES</b>           |      |        |            |       |       |         |             |                |              |            |             |              |            |            |             |               |              |
| NBV Ltd                               | Mar  | 23.6   | 0.2        | 3.7   | 2.1   | 2.3     | (14.8)      | 114.2          | 0.0          | -          | 1.4         | 84.1         | 1.7        | -          | -           | 2.0           | 1.3          |
| Nation Media                          | Dec  | 30.3   | 0.2        | 21.6  | 15.1  | 21.0    | 4.7         | 2,292.8        | 2.2          | 1.5        | 44.0        | 9.5          | 0.5        | 7.1        | 67.7        | 5.0           | 3.3          |
| Sameer                                | Dec  | 5.1    | 0.0        | 2.8   | 1.8   | 2.4     | 5.7         | 41.0           | 0.2          | -          | 1.7         | 11.7         | 1.4        | -          | -           | 12.3          | 4.3          |
| Standard Group                        | Dec  | 4.0    | 0.0        | 9.8   | 5.1   | 6.5     | (16.0)      | 15.3           | (7.9)        | -          | (0.8)       | (0.8)        | (7.7)      | -          | -           | N/A           | (13.1)       |
| TPS EA Serena                         | Dec  | 21.7   | 0.2        | 16.5  | 11.0  | 15.7    | (4.6)       | 1,819.4        | 1.9          | -          | 50.9        | 8.5          | 0.3        | -          | -           | 3.6           | 1.8          |
| Uchumi Supermarket                    | Jun  | 0.5    | 0.0        | 0.3   | 0.2   | 0.2     | 11.8        | 26.2           | (5.6)        | -          | (11.7)      | (0.0)        | (0.0)      | -          | -           | N/A           | (49.1)       |
| WPP Scangroup                         | Dec  | 7.7    | 0.1        | 3.2   | 2.0   | 2.4     | 7.8         | 648.3          | (0.0)        | -          | 11.6        | (50.6)       | 0.2        | -          | -           | (0.4)         | (0.2)        |
| <b>Industry Median</b>                |      |        | <b>2.0</b> |       |       |         | <b>-</b>    | <b>41.0</b>    | <b>(0.3)</b> | <b>-</b>   | <b>1.4</b>  | <b>(0.4)</b> | <b>0.3</b> | <b>-</b>   | <b>-</b>    | <b>(20.8)</b> | <b>(3.5)</b> |
| <b>CEMENT/CONSTRUCTION</b>            |      |        |            |       |       |         |             |                |              |            |             |              |            |            |             |               |              |
| ARM Cement                            | Dec  | 40.4   | -          | 5.6   | 5.6   | 5.6     | -           | -              | (7.8)        | -          | 19.8        | (0.7)        | 0.3        | -          | -           | (39.2)        | (18.3)       |
| Bamburi Cement                        | Dec  | 129.3  | 1.0        | 47.0  | 22.5  | 47.0    | 31.0        | 46,793.1       | 0.5          | 0.8        | 96.8        | 97.9         | 0.5        | 1.6        | 156.4       | 0.5           | 0.3          |
| Crown Paints                          | Dec  | 42.7   | 0.3        | 44.8  | 34.2  | 39.6    | 10.9        | 1,345.3        | 4.0          | 4.0        | 26.5        | 9.8          | 1.5        | 10.1       | 99.4        | 15.2          | 7.0          |
| E.A.Cables                            | Dec  | 1.8    | 0.0        | 1.1   | 0.7   | 0.9     | (5.2)       | 133.1          | (1.1)        | -          | 2.5         | (0.9)        | 0.4        | -          | -           | (42.7)        | (5.0)        |
| E.A.P.C Cement                        | Jun  | 5.4    | 0.1        | 9.4   | 5.3   | 7.9     | (1.0)       | 31.9           | (14.2)       | -          | 2,027.0     | (0.6)        | 0.0        | -          | -           | (0.7)         | (3.9)        |
| <b>Industry Median</b>                |      |        | <b>1.4</b> |       |       |         | <b>5.0</b>  | <b>133.1</b>   | <b>(1.1)</b> | <b>-</b>   | <b>26.5</b> | <b>(0.6)</b> | <b>0.4</b> | <b>0.8</b> | <b>-</b>    | <b>(4.0)</b>  | <b>(3.9)</b> |
| <b>UTILITIES &amp; DOWNSTREAM OIL</b> |      |        |            |       |       |         |             |                |              |            |             |              |            |            |             |               |              |
| KenGen                                | Jun  | 121.1  | 0.9        | 2.5   | 2.0   | 2.4     | 20.4        | 35,997.8       | 0.7          | 0.3        | 41.7        | 3.4          | 0.1        | 12.4       | 42.1        | 1.7           | 0.9          |
| Kenya Power                           | Jun  | 27.5   | 0.2        | 1.9   | 1.4   | 1.9     | 31.0        | 9,726.3        | (0.9)        | -          | 29.3        | (2.1)        | 0.1        | -          | -           | (3.0)         | (0.5)        |
| Total Kenya                           | Dec  | 24.1   | 0.2        | 22.4  | 15.8  | 18.2    | 0.8         | 505.1          | 14.1         | 1.3        | 172.7       | 1.3          | 0.1        | 7.2        | 9.3         | 8.2           | 4.1          |
| Umeme Ltd                             | Dec  | 187.3  | 1.4        | 17.8  | 10.0  | 15.2    | (5.0)       | 4,132.3        | 2.4          | 2.8        | 19.6        | 6.3          | 0.8        | 18.2       | 115.3       | 12.2          | 4.9          |
| <b>Industry Median</b>                |      |        | <b>2.7</b> |       |       |         | <b>10.6</b> | <b>6,929.3</b> | <b>1.6</b>   | <b>0.8</b> | <b>35.5</b> | <b>2.3</b>   | <b>0.1</b> | <b>9.8</b> | <b>25.7</b> | <b>4.4</b>    | <b>2.5</b>   |
| <b>INSURANCE</b>                      |      |        |            |       |       |         |             |                |              |            |             |              |            |            |             |               |              |
| Britam INS                            | Dec  | 95.7   | 0.7        | 5.7   | 4.1   | 5.0     | 4.4         | 2,397.9        | 1.2          | -          | 9.2         | 4.3          | 0.5        | -          | -           | 12.7          | 1.76         |
| CIC INS                               | Dec  | 44.3   | 0.3        | 2.5   | 1.7   | 2.2     | (0.4)       | 1,179.4        | 0.6          | 0.1        | 3.3         | 3.8          | 0.7        | 5.8        | 22.1        | 17.6          | 3.0          |
| Jubilee H. INS                        | Dec  | 108.6  | 0.8        | 200.0 | 154.0 | 197.5   | 6.8         | 4,939.8        | 64.8         | 13.0       | 613.8       | 3.0          | 0.3        | 6.6        | 20.1        | 10.6          | 2.6          |
| Kenya Re INS                          | Dec  | 46.9   | 0.4        | 2.2   | 1.7   | 2.2     | 17.6        | 1,337.6        | 1.1          | 0.2        | 14.5        | 2.0          | 0.2        | 9.0        | 17.7        | 7.8           | 4.6          |
| Liberty (K) INS                       | Dec  | 22.3   | 0.2        | 5.5   | 3.5   | 5.5     | 48.5        | 589.3          | 0.8          | -          | 16.2        | 6.6          | 0.3        | -          | -           | 5.1           | 1.0          |
| Sanlam INS                            | Dec  | 7.1    | 0.1        | 8.8   | 5.6   | 6.5     | 7.7         | 73.2           | (1.5)        | -          | 5.4         | (4.4)        | 1.2        | -          | -           | (27.5)        | (0.6)        |
| <b>Industry Median</b>                |      |        | <b>2.4</b> |       |       |         | <b>7.2</b>  | <b>1,258.5</b> | <b>1.0</b>   | <b>0.1</b> | <b>11.9</b> | <b>3.4</b>   | <b>0.4</b> | <b>2.9</b> | <b>8.9</b>  | <b>8.3</b>    | <b>2.2</b>   |

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|-----------------------------------|------|---------|------------|---------|---------|---------|--------------|---------------|--------------|------------|-------------|--------------|------------|------------|------------|--------------|--------------|
|                                   | end  | Cap***  | (%)        | High    | Low     | Price   | %            | val (USD)***  | (KES)        | (KES)      | (KES)       | ratio (x)    | ratio (x)  | yld %      | %          | %            | %            |
| <b>INVESTMENT</b>                 |      |         |            |         |         |         |              |               |              |            |             |              |            |            |            |              |              |
| Centum Investment                 | Mar  | 40.5    | 0.3        | 9.5     | 8.0     | 8.0     | (4.5)        | 6,401.5       | 3.7          | 0.6        | 62.8        | 2.2          | 0.1        | 7.5        | 16.1       | 5.9          | 5.1          |
| Home Afrika                       | Dec  | 0.9     | 0.0        | 0.4     | 0.3     | 0.3     | (18.9)       | 51.6          | (0.1)        | -          | (5.3)       | (2.8)        | (0.1)      | -          | -          | N/A          | (0.9)        |
| Kurwitu Ventures                  | Dec  | 1.2     | 0.0        | 1,500.0 | 1,500.0 | 1,500.0 | -            | -             | (19.2)       | -          | 502.6       | (78.1)       | 3.0        | -          | -          | (3.8)        | (0.4)        |
| Olympia Capital                   | Feb  | 1.0     | 0.0        | 5.4     | 2.4     | 3.4     | 4.0          | 28.2          | 0.6          | -          | 25.4        | 5.6          | 0.1        | -          | -          | 2.4          | 1.7          |
| Trans-Century Ltd                 | Dec  | 4.2     | 0.0        | 1.1     | 0.4     | 0.5     | (5.8)        | 198.2         | (1.9)        | -          | (10.9)      | (0.3)        | (0.0)      | -          | -          | N/A          | (17.9)       |
| <b>Industry Median</b>            |      |         | <b>0.4</b> |         |         |         | <b>(4.5)</b> | <b>51.6</b>   | <b>(0.1)</b> | <b>-</b>   | <b>25.4</b> | <b>(0.3)</b> | <b>0.1</b> | <b>-</b>   | <b>-</b>   | <b>(0.4)</b> | <b>(0.4)</b> |
| <b>INVESTMENT SERVICES</b>        |      |         |            |         |         |         |              |               |              |            |             |              |            |            |            |              |              |
| NSE                               | Dec  | 13.0    | 0.1        | 6.6     | 5.5     | 6.6     | 10.0         | 1,093.9       | 0.1          | 0.2        | 7.0         | 93.3         | 0.9        | 2.4        | 225.6      | 1.0          | 0.9          |
| <b>MANUFACTURING &amp; ALLIED</b> |      |         |            |         |         |         |              |               |              |            |             |              |            |            |            |              |              |
| B.O.C K. Gases                    | Dec  | 12.4    | 0.1        | 90.3    | 70.0    | 83.5    | 1.8          | 554.7         | 8.2          | 6.1        | 89.3        | 10.2         | 0.9        | 7.2        | 74.2       | 9.1          | 7.9          |
| BAT Kenya                         | Dec  | 314.5   | 2.3        | 477.3   | 401.3   | 414.5   | 1.7          | 24,968.3      | 55.7         | 50.0       | 162.5       | 7.4          | 2.6        | 12.1       | 89.8       | 34.3         | 23.2         |
| Carbacid                          | July | 32.1    | 0.2        | 17.6    | 12.0    | 16.6    | 10.7         | 1,265.6       | 3.5          | 1.7        | 16.6        | 4.8          | 1.0        | 10.2       | 48.7       | 21.1         | 16.9         |
| E.A. Breweries                    | Jun  | 783.0   | 5.8        | 174.5   | 100.0   | 130.5   | 14.5         | 71,688.8      | 11.8         | 1.0        | 48.9        | 11.1         | 2.7        | 0.8        | 8.5        | 24.1         | 6.5          |
| Flame Tree                        | Dec  | 1.6     | 0.0        | 1.4     | 1.0     | 1.2     | 10.6         | 22.9          | (0.9)        | -          | 7.7         | (1.3)        | 0.1        | -          | -          | (12.0)       | (4.5)        |
| Kenya Orchards                    | Dec  | 1.9     | 0.0        | 19.5    | 15.0    | 19.5    | -            | -             | 0.2          | -          | 2.1         | 84.3         | 9.4        | -          | -          | 11.1         | 2.0          |
| Mumias Sugar                      | Jun  | 3.1     | 0.0        | 0.3     | 0.3     | 0.3     | -            | -             | (9.6)        | -          | (10.4)      | (0.0)        | (0.0)      | -          | -          | N/A          | (95.4)       |
| Unga Group                        | Jun  | 8.5     | 0.1        | 23.0    | 13.7    | 14.8    | (12.5)       | 43.5          | (15.4)       | -          | 72.5        | (1.0)        | 0.2        | -          | -          | (21.3)       | (10.7)       |
| <b>Industry Median</b>            |      |         | <b>8.6</b> |         |         |         | <b>1.8</b>   | <b>299.1</b>  | <b>1.9</b>   | <b>0.5</b> | <b>32.8</b> | <b>6.1</b>   | <b>1.0</b> | <b>0.4</b> | <b>4.2</b> | <b>5.7</b>   | <b>4.3</b>   |
| <b>TELECO</b>                     |      |         |            |         |         |         |              |               |              |            |             |              |            |            |            |              |              |
| Safaricom                         | Mar  | 5,395.7 | 40.2       | 19.7    | 11.7    | 17.8    | 27.7         | 979,340.1     | 1.6          | 0.6        | 5.5         | 11.3         | 3.2        | 3.1        | 35.0       | 28.4         | 10.1         |
| <b>REIT</b>                       |      |         |            |         |         |         |              |               |              |            |             |              |            |            |            |              |              |
| LAPTRUST I-REIT                   | Dec  | 52.5    | 0.4        | 20.0    | 20.0    | 20.0    | -            | 68,409.4      | 0.3          | -          | 20.3        | 69.5         | 1.0        | -          | -          | 1.4          | 1.4          |

### APPENDIX

**N/A: Metric considered an outlier if: (150.0%>X>-150.0%)**

\*Based on Trailing Earnings

\*\*Includes Interim and Final DPS declared

\*\*\*Based on a 3 month daily trading average

\*\*\*\*Market Capitalization recorded in USD MN

\*\*\*\*\*Market Trading Multiples are Weighted against respective counter Market Capitalization

# DYER & BLAIR INVESTMENT BANK

## MARKET TRADING MULTIPLES

*Founder Member of the Nairobi Securities Exchange*



### COMPANY INVESTMENT RATINGS

**Buy:** Share price may generate more than 15.0% upside over the next 12 months

**Overweight:** Share price may generate between 10.0% and 15.0% upside over the next 12 months

**Hold:** Share price may fall within the range of +/- 10% over the next 12 months

**Take Profit:** Target price has been attained. Look to accumulate at lower levels. Company fundamentals however remain strong

**Underweight:** Share price may generate between 10.0% and 15.0% downside over the next 12 months

**Sell:** Share price may generate more than 15.0% downside over the next 12 months, significant business and/or financial risks present, industry concerns

**Not Rated:** Counter is not within regular research coverage

### SECTOR INVESTMENT RATINGS

**Overweight:** Industry performance better than that of the whole market

**Equal weight:** Industry performance about the same as that of the whole market

**Underweight:** Industry performance worse than that of the whole market

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