

# DYER & BLAIR INVESTMENT BANK

## MARKET TRADING MULTIPLES

Founder Member of the Nairobi Securities Exchange

17<sup>TH</sup> MAY 2024



DYER & BLAIR  
INVESTMENT BANK

WE KNOW. YOU KNOW.

|                                  | Year | Market  | Weighting   | 12 M  | 12 M  | Current | YTD         | Daily trading   | EPS*         | DPS**      | NAV          | P/E          | P/B        | Div         | Payout      | ROE*          | ROA*         |
|----------------------------------|------|---------|-------------|-------|-------|---------|-------------|-----------------|--------------|------------|--------------|--------------|------------|-------------|-------------|---------------|--------------|
|                                  | end  | Cap**** | (%)         | High  | Low   | Price   | %           | val (USD)***    | (KES)        | (KES)      | (KES)        | ratio (x)    | ratio (x)  | yld %       | %           | %             | %            |
| <b>NSE Market Multiples*****</b> |      |         |             |       |       |         |             |                 |              |            |              | <b>7.7</b>   | <b>2.2</b> | <b>8.1</b>  | <b>-</b>    | <b>8.3</b>    | <b>1.7</b>   |
| <b>AGRICULTURAL</b>              |      |         |             |       |       |         |             |                 |              |            |              |              |            |             |             |               |              |
| Eaagads Ltd                      | Mar  | 3.2     | 0.0         | 14.4  | 10.4  | 12.9    | (7.5)       | 47.1            | (1.8)        | -          | 35.7         | (7.0)        | 0.4        | -           | -           | (5.2)         | (4.0)        |
| Kakuzi Ltd                       | Dec  | 59.4    | 0.4         | 429.8 | 360.0 | 396.0   | 2.9         | 154.2           | 23.1         | 24.0       | 302.8        | 17.1         | 1.3        | 6.1         | 103.7       | 7.6           | 6.0          |
| Kapchorua Tea                    | Mar  | 14.1    | 0.1         | 240.0 | 128.8 | 236.3   | 9.9         | 999.9           | 53.3         | 10.0       | 242.1        | 4.4          | 1.0        | 4.2         | 18.8        | 22.0          | 15.9         |
| The Limuru Tea                   | Dec  | 7.0     | 0.1         | 430.0 | 380.0 | 380.0   | -           | 19.1            | 3.4          | 1.0        | 80.1         | 112.4        | 4.7        | 0.3         | 29.6        | 4.2           | 3.6          |
| Sasini Ltd                       | Sept | 33.1    | 0.3         | 31.0  | 17.7  | 19.0    | (5.0)       | 500.3           | 1.7          | 1.5        | 61.9         | 11.3         | 0.3        | 7.9         | 89.6        | 2.7           | 2.2          |
| Williamson Tea                   | Mar  | 31.8    | 0.2         | 270.8 | 170.0 | 237.5   | 14.2        | 1,575.8         | 41.9         | 10.0       | 368.9        | 5.7          | 0.6        | 4.2         | 23.9        | 11.3          | 8.5          |
| <b>Industry Median</b>           |      |         | <b>1.1</b>  |       |       |         | <b>1.4</b>  | <b>327.3</b>    | <b>13.3</b>  | <b>5.8</b> | <b>161.1</b> | <b>8.5</b>   | <b>0.8</b> | <b>4.2</b>  | <b>26.7</b> | <b>8.2</b>    | <b>4.8</b>   |
| <b>AUTO &amp; ACCESSORIES</b>    |      |         |             |       |       |         |             |                 |              |            |              |              |            |             |             |               |              |
| Car & General                    | Sept | 14.7    | 0.1         | 41.5  | 21.3  | 24.0    | (4.0)       | 114.3           | 1.8          | 0.8        | 68.8         | 13.1         | 0.3        | 3.3         | 43.7        | 2.7           | 0.8          |
| <b>BANKING</b>                   |      |         |             |       |       |         |             |                 |              |            |              |              |            |             |             |               |              |
| ABSA BNK (K)                     | Dec  | 538.0   | 4.1         | 14.2  | 10.4  | 12.95   | 13.1        | 51,922.3        | 3.0          | 1.6        | 12.7         | 4.3          | 1.0        | 12.0        | 51.4        | 23.7          | 3.1          |
| BK Group Plc                     | Dec  | 233.2   | 1.8         | 37.0  | 29.7  | 34.00   | (5.0)       | 26,091.0        | 10.3         | 3.5        | 49.4         | 3.3          | 0.7        | 10.4        | 34.4        | 20.8          | 3.6          |
| Diamond Trust BNK                | Dec  | 106.9   | 0.8         | 55.8  | 44.1  | 50.00   | 11.0        | 19,224.0        | 24.6         | 6.0        | 267.8        | 2.0          | 0.2        | 12.0        | 24.4        | 9.2           | 1.1          |
| Equity BNK                       | Dec  | 1,294.7 | 9.8         | 49.2  | 33.7  | 44.85   | 33.3        | 748,805.8       | 11.9         | 4.0        | 55.9         | 3.8          | 0.8        | 8.9         | 33.5        | 21.4          | 2.7          |
| H.F.C.K BNK                      | Dec  | 12.7    | 0.1         | 5.1   | 3.3   | 4.33    | 24.4        | 2,258.2         | 1.0          | -          | 23.0         | 4.3          | 0.2        | -           | -           | 4.4           | 0.6          |
| I&M H. BNK                       | Dec  | 229.0   | 1.7         | 22.7  | 15.9  | 18.10   | 3.4         | 20,138.1        | 7.6          | 2.6        | 53.3         | 2.4          | 0.3        | 14.1        | 33.4        | 14.3          | 2.2          |
| KCB BNK                          | Dec  | 782.9   | 5.9         | 31.9  | 15.8  | 31.85   | 45.4        | 531,425.4       | 11.7         | -          | 71.1         | 2.7          | 0.4        | -           | -           | 16.4          | 1.7          |
| NCBA BNK                         | Dec  | 482.7   | 3.7         | 45.2  | 31.4  | 38.30   | (1.7)       | 15,569.3        | 13.0         | 4.8        | 58.7         | 2.9          | 0.7        | 12.4        | 36.5        | 22.2          | 2.9          |
| Stanbic BNK (K)                  | Dec  | 377.2   | 2.9         | 130.0 | 97.3  | 124.75  | 14.7        | 33,756.7        | 31.0         | 15.4       | 156.6        | 4.0          | 0.8        | 12.3        | 49.5        | 19.8          | 2.5          |
| StanChart BNK (K)                | Dec  | 534.7   | 4.0         | 201.3 | 140.0 | 185.00  | 14.2        | 34,736.2        | 36.6         | 29.0       | 162.8        | 5.1          | 1.1        | 15.7        | 79.2        | 22.5          | 3.2          |
| Co-op BNK                        | Dec  | 572.2   | 4.3         | 15.1  | 10.2  | 12.75   | 11.8        | 82,696.3        | 4.0          | 1.5        | 21.7         | 3.2          | 0.6        | 11.8        | 37.2        | 18.6          | 3.3          |
| <b>Industry Median</b>           |      |         | <b>39.1</b> |       |       |         | <b>13.1</b> | <b>33,756.7</b> | <b>11.7</b>  | <b>3.5</b> | <b>55.9</b>  | <b>3.3</b>   | <b>0.7</b> | <b>12.0</b> | <b>34.4</b> | <b>20.9</b>   | <b>2.7</b>   |
| <b>COMM. &amp; SERVICES</b>      |      |         |             |       |       |         |             |                 |              |            |              |              |            |             |             |               |              |
| Deacons                          | Dec  | 0.4     | 0.0         | 0.5   | 0.5   | 0.5     | -           | -               | (7.8)        | -          | 2.7          | (0.1)        | 0.2        | -           | -           | (293.7)       | (62.4)       |
| Eveready E.A.                    | Sept | 2.1     | 0.0         | 1.9   | 0.8   | 1.3     | 18.5        | 58.8            | (0.3)        | -          | (0.3)        | (4.5)        | (4.3)      | -           | -           | N/A           | (163.3)      |
| Express K.                       | Dec  | 1.0     | 0.0         | 4.9   | 2.8   | 2.8     | (23.2)      | 102.5           | (2.2)        | -          | 10.9         | (1.3)        | 0.3        | -           | -           | (19.9)        | (7.6)        |
| Homeboyz Entert.                 | Dec  | 2.3     | 0.0         | 4.7   | 4.7   | 4.7     | -           | -               | (0.5)        | -          | 0.0          | (9.7)        | 130.0      | -           | -           | (1,340.2)     | (16.6)       |
| Kenya Airways                    | Dec  | 166.5   | 1.3         | 3.8   | 3.8   | 3.8     | -           | -               | (4.0)        | -          | (24.0)       | (1.0)        | (0.2)      | -           | -           | N/A           | (12.9)       |
| Longhorn Kenya                   | Jun  | 5.1     | 0.0         | 2.9   | 2.0   | 2.5     | 1.7         | 43.9            | (2.4)        | -          | 0.4          | (1.0)        | 6.2        | -           | -           | (602.0)       | (26.4)       |
| <b>Industry Median</b>           |      |         | <b>2.0</b>  |       |       |         | <b>-</b>    | <b>102.5</b>    | <b>(0.5)</b> | <b>-</b>   | <b>1.4</b>   | <b>(0.8)</b> | <b>0.2</b> | <b>-</b>    | <b>-</b>    | <b>(34.8)</b> | <b>(4.6)</b> |

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|---------------------------------------|------|--------|------------|-------|-------|---------|-------------|-----------------|--------------|------------|-------------|--------------|------------|-------------|-------------|---------------|--------------|
|                                       | end  | Cap*** | (%)        | High  | Low   | Price   | %           | val (USD)***    | (KES)        | (KES)      | (KES)       | ratio (x)    | ratio (x)  | yld %       | %           | %             | %            |
| <b>COMM. &amp; SERVICES</b>           |      |        |            |       |       |         |             |                 |              |            |             |              |            |             |             |               |              |
| NBV Ltd                               | Mar  | 23.8   | 0.2        | 3.5   | 2.1   | 2.3     | (14.8)      | 243.6           | 0.0          | -          | 1.4         | 84.1         | 1.7        | -           | -           | 2.0           | 1.3          |
| Nation Media                          | Dec  | 32.0   | 0.2        | 22.0  | 15.4  | 22.0    | 9.7         | 8,485.2         | (1.1)        | -          | 40.8        | (20.8)       | 0.5        | -           | -           | (2.6)         | (1.7)        |
| Sameer                                | Dec  | 4.8    | 0.0        | 2.8   | 1.9   | 2.3     | (0.9)       | 126.2           | 0.2          | -          | 1.7         | 13.5         | 1.3        | -           | -           | 9.8           | 3.1          |
| Standard Group                        | Dec  | 3.9    | 0.0        | 9.8   | 5.1   | 6.3     | (19.1)      | 33.5            | (7.9)        | -          | (0.8)       | (0.8)        | (7.4)      | -           | -           | N/A           | (13.1)       |
| TPS EA Serena                         | Dec  | 19.2   | 0.1        | 20.1  | 11.0  | 13.8    | (16.4)      | 425.6           | 4.8          | -          | 57.8        | 2.9          | 0.2        | -           | -           | 8.3           | 4.4          |
| Uchumi Supermarket                    | Jun  | 0.5    | 0.0        | 0.3   | 0.2   | 0.2     | 11.8        | 30.4            | (5.6)        | -          | (11.7)      | (0.0)        | (0.0)      | -           | -           | N/A           | (49.1)       |
| WPP Scangroup                         | Dec  | 7.1    | 0.1        | 3.2   | 2.0   | 2.2     | (1.4)       | 750.5           | 0.3          | -          | 12.3        | 7.0          | 0.2        | -           | -           | 2.5           | 1.7          |
| <b>Industry Median</b>                |      |        | <b>2.0</b> |       |       |         | <b>-</b>    | <b>102.5</b>    | <b>(0.5)</b> | <b>-</b>   | <b>1.4</b>  | <b>(0.8)</b> | <b>0.2</b> | <b>-</b>    | <b>-</b>    | <b>(34.8)</b> | <b>(4.6)</b> |
| <b>CEMENT/CONSTRUCTION</b>            |      |        |            |       |       |         |             |                 |              |            |             |              |            |             |             |               |              |
| ARM Cement                            | Dec  | 40.8   | -          | 5.6   | 5.6   | 5.6     | -           | -               | (7.8)        | -          | 19.8        | (0.7)        | 0.3        | -           | -           | (39.2)        | (18.3)       |
| Bamburi Cement                        | Dec  | 133.3  | 1.0        | 49.0  | 22.5  | 48.0    | 33.9        | 30,288.3        | (1.1)        | 5.5        | 99.9        | (43.7)       | 0.5        | 11.4        | (497.6)     | (1.1)         | (0.9)        |
| Crown Paints                          | Dec  | 39.9   | 0.3        | 44.8  | 33.3  | 36.6    | 2.7         | 293.4           | (0.2)        | -          | 22.0        | (179.7)      | 1.7        | -           | -           | (0.9)         | (0.3)        |
| E.A.Cables                            | Dec  | 1.9    | 0.0        | 1.1   | 0.7   | 1.0     | 3.1         | 146.0           | (0.8)        | -          | 2.1         | (1.2)        | 0.5        | -           | -           | (38.1)        | (3.8)        |
| E.A.P.C Cement                        | Jun  | 4.4    | 0.1        | 9.4   | 5.3   | 6.3     | (21.0)      | 72.1            | (14.2)       | -          | 2,027.0     | (0.4)        | 0.0        | -           | -           | (0.7)         | (3.9)        |
| <b>Industry Median</b>                |      |        | <b>1.4</b> |       |       |         | <b>2.9</b>  | <b>146.0</b>    | <b>(1.1)</b> | <b>-</b>   | <b>22.0</b> | <b>(1.2)</b> | <b>0.5</b> | <b>-</b>    | <b>-</b>    | <b>(5.0)</b>  | <b>(3.8)</b> |
| <b>UTILITIES &amp; DOWNSTREAM OIL</b> |      |        |            |       |       |         |             |                 |              |            |             |              |            |             |             |               |              |
| KenGen                                | Jun  | 115.0  | 0.9        | 2.5   | 2.0   | 2.3     | 13.4        | 36,063.2        | 0.7          | 0.3        | 41.7        | 3.2          | 0.1        | 13.2        | 42.1        | 1.7           | 0.9          |
| Kenya Power                           | Jun  | 23.9   | 0.2        | 1.9   | 1.4   | 1.6     | 12.7        | 9,629.6         | (0.9)        | -          | 29.3        | (1.8)        | 0.1        | -           | -           | (3.0)         | (0.5)        |
| Total Kenya                           | Dec  | 27.3   | 0.2        | 21.9  | 15.8  | 20.4    | 13.1        | 1,203.9         | 17.3         | 1.9        | 184.1       | 1.2          | 0.1        | 9.4         | 11.1        | 9.4           | 4.0          |
| Umeme Ltd                             | Dec  | 196.9  | 1.5        | 17.8  | 10.0  | 15.9    | (0.9)       | 11,293.0        | 2.4          | 2.8        | 19.6        | 6.6          | 0.8        | 17.5        | 115.3       | 12.2          | 4.9          |
| <b>Industry Median</b>                |      |        | <b>2.7</b> |       |       |         | <b>12.9</b> | <b>10,461.3</b> | <b>1.6</b>   | <b>1.1</b> | <b>35.5</b> | <b>2.2</b>   | <b>0.1</b> | <b>11.3</b> | <b>26.6</b> | <b>4.4</b>    | <b>2.4</b>   |
| <b>INSURANCE</b>                      |      |        |            |       |       |         |             |                 |              |            |             |              |            |             |             |               |              |
| Britam INS                            | Dec  | 108.1  | 0.8        | 5.8   | 4.1   | 5.6     | 16.9        | 2,006.1         | 1.4          | -          | 10.1        | 4.0          | 0.6        | -           | -           | 13.9          | 2.02         |
| CIC INS                               | Dec  | 45.0   | 0.3        | 2.5   | 1.7   | 2.3     | 0.4         | 1,455.6         | 0.6          | 0.1        | 3.3         | 3.8          | 0.7        | 5.8         | 22.1        | 17.6          | 3.0          |
| Jubilee H. INS                        | Dec  | 97.6   | 0.7        | 200.0 | 170.0 | 176.0   | (4.9)       | 4,361.0         | 64.8         | 13.0       | 613.8       | 2.7          | 0.3        | 7.4         | 20.1        | 10.6          | 2.6          |
| Kenya Re INS                          | Dec  | 42.8   | 0.3        | 2.2   | 1.7   | 2.0     | 6.4         | 5,146.5         | 1.1          | 0.2        | 14.5        | 1.8          | 0.1        | 10.0        | 17.7        | 7.8           | 4.6          |
| Liberty (K) INS                       | Dec  | 22.5   | 0.2        | 5.7   | 3.5   | 5.5     | 49.1        | 446.2           | 1.3          | 0.0        | 17.2        | 4.4          | 0.3        | 0.7         | 3.0         | 7.3           | 1.5          |
| Sanlam INS                            | Dec  | 7.0    | 0.1        | 8.5   | 5.6   | 6.4     | 6.3         | 41.4            | (1.1)        | -          | 5.6         | (5.7)        | 1.1        | -           | -           | (19.8)        | (0.5)        |
| <b>Industry Median</b>                |      |        | <b>2.4</b> |       |       |         | <b>6.4</b>  | <b>1,730.9</b>  | <b>1.2</b>   | <b>0.1</b> | <b>12.3</b> | <b>3.3</b>   | <b>0.4</b> | <b>3.2</b>  | <b>10.3</b> | <b>9.7</b>    | <b>2.3</b>   |

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|-----------------------------------|------|---------|------------|---------|---------|---------|------------|---------------|--------------|------------|-------------|--------------|------------|------------|------------|--------------|--------------|
|                                   | end  | Cap***  | (%)        | High    | Low     | Price   | %          | val (USD)***  | (KES)        | (KES)      | (KES)       | ratio (x)    | ratio (x)  | yld %      | %          | %            | %            |
| <b>INVESTMENT</b>                 |      |         |            |         |         |         |            |               |              |            |             |              |            |            |            |              |              |
| Centum Investment                 | Mar  | 44.2    | 0.3        | 9.5     | 7.9     | 8.7     | 3.3        | 8,987.6       | 3.7          | 0.6        | 62.8        | 2.3          | 0.1        | 6.9        | 16.1       | 5.9          | 5.1          |
| Home Afrika                       | Dec  | 1.1     | 0.0        | 0.4     | 0.3     | 0.4     | (5.4)      | 130.5         | (0.1)        | -          | (5.3)       | (3.2)        | (0.1)      | -          | -          | N/A          | (0.9)        |
| Kurwitu Ventures                  | Dec  | 1.2     | 0.0        | 1,500.0 | 1,500.0 | 1,500.0 | -          | -             | (19.2)       | -          | 502.6       | (78.1)       | 3.0        | -          | -          | (3.8)        | (0.4)        |
| Olympia Capital                   | Feb  | 0.9     | 0.0        | 5.4     | 2.5     | 2.8     | (14.7)     | 137.8         | 0.6          | -          | 25.4        | 4.6          | 0.1        | -          | -          | 2.4          | 1.7          |
| Trans-Century Ltd                 | Dec  | 4.7     | 0.0        | 1.0     | 0.4     | 0.6     | 5.8        | 746.3         | (1.9)        | -          | (10.9)      | (0.3)        | (0.1)      | -          | -          | N/A          | (17.9)       |
| <b>Industry Median</b>            |      |         | <b>0.4</b> |         |         |         | <b>-</b>   | <b>137.8</b>  | <b>(0.1)</b> | <b>-</b>   | <b>25.4</b> | <b>(0.3)</b> | <b>0.1</b> | <b>-</b>   | <b>-</b>   | <b>(0.4)</b> | <b>(0.4)</b> |
| <b>INVESTMENT SERVICES</b>        |      |         |            |         |         |         |            |               |              |            |             |              |            |            |            |              |              |
| NSE                               | Dec  | 11.9    | 0.1        | 6.6     | 5.5     | 6.0     | (0.3)      | 1,628.1       | 0.1          | 0.2        | 7.0         | 84.6         | 0.9        | 2.7        | 225.6      | 1.0          | 0.9          |
| <b>MANUFACTURING &amp; ALLIED</b> |      |         |            |         |         |         |            |               |              |            |             |              |            |            |            |              |              |
| B.O.C K. Gases                    | Dec  | 13.3    | 0.1        | 90.3    | 67.0    | 88.8    | 8.2        | 303.7         | 10.1         | 6.1        | 92.6        | 8.7          | 1.0        | 6.8        | 59.6       | 11.0         | 9.2          |
| BAT Kenya                         | Dec  | 311.7   | 2.4        | 457.3   | 401.3   | 407.5   | -          | 47,650.3      | 55.7         | 50.0       | 162.5       | 7.3          | 2.5        | 12.3       | 89.8       | 34.3         | 23.2         |
| Carbacid                          | July | 32.8    | 0.2        | 17.6    | 12.5    | 16.8    | 12.0       | 1,339.3       | 3.5          | 1.7        | 16.6        | 4.8          | 1.0        | 10.1       | 48.7       | 21.1         | 16.9         |
| E.A. Breweries                    | Jun  | 934.6   | 7.1        | 167.0   | 100.0   | 154.5   | 35.5       | 131,884.9     | 11.8         | 1.0        | 48.9        | 13.1         | 3.2        | 0.6        | 8.5        | 24.1         | 6.5          |
| Flame Tree                        | Dec  | 1.6     | 0.0        | 1.4     | 1.0     | 1.2     | 15.4       | 28.3          | (0.4)        | -          | 7.4         | (2.9)        | 0.2        | -          | -          | (5.7)        | (1.9)        |
| Kenya Orchards                    | Dec  | 1.9     | 0.0        | 19.5    | 15.0    | 19.5    | -          | -             | 0.1          | -          | 2.1         | 142.0        | 9.2        | -          | -          | 6.5          | 1.3          |
| Mumias Sugar                      | Jun  | 3.2     | 0.0        | 0.3     | 0.3     | 0.3     | -          | -             | (9.6)        | -          | (10.4)      | (0.0)        | (0.0)      | -          | -          | N/A          | (95.4)       |
| Unga Group                        | Jun  | 8.4     | 0.1        | 20.0    | 13.5    | 14.5    | (13.9)     | 120.6         | (15.4)       | -          | 72.5        | (0.9)        | 0.2        | -          | -          | (21.3)       | (10.7)       |
| <b>Industry Median</b>            |      |         | <b>9.9</b> |         |         |         | <b>4.1</b> | <b>212.2</b>  | <b>1.8</b>   | <b>0.5</b> | <b>32.8</b> | <b>6.1</b>   | <b>1.0</b> | <b>0.3</b> | <b>4.2</b> | <b>5.5</b>   | <b>3.9</b>   |
| <b>TELECO</b>                     |      |         |            |         |         |         |            |               |              |            |             |              |            |            |            |              |              |
| Safaricom                         | Mar  | 5,332.7 | 40.4       | 19.7    | 11.7    | 17.4    | 25.2       | 1,038,696.8   | 1.6          | 1.2        | 5.6         | 11.1         | 3.1        | 6.9        | 76.3       | 27.8         | 9.8          |
| <b>REIT</b>                       |      |         |            |         |         |         |            |               |              |            |             |              |            |            |            |              |              |
| LAPTRUST I-REIT                   | Dec  | 53.0    | 0.4        | 20.0    | 20.0    | 20.0    | -          | 68,970.2      | 0.3          | -          | 20.3        | 69.5         | 1.0        | -          | -          | 1.4          | 1.4          |

### APPENDIX

**N/A: Metric considered an outlier if: (150.0%>X>-150.0%)**

*\*Based on Trailing Earnings*

*\*\*Includes Interim and Final DPS declared*

*\*\*\*Based on a 3 month daily trading average*

*\*\*\*\*Market Capitalization recorded in USD MN*

*\*\*\*\*\*Market Trading Multiples are Weighted against respective counter Market Capitalization*

# DYER & BLAIR INVESTMENT BANK

## MARKET TRADING MULTIPLES

*Founder Member of the Nairobi Securities Exchange*



### COMPANY INVESTMENT RATINGS

**Buy:** Share price may generate more than 15.0% upside over the next 12 months

**Overweight:** Share price may generate between 10.0% and 15.0% upside over the next 12 months

**Hold:** Share price may fall within the range of +/- 10% over the next 12 months

**Take Profit:** Target price has been attained. Look to accumulate at lower levels. Company fundamentals however remain strong

**Underweight:** Share price may generate between 10.0% and 15.0% downside over the next 12 months

**Sell:** Share price may generate more than 15.0% downside over the next 12 months, significant business and/or financial risks present, industry concerns

**Not Rated:** Counter is not within regular research coverage

### SECTOR INVESTMENT RATINGS

**Overweight:** Industry performance better than that of the whole market

**Equal weight:** Industry performance about the same as that of the whole market

**Underweight:** Industry performance worse than that of the whole market

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