DYER & BLAIR INVESTMENT BANK WEEKLY MARKET WRAP UP

Founder Member of the Nairobi Securities Exchange

20th September 2019



KENYA EQUITIES: INDICES & MARKET METRICS MOVEMENT done

| Index | 0 wk | 1 wk | 1 m | 3 m | 6 m | 12 m | Y-T-D |
|------------------|-----------|------|--------|--------|--------|--------|--------|
| NASI | 144.98 | 0.01 | (0.03) | (0.02) | (0.09) | (0.00) | 0.03 |
| NSE-20 | 2,442.50 | 0.00 | (0.01) | (0.08) | (0.15) | (0.14) | (0.14) |
| DBIB Select | 84.04 | 0.00 | (0.02) | (0.01) | (0.04) | 0.01 | (0.02) |
| FTSE 15 | 183.47 | 0.01 | (0.00) | (0.00) | (80.0) | 0.03 | 0.06 |
| FTSE 25 | 192.92 | 0.01 | (0.06) | 0.01 | (0.07) | 0.04 | 0.09 |
| FTSE Frontier 50 | 43,671.66 | 0.02 | (1.00) | (0.08) | (0.06) | (0.08) | 0.01 |

(Source: NSE, Bloomberg, DBIB Research)

| Market Metrics | 0 wk | 1 wk | 1 m | 3 m | 6 m | 12 m |
|-------------------------|----------|--------|----------|----------|----------|--------|
| Market Cap. (USD m) | 2,182.70 | 0.01 | (0.05) | (0.03) | (0.09) | 0.02 |
| Market Turnover (USD m) | 27.32 | 0.58 | (0.08) | 0.02 | (0.20) | 0.00 |
| Market P/E (x) | 13.94 | 0.01 | (0.03) | (0.02) | (0.03) | (0.10) |
| Market Div. yld (%) | 6.46 | (5.93) | 25.98 | 14.37 | 184.02 | 164.23 |
| Market ROE (%) | 34.16 | (9.76) | (224.42) | (297.56) | (385.22) | 162.08 |

(Source: NSE, DBIB Research)

KENYA FIXED INCOME: YIELDS & MARKET METRICS MOVEMENT

| | 0 wk | 1 wk | 1 m | 3 m | 6 m | 12 m |
|-------------------------|-------|--------|--------|---------|----------|----------|
| FTSE Bond Index | 98.58 | 0.00 | 0.00 | 0.01 | 0.02 | 0.04 |
| Market Turnover (USD m) | 76.08 | (0.03) | 0.09 | (0.64) | (0.48) | (0.24) |
| 91-day T-Bill (%) | 6.37 | 5.30 | (3.00) | (44.60) | (132.90) | (125.20) |
| 5 year rate (%) | 10.32 | 14.38 | 35.25 | (18.12) | (64.37) | (138.12) |
| Interbank Lending (%) | 7.04 | 70.00 | 355.00 | 426.00 | 478.00 | 349.00 |

(Source: CBK, NSE)

KENYA MACRO METRICS MOVEMENT

| | 0 wk | 1 wk | 1m | 3m | 6m | 12m |
|--------------------------|--------|--------|--------|--------|--------|------|
| KES/USD | 103.83 | (0.00) | (0.01) | (0.01) | (0.01) | 0.00 |
| KES/GBP | 129.67 | (0.01) | (0.02) | 0.03 | 0.02 | 0.01 |
| KES/EUR | 114.88 | (0.01) | 0.00 | 0.01 | (0.00) | 0.03 |
| Fx reserve: Import Cover | 5.72 | (0.03) | (0.15) | (0.10) | 0.32 | 0.08 |
| Inflation | 5.00 | - | - | (70) | 65 | (70) |
| CBR | 9.00 | - | - | - | - | |

(Source: CBK, NSE)

TABLE OF CONTENTS

| Equity Market Sum Up | 2 |
|----------------------------|---|
| From the Fixed Income Desk | 3 |
| EAC Markets Snapshot | 4 |
| Market News | 5 |
| Upcoming Actions | 6 |
| Equity Markets | 6 |
| Fixed Income Markets | 6 |

RESEARCH DEPARTMENT

EDWIN CHUI

Head of Research

FAITH MWISYWA

EBBY WACHIRA

MARY MUKURIA

CYNTHIA WAMBUI

BHAVIKA BABLA

research@dyerandblair.com

IN THIS WEEK'S ISSUE...

Weekly equity turnover advanced by 58.1% w-o-w to close at USD 27.32 (KES 2.8 BN).

Both the **NSE 20** and **NASI** edged up by 0.5% and 0.8% wo-w to close at 2,442.50 and 144.98 respectively.

EQUITY MARKET SUM UP

Weekly equity turnover advanced by 58.1% w-o-w to close at USD 27.32 MN (KES 2.8 BN). Both the NSE 20 and NASI indices edged up by 0.5% and 0.8% w-o-w to close at 2,442.50 and 144.98 respectively.

The banking sector turnover stood at KES 1.5 BN compared to KES 0.6 BN posted the previous week. 6 stocks advanced, 2 declined while 4 held constant during the week. KCB emerged as top gainer, rising by 4.2% w-o-w to close at KES 40.10 whereas I&M Holdings was the biggest loser in the sector shedding 1.4% w-o-w to close at KES 45.0.

Week-on-Week Performance

| Top gainers | % | Top Losers | % | Top Traders | USD m |
|---------------------|------|------------------|--------|---------------|-------|
| Eaagads | 19.4 | B.O.C Kenya | (11.1) | KCB Group | 6.31 |
| Longhorn | 18.2 | E.A. Cables | (8.5) | B.A.T (K) | 4.30 |
| E.A Portland Cement | 14.1 | Liberty Kenya | (8.4) | Safaricom | 4.22 |
| Kakuzi | 10.0 | Flame Tree Group | (8.3) | Equity Group | 4.12 |
| TPS Serena | 10.0 | N.S.E | (7.9) | E.A Breweries | 2.92 |

(Source: NSE, DBIB Research)

Y-T-D Performance

| Top gainers | % | Top Losers | % |
|---------------------|------|--------------------|--------|
| Sameer Africa | 70.3 | Kenya Airways | (71.7) |
| Longhorn Publishers | 43.6 | Uchumi Supermarket | (62.5) |
| Express Kenya | 42.0 | Mumias Sugar | (51.7) |
| Kakuzi | 24.2 | Nation Media | (39.4) |
| Safaricom | 23.2 | Kenya Re Insurance | (38.1) |

(Source: NSE, DBIB Research)

Weekly Foreign Performance

| Top Weekly Buys | % Purchase | Top Weekly Sales | % Sold |
|------------------|------------|------------------|--------|
| Crown Paints | 100.0 | B.O.C Kenya | 99.4 |
| Stanbic Holdings | 99.6 | B.A.T (K) | 97.4 |
| B.A.T (K) | 99.5 | Barclays BNK | 95.3 |
| E.A Breweries | 89.7 | Britam INS | 88.4 |
| KCB Group | 87.4 | Jubilee INS | 86.1 |

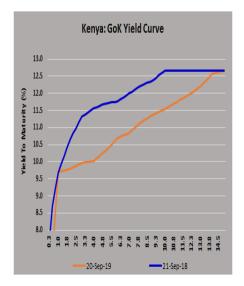
(Source: NSE, DBIB Research)

Y-T-D Foreign Performance

| Top Foreign Buys | % Purchase | Top Foreign Sales | % Sold |
|------------------|------------|-------------------|--------------|
| Bank of Kigali | 99.9 | Bank of Kigali | 100.0 |
| B.A.T (K) | 97.6 | Kakuzi | 95.5 |
| Umeme | 96.7 | B.A.T (K) | 91.5 |
| Crown Paints | 92.9 | Jubilee INS | 84.3 |
| E.A Breweries | 84.5 | Kenya Re | 75. <u>5</u> |

(Source: NSE, DBIB Research)

This week, bond turnover slightly dropped by 3.1% w-o-w to close at USD 76.08 MN (KES 7.9 BN).



(Source: CBK, DBIB Research)



(Source: CBK, DBIB Research)

FROM THE FIXED INCOME DESK

This week, bond turnover slightly dropped by 3.1% w-o-w to close at USD 76.08 MN (KES 7.9 BN). The most traded bonds were the fixed coupon bonds issue number FXD2/2016/9yr and infrastructure bond issue number IFB1/2016/9yr which recorded turnovers of KES 1.3 BN and 1.7BN respectively. They collectively accounted for 37.8% of the week's turnover. FXD2/2016/9yr traded between 11.58% and 10.86% whereas IFB1/2016/9yr traded between 10.28% and 9.54%.

September Primary Bond Auction Results

The government accepted all bids from September's reopened papers issue numbers FXD1/2018/15 and FXD2/2019/15. Out of a targeted KES 50.0 BN, the government received and accepted KES 15.2 BN from FXD1/2018/15 and KES 17.4 BN from FXD2/2019/15. Total amount received stood at KES 32.6 BN representing a 65.3% subscription rate. The weighted average rate of accepted bids stood at 12.56% for FXD1/2018/15 and 12.67% for FXD2/2019/15.

Top Trades for the Week ending 20 September 2019.

| | | | | | | Total |
|--------------|-----------------|-------|--------|--------|---------|--------------|
| | | | Coupon | Yield | Price | <u>Value</u> |
| Trading Date | Issue No. | Years | (%) | (%) | (%) | (KES m) |
| 16-Sep | FXD2/2019/15Yr | 14.6 | 12.734 | 12.400 | 106.599 | 620.0 |
| 19-Sep | FXD 3/2019/10Yr | 9.9 | 11.517 | 11.530 | 100.880 | 520.0 |
| 19-Sep | IFB 1/2016/9Yr | 5.6 | 12.500 | 10.000 | 112.510 | 500.0 |
| 19-Sep | IFB 1/2018/20Yr | 19.1 | 11.950 | 11.050 | 109.890 | 500.0 |
| 19-Sep | FXD 3/2019/10Yr | 9.9 | 11.517 | 11.580 | 100.590 | 400.0 |
| 17-Sep | FXD1/2012/15Yr | 8.0 | 11.000 | 11.200 | 98.991 | 203.2 |
| 16-Sep | FXD 2/2019/10Yr | 9.5 | 12.300 | 11.525 | 109.606 | 200.0 |
| 16-Sep | FXD3/2007/15Yr | 3.1 | 12.500 | 9.850 | 111.332 | 200.0 |
| 16-Sep | IFB 1/2013/12Yr | 6.0 | 11.000 | 10.021 | 108.464 | 200.0 |
| 17-Sep | FXD3/2019/15Yr | 14.8 | 12.340 | 12.350 | 101.591 | 200.0 |

(Source: NSE, DBIB Research)

Treasury Bill auction for the week ending 20 September 2019.

| <u>Instrument</u> | Amount Bio | Amount Bids Received Subscription Bids Accepted | | | Yield | W-0-W |
|-------------------|------------|---|----------|----------|-------|--------|
| | (KES Bn) | (KES Bn) | Rate (%) | (KES Bn) | (%) | bps ch |
| 91-day | 4.0 | 0.684 | 17.10 | 0.681 | 6.368 | 5.3 |
| 182-day | 10.0 | 0.709 | 7.09 | 0.708 | 7.150 | 0.7 |
| 364-day | 10.0 | 23.499 | 234.99 | 19.869 | 9.705 | 12.3 |

(Source: NSE, DBIB Research)

Rwanda: The RSE RSI and RASI indices declined by 0.8% and 0.1% w-o-w to close at 124.98 and 135.84 respectively.

Tanzania: The DSE TSI and DSEI indices rose by 1.2% and 0.9% w-o-w to close at 3,332.50 and 1926.10 respectively.

EAC MARKETS SNAPSHOT

Rwanda: The RSE RSI and RASI indices declined 0.8% and 0.1% w-o-w to close at 124.98 and 135.84 respectively. Weekly turnover stood at RWF 0.43MN compared to RWF 2.3 MN recorded the previous week.

Tanzania: The DSE TSI and DSEI indices rose by 1.2% and 0.9% w-o-w to close at 3,332.50 and 1926.10 respectively. Total weekly turnover stood at TZS 506.0 BN compared to TZS 184.7 MN reported the previous week.

| | Week's | Week's | Current | Price | w-o-w | y-t-d | Turnover | Turnover |
|------------------------------------|------------|-----------|-------------|-------|----------|----------|------------|-----------|
| | High (L.C) | Low(L.C) | Price (L.C) | (KES) | change % | change % | (L.C MN) | (KES MN) |
| Rwanda Stock Exchange (RSE) | | | - | | - | - | | |
| Bank of Kigali | 273 | 270 | 270 | 30 | (1.1) | (2.9) | 0.08 | 0.01 |
| Bralirwa | 142 | 141 | 141 | 16 | (1.4) | (6.0) | 0.16 | 0.02 |
| Cyrstal Telecom Ltd | 65 | 63 | 65 | 7 | 0.0 | 25.0 | 0.18 | 0.02 |
| I&M Rwanda | 90 | 90 | 90 | 10 | 0.0 | (1.1) | 0.01 | 0.00 |
| Dar Es Salaam Stock Exchange (DSE) | | | - | | | | | |
| African Barrick Gold (ACA) | 6,850 | 6,850 | 6,850 | 310 | 0.0 | 28.8 | - | - |
| CRDB Bank | 100 | 100 | 100 | 5 | 0.0 | (31.0) | 235.33 | 10.63 |
| Dar Es Salaam Community Bank (DCB) | 340 | 340 | 340 | 15 | 0.0 | 0.0 | - | - |
| DSE | 1,080 | 1,060 | 1,060 | 48 | (1.9) | (27.4) | 1.79 | 0.08 |
| Maendeleo (MBP) | 490 | 490 | 490 | 22 | 0.0 | (2.0) | - | - |
| National Microfinance Bank (NMB) | 2,240 | 2,240 | 2,240 | 101 | 0.0 | 13.1 | - | - |
| Precision Air Services (PAL) | 400 | 400 | 400 | 18 | 0.0 | 0.0 | - | - |
| Swissport Tanzania (SWIS) | 1,600 | 1,600 | 1,600 | 72 | 0.0 | (31.6) | 0.10 | 0.00 |
| Tanzania Breweries (TBL) | 11,400 | 10,900 | 11,400 | 515 | 4.6 | (11.6) | 5,951.77 | 268.92 |
| Tanga Cement Company (TCCL) | 600 | 600 | 600 | 27 | 0.0 | (6.3) | - | - |
| Tanzania Cigarette Company (TCC) | 17,000 | 17,000 | 17,000 | 768 | 0.0 | 0.0 | - | - |
| Tanzania Portland Cement (TPCC) | 2,080 | 2,000 | 2,000 | 90 | 0.0 | (3.8) | 4.89 | 0.22 |
| Tanzania Tea Packers (TTP) | 120 | 120 | 120 | 5 | 0.0 | 0.0 | - | - |
| TOL Gases | 660 | 660 | 660 | 30 | 0.0 | 0.0 | 0.00 | 0.00 |
| Swala | 490 | 490 | 490 | 22 | 0.0 | 0.0 | - | - |
| Mucoba Bank | 400 | 400 | 400 | 18 | 0.0 | 0.0 | - | - |
| YETU | 550 | 550 | 550 | 25 | 0.0 | (8.3) | - | - |
| MCB | 500 | 500 | 500 | 23 | 0.0 | 0.0 | - | - |
| MKCB | 780 | 780 | 780 | 35 | 0.0 | (2.5) | - | - |
| Vodacom | 850 | 800 | 850 | 38 | 6.3 | 13.3 | 499,800.06 | 22,582.69 |
| TICL | 385 | 385 | 385 | 17 | 0.0 | 0.0 | 0.00 | 0.00 |
| NICO | 175 | 175 | 175 | 8 | 0.0 | (35.2) | 4.20 | 0.19 |

(Source: RSE, DSE, DBIB Research) *L.C refers to Local Currency

Kenya Market News

Kenya Power announces Profit Warning

Kenya powers FY19 earnings are expected to decline by more than 25% Kenya Power has issued a notice that its full year earnings for the period ending 31 December 2019 are expected to decline by more than 25.0% from the KES 1.9 BN recorded in FY18.Management attributes this primarily to increased non-fuel costs. As at 1H19, Kenya Power recorded a 16.0% y-o-y drop in profits after tax to KES 2.5 BN on the back of a 4.0% y-o-y increase in operating costs to KES 61.7 BN driven by an 18.8% y-o-y increase in non-fuel costs to KES 32.6 BN. (Source: Company Filings, DBIB Research).

East African Market News

Tanzania Cigarette Public Limited Company (TCC) 1H19 Earnings

TCC released their 1H19 earnings posting a 16.8% y-o -y growth in profit after tax to TZS 26.7 BN

TCC released their 1H19 earnings, posting a 16.8% y-o-y growth in profit after tax to TZS 26.7 BN. Gross revenue grew by 7.8% y-o-y to KES 227.8 BN while excise duty rose 2.8% y-o-y to TZS 73.9 BN placing net sales at TZS 153.9 BN. Cost of sales advanced by 12.2% y-o-y to TZS 67.6 BN in line with growth in turnover. Overall gross profit margin recorded a 4 bps y-o-y rise to 37.9%. Operating expenses minimally rose by 1.9% y-o-y to TZS 47.1 BN. Total assets were fairly flat growing by 0.7% y-o-y to TZS 206.6 BN. Net working capital rose 1.6% y-o-y to TZS 108.7 BN following a 7.5% y-o-y growth in current assets to TZS 181.1 BN and a 17.6% y-o-y growth in current liabilities to TZS 72.3 BN. Total shareholder funds stood at TZS 191.9 BN compared to TZS 190.2 BN posted in 1H18. The company generated TZS 79.8 BN in operating cash flows compared to TZS 23.6 BN in 1H18. Net cash used in investing activities declined by 4.5% y-o-y to TZS 6.2 BN whereas financing activities grew by 25.0% y-o-y to TZS 25.0 BN. Cash and cash equivalents at the end of the period stood at TZS 56.4 BN compared to TZS 12.7 BN posted in 1H18. The company is expected to continue recording strong growth in 2H19 driven by positive volume momentum, improved pricing conditions as no increase in excise duty rates as announced by the government for the financial year 2019/20 budget. The board recommends an interim dividend of TZS 300.0 per share (TZS 200.0 per share was paid in 1H18) to be paid on 16 October 2019 to shareholders on book by 19 September 2019. (Source: Company Filings, DBIB Research)

UPCOMING EVENTS

| Company | Announcement | Book Closure | Payment |
|--------------------|-----------------------------|--------------|-----------|
| BAT Kenya | Interim Div: KES 3.50 | 19-Aug-19 | 20-Sep-19 |
| Nation Media | Interim Div:KES 1.50 | 13-Sep-19 | 30-Sep-19 |
| Kapchorua Tea | Final Div: KES 10.0 | 31-Jul-19 | 04-Oct-19 |
| Williamson Tea | Final Div: KES 20.0 | 31-Jul-19 | 04-Oct-19 |
| Jubilee | Interim Div: KES 1.00 | 13-Sep-19 | 07-Oct-19 |
| Barclays Bank | Interim Div: KES 0.20 | 07-Sep-19 | 11-Oct-19 |
| BOC Kenya | Interim Div: KES 2.35 | 27-Sep-19 | 15-Oct-19 |
| E.A. Breweries | Final Dividend:KES 6.00 | 25-Sep-19 | 11-Oct-19 |
| StanChart BNK | Interim Div: KES 5.0 | 23-Sep-19 | 30-Oct-19 |
| KCB Group PLC | Interim Div: KES 1.00 | 05-Sep-19 | 15-Nov-19 |
| Safaricom Plc | Special Div KES: 0.62 | 02-Sep-19 | 30-Nov-19 |
| Safaricom Plc | First & Final Div KES: 1.25 | 02-Sep-19 | 30-Nov-19 |
| Longhorn | Final Div: KES 0.52 | 28-Nov-19 | 26-Feb-20 |
| BK Group | First & Final Div: RWF 12.2 | N/A | N/A |
| Centum Investments | First & Final Div: KES 1.20 | 02-Oct-19 | N/A |

(Source: NSE, DBIB Research)

AGM SCHEDULE

| Company | Time | Venue | <u>Date</u> |
|----------|----------|----------------|-------------|
| Eaagads | 11.00 AM | Eaagads Estate | 25-Sep-19 |
| Longhorn | N/A | N/A | 28-Nov-19 |

(Source: Company filings , DBIB Research)

KCB-NBK Take Over Schedule

| Event | Time and Date |
|---|---------------|
| Circulation of Offer Document & Circulars to NBK Shareholders | 09-Jul-19 |
| Record Date for purposes of the Offer | 10-Jul-19 |
| Closing Date of the Offer | 30-Aug-19 |
| Suspension of NBK shares from the NSE | 02-Sep-19 |
| Announcement of results of the offer | 13-Sep-19 |
| Settlement of KCB Shares in CDSC Accounts of Shareholders | 27-Sep-19 |
| Listing of additional KCB Shares on the NSE | 30-Sep-19 |

(Source: Company Filings, DBIB Research).

APPENDIX

COMPANY INVESTMENT RATINGS

Buy: Share price may generate more than 15.0% upside over the next 12 months

Overweight: Share price may generate between 10.0% and 15.0% upside over the next 12 months

Hold: Share price may fall within the range of <+5.0%/ -10.0% over the next 12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels. Company fundamentals how-

ever remain strong

Underweight: Share price may generate between 10.0% and 15.0% downside over the next 12 months

Sell: Share price may generate more than 15.0% downside over the next 12 months, significant business and/

or financial risks present, industry concerns

Not Rated: Counter is not within regular research coverage

SECTOR INVESTMENT RATINGS

Overweight: Industry performance better than that of the whole market

Equal weight: Industry performance about the same as that of the whole market

Underweight: Industry performance worse than that of the whole market

DBIB SELECT INDEX

The DBIB Select Index is an **in-house, bespoke index** designed **by DBIB Research department** to represent the performance of select Kenyan companies listed on the Nairobi Securities Exchange which fall within DBIB Research's class A and B coverage. The Index is market capitalization-weighted and comprises of counters in the Banking, Insurance, FMCG, Investments, Cement, Telco, Utilities and Media space. We believe this provides investors with a complementary index with which to measure the performance of the major capital and industry segments of the Kenyan Stock Market, hence appealing to broad range of investors and intermediaries seeking to develop structured portfolios based on indices

DISCLAIMER

While every care has been taken in preparing this report and it has been prepared from sources believed to be reliable, no representation, warranty, or undertaking (express or implied) is given and no responsibility is accepted by Dyer and Blair Investment Bank Limited, its related companies, subsidiaries, affiliates, its employees and agents, as to the accuracy and completeness of the information contained herein or in respect of any reliance on or use thereof. This report is solely intended for distribution to clients of Dyer and Blair Investment Bank Limited. Any information may be changed after distribution at any time without any notice.