DYER & BLAIR

INVESTMENT BANK

WE KNOW. YOU KNOW.

WEBINAR:

LET'S TALK FINANCIAL GOALS

In Partnership with

August 10, 2021

TOPICS

- 1. Who are Investors Trust (ITA)
- 2. Products and Offerings
- 3. Evolution
- 4 Index Series (S&P and MSCI)
- 5. Access Portfolio
- 6. Q&A

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

An introduction to Investors Trust

Who are Investors Trust?

QUICK LOOK

GROUP OVERVIEW

- Incorporated in 2002
- Approximately 70,000 clients around the globe
- USD 2.4 billion assets under management
- Servicing clients in more than 100 countries through global affiliates

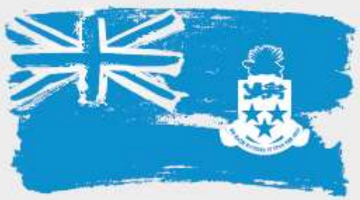
Who are Investors Trust?

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

MULTIPLE JURISDICTIONS
GREATER OPPORTUNITY

ITA International Holdings is the ultimate parent company of **Investors Trust Assurance SPC** based out of the Cayman Islands, **ITA International Insurer**, a Puerto Rico based and licensed company, both rated "A-" by AM Best, and **ITA Asia Limited**, a Labuan-licensed company based in Malaysia.

THE JURISDICTIONS



CAYMAN ISLANDS

The Cayman Islands maintains a sophisticated financial regulatory regime under the control of the Cayman Islands Monetary Authority (CIMA).

MALAYSIA

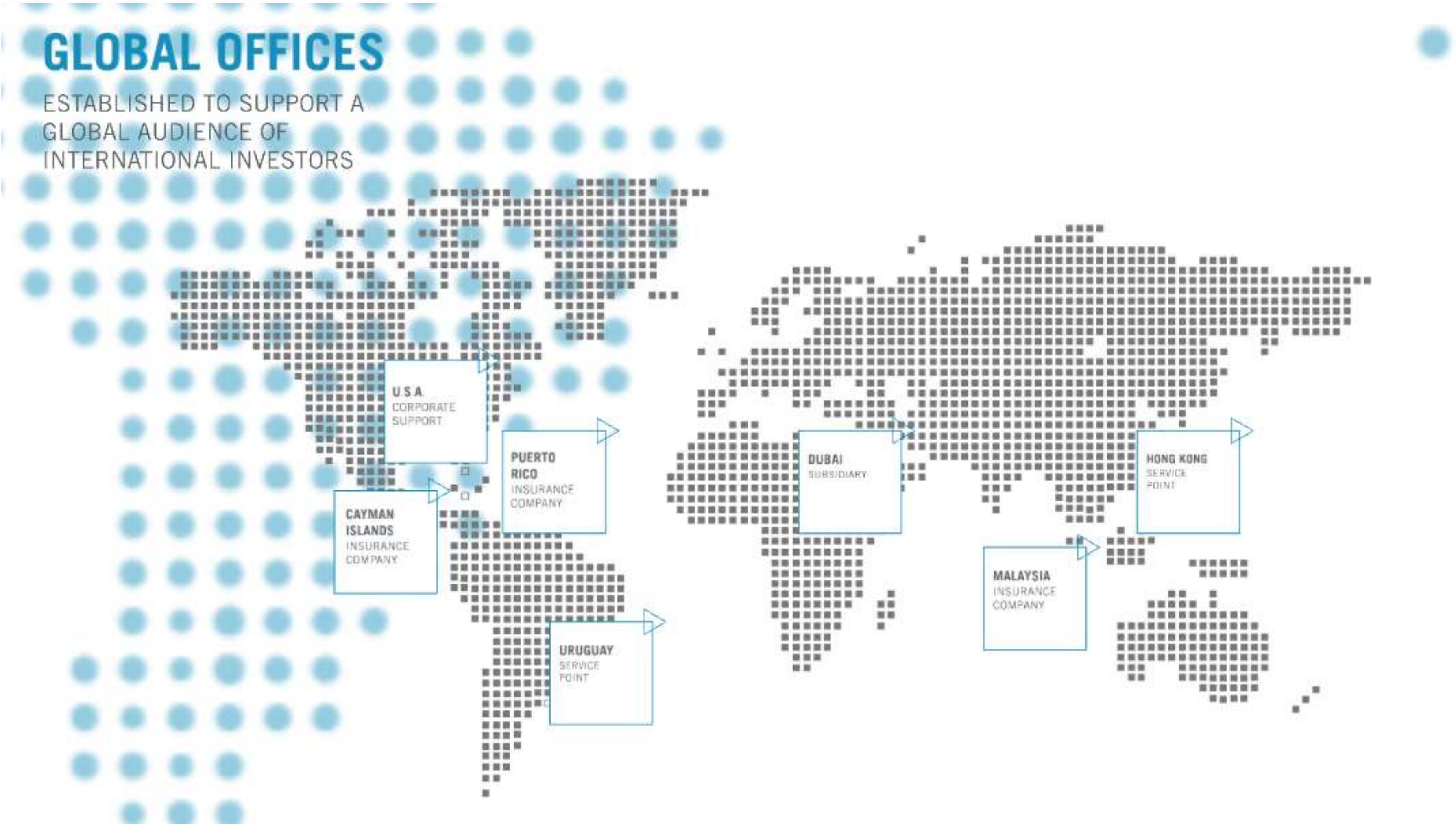
It has an unambiguous financial structure that provides an ideal environment for international businesses to house their global transactions and deals.

PUERTO RICO

The unique interplay between island and federal tax laws creates the ideal environment for financial institutions and global businesses.

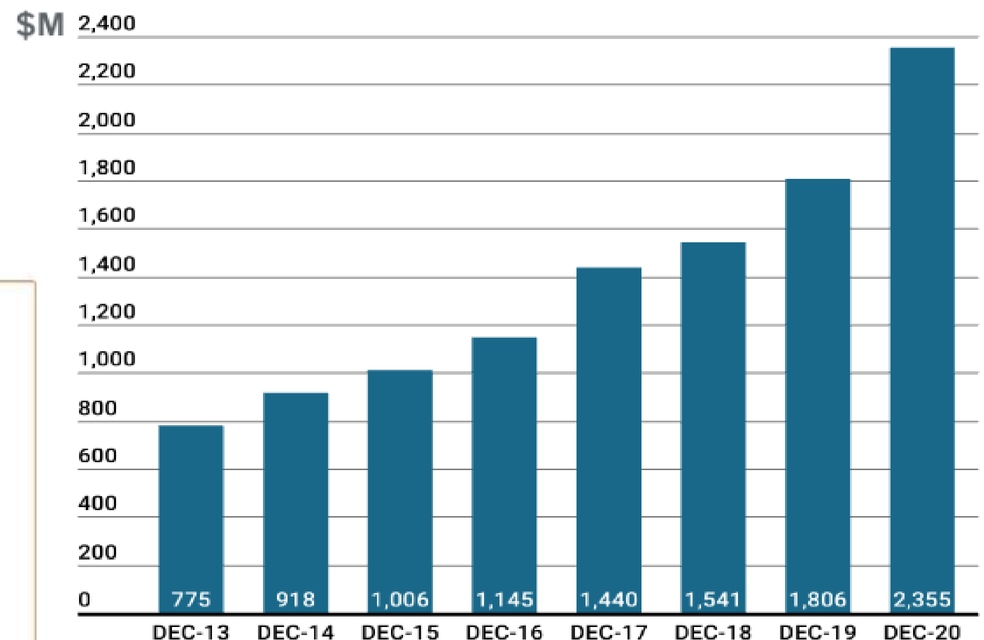
DYER & BLAIR
INVESTMENT BANK

Who are Investors Trust?



Who are Investors Trust?

ASSETS UNDER MANAGEMENT




A.M. Best Company

certifies that

Investors Trust Assurance SPC

has a

Best's Financial Strength Rating

of

A- (Excellent)

Who are Investors Trust?

BOUTIQUE SERVICES

OUR APPROACH

"Working with a boutique firm can offer an alternative for IFAs who are looking for something different from the large firm experience."

We have a clear strategy:
provide the most competitive unit-linked products for international investors

We serve a specific niche:
emerging and frontier markets

We have local presence:
affiliated offices in each of our key regions

We offer a state-of-the-art platform:
unique tools and paperless operations

- ✔ Highly rated institution
- ✔ Designed specially for international investors
- ✔ Open architecture platform
- ✔ Wide range of investment products
- ✔ Multi-language support
- ✔ State-of-the-art Internet platform

Who are Investors Trust?

EN ES PT CHT CHS JP RU KOR

Anywhere and anytime

Enjoy all of these same great tools and resources from your desktop, laptop or mobile device with the same convenience and ease.

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

ITA’s Product Offerings

Product Offerings

INVESTMENT PLANS

Options to suit every investor

UP TO 25 YEARS

Investors Trust's platform includes unit-linked investment products ranging from lump sum to regular savings plans of up to 25 years

Investment plans can be personalized to meet the financial goals of each particular client

Innovative products with Capital Protection

EVOLUTION (EVO)
THE NEW GENERATION OF SAVINGS PLANS

PLATINUM (PLA)
THE ULTIMATE INVESTMENT CHOICE

S&P 500 INDEX (S&P)
UNLIMITED GROWTH WITH DOWNSIDE PROTECTION

MSCI EAFE INDEX (MSCI)
ENTER A WORLD OF OPPORTUNITY WITH A PEACE OF MIND

FIXED INCOME PORTFOLIO (FIP)
LOW RISK INVESTMENT... ...WITH STEADY INCOME

ACCESS PORTFOLIO (ACS)
THE GATEWAY TO INVESTMENT DIVERSIFICATION

Product Offerings

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

INVESTMENT PLANS

Options to suit every investor

UP TO 25 YEARS — Investors Trust's platform includes unit-linked investment products ranging from lump sum to regular savings plans of up to 25 years

Investment plans can be personalized to meet the financial goals of each particular client

Innovative products with Capital Protection

EVO	PLA	S&P	MSCI	FIP	ACS
EVOLUTION	**PLATINUM**	**S&P 500 INDEX**	**MSCI EAFE INDEX**	**FIXED INCOME PORTFOLIO**	**ACCESS PORTFOLIO**
THE NEW GENERATION OF SAVINGS PLANS	THE ULTIMATE INVESTMENT CHOICE	UNLIMITED GROWTH WITH DOWNSIDE PROTECTION	ENTER A WORLD OF OPPORTUNITY WITH A PEACE OF MIND	LOW RISK INVESTMENT... ...WITH STEADY INCOME	THE GATEWAY TO INVESTMENT DIVERSIFICATION

DYER & BLAIR
INVESTMENT BANK

Evolution

Evolution

EVOLUTION

THE MOST EFFICIENT INVESTMENT VEHICLE TO HELP YOU REACH YOUR FINANCIAL GOALS

Programmed savings plan in which the client has the freedom to choose the investment amount, frequency, and time horizon.

18-80

Available for prospective clients between the ages of 18 and 80.

Flexible structure that allows clients to adapt to changes in their investment life.

Evolution

EVOLUTION
PRODUCT
DETAILS

Minimum Regular Contribution:
USD/EUR/GBP 100 Monthly

Investment Terms:
5, 10, 15, 20, and 25 years

Evolution

EVOLUTION
PRODUCT
DETAILS

Minimum Regular Contribution:
USD/EUR/GBP 100 Monthly

Investment Terms:
5, 10, 15, 20, and 25 years

Credit Cards:
Visa, MasterCard, American Express, Diners Club, JCB

NO CREDIT CARD COLLECTION FEES

Wire Transfers

EVOLUTION
PRODUCT
DETAILS

Minimum Regular Contribution:
USD/EUR/GBP 100 Monthly

Investment Terms:
5, 10, 15, 20, and 25 years

Credit Cards:
Visa, MasterCard, American Express, Diners Club, JCB

NO CREDIT CARD COLLECTION FEES

Wire Transfers

Extra Allocations

Annual Investment Amounts	Allocation Rates
USD/EUR/GBP 1,200 – 1,799	100%
USD/EUR/GBP 1,800 – 3,599	101%
USD/EUR/GBP 3,600 – 5,399	102%
USD/EUR/GBP 5,400 – 7,199	103%
USD/EUR/GBP 7,200 – 13,499	104%
USD/EUR/GBP 13,500 or greater	105%

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

EVO

WHY EVOLUTION?

- Direct access to world-class funds
- Free Partial Surrenders
- Ability to increase and decrease contribution
- Free fund transfers
- Ability to make billing changes without penalties
- Extra Allocation of up to 105% of the paid contributions throughout the life of the plan
- Loyalty Bonus of 7.5% at year 10 and 5% every 5 years thereafter

DYER & BLAIR
INVESTMENT BANK

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

Index Series (S&P and MSCI)

Index Series

S&P 500 INDEX
UNLIMITED GROWTH WITH DOWNSIDE PROTECTION

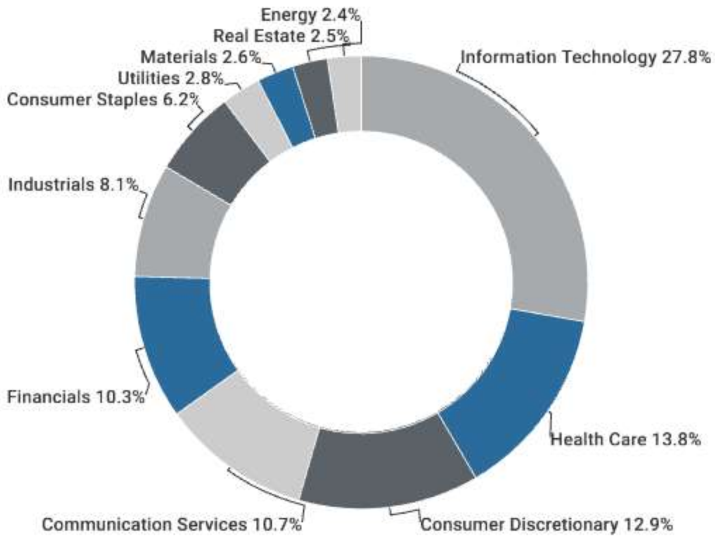
MSCI EAFE INDEX
ENTER A WORLD OF OPPORTUNITY WITH A PEACE OF MIND

- Investment Terms: 10, 15 and 20 year regular contribution plans
- Currency: USD
- Principal Protected[1]
- 100% Participation in the growth of the S&P 500 Index
- 100% Participation in the growth of the MSCI EAFE Index

S&P 500 INDEX
COMPOSITION[1]

Top Companies By Weight

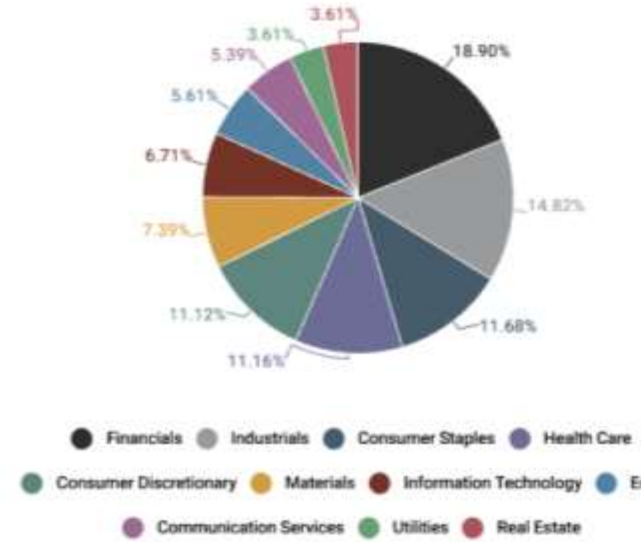
Companies	Sector
Apple Inc.	Information Technology
Microsoft Corp	Information Technology
Amazon Inc	Consumer Discretionary
Facebook Inc	Communication Services
Tesla, Inc	Consumer Discretionary
Alphabet Inc A	Communication Services
Alphabet Inc C	Communication Services
Berkshire Hathaway B	Financials
Johnson & Johnson	Health Care
JP Morgan Chase & Co	Financials



MSCI EAFE INDEX

INDEX CONSTRUCTION

SECTOR WEIGHTS



TOP 10 CONSTITUENTS

	Country	Float Adj Mkt Cap (USD Billions)	Index Wt. (%)	Sector
NESTLE	CH	359.12	2.12	Cons Staples
ASML HLDG	NL	288.24	1.70	Info Tech
ROCHE HOLDING GENUSS	CH	264.92	1.56	Health Care
LVMH MOET HENNESSY	FR	217.72	1.28	Cons Discr
NOVARTIS	CH	202.54	1.20	Health Care
TOYOTA MOTOR CORP	JP	185.55	1.10	Cons Discr
ASTRAZENECA	GB	157.46	0.93	Health Care
UNILEVER PLC (GB)	GB	153.66	0.91	Cons Staples
AIA GROUP	HK	150.29	0.89	Financials
SAP	DE	147.17	0.87	Info Tech
Total		2,126.67	12.55	

Index Series

S&P 500 INDEX

UNLIMITED GROWTH WITH DOWNSIDE PROTECTION

UNLIMITED GROWTH WITH DOWNSIDE PROTECTION

Regular Contribution Plans

S&P 500 INDEX
10 Year Plan

100% Principal Protection [1]
(guaranteed at maturity)

S&P 500 INDEX
15 Year Plan

140% Principal Protection [1]
(guaranteed at maturity)

S&P 500 INDEX
20 Year Plan

160% Principal Protection [1]
(guaranteed at maturity)

MSCI EAFE INDEX

ENTER A WORLD OF OPPORTUNITY WITH A PEACE OF MIND

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

Access Portfolio

Access Portfolio

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

ACCESS PORTFOLIO

THE GATEWAY TO INVESTMENT DIVERSIFICATION

ACS

- Tax-efficient portfolio bond structure
- Open architecture platform that provides access to a wide spectrum of investment options
- Three different charge-structures to choose from: Access Portfolio 5000 Series, Access Portfolio 8000 Series or Access Portfolio Plus
- Flexibility to choose your plan currency from USD ($), EUR (€) or GBP (£)
- No establishment charges and no charges for currency exchange or asset transfers

DYER & BLAIR
INVESTMENT BANK

Access Portfolio

ACCESS PORTFOLIO

WHAT IS A PORTFOLIO BOND?

ACS

A Portfolio Bond is an open structure unit-linked investment policy.

Therefore, it works like a brokerage account with the added advantages from the Investors Trust products that you already know, like a trust structure and the ability to add beneficiaries.

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

ACS

ACCESS PORTFOLIO

WHAT TYPE OF ASSETS CAN YOU HOLD IN ACCESS PORTFOLIO?

- Global equities
- Bonds
- Exchange Traded Funds (ETFs)
- Mutual Funds
- Structured Products

Investors Trust
GLOBAL EXPERTISE COMMITTED TO YOUR MARKET

ACS

ACCESS PORTFOLIO
THREE OPTIONS TO CHOOSE FROM

ACCESS PORTFOLIO 5000

ACCESS PORTFOLIO 8000

ACCESS PORTFOLIO PLUS

DYER & BLAIR
INVESTMENT BANK

Access Portfolio

ACCESS PORTFOLIO

ADDITIONAL FEATURES

ACS

- No establishment charges
- No charges for currency exchange
- No charges for asset transfers
- No custody charges [1]

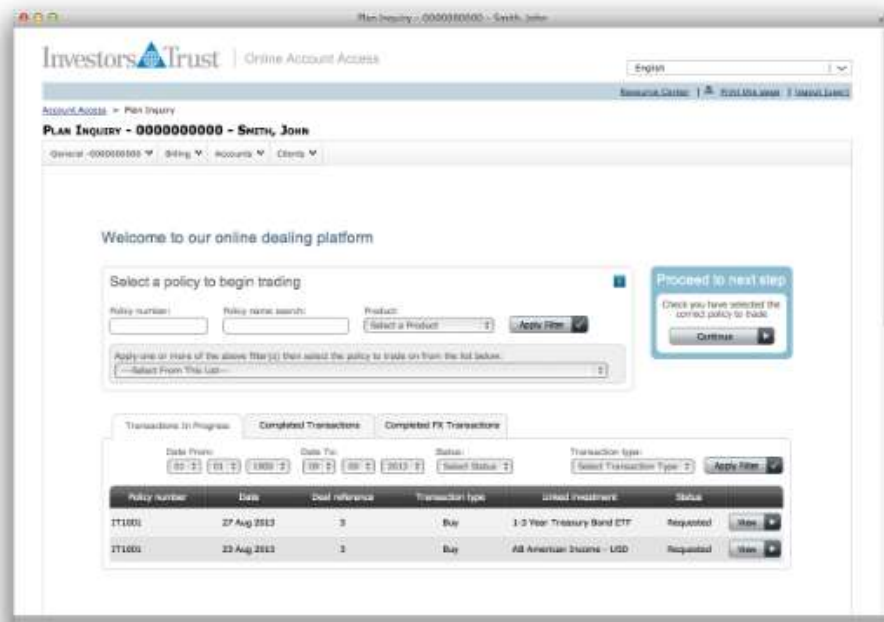
1. Except for assets that generate additional custody charges

Access Portfolio

ACCESS PORTFOLIO

ADDITIONAL FEATURES

- Complete online access to the portfolio
- Ability to request sales and purchases
- Valuation available 24/7



Q&A

For further queries, feel free to email:
privatewealth@dyerandblair.com
research@dyerandblair.com

DYER & BLAIR

INVESTMENT BANK

WE KNOW. YOU KNOW.

Dyer and Blair Investment Bank
7th Floor, Goodman Tower, Waiyaki Way
P.O.BOX 45396 -00100, Nairobi, Kenya
www.dyerandbair.com | +254 709 930 000